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2018

ANNUAL REPORT ON THE LEGAL PROFESSION

100

Largest
Pennsylvania's 100
Largest Law Firms

23rd Annual

Managing Partners Survey

- > Firm Financials
- > Largest Awards & Settlements

The Legal Intelligencer

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Caption: RICE V. INTERLAKE, ET AL		
ACTUAL: (✓) JURY () NON-JURY		
PRETRIAL OFFER: \$0	TOTAL AMOUNT: \$12,400,000.00	NO. OF DAYS: 5

Caption: CAMPBELL V. TEMPLE UNIVERSITY HOSPITAL, ET AL		
ACTUAL: (✓) JURY () NON-JURY		
PRETRIAL OFFER: \$0	TOTAL AMOUNT: \$21,325,779.36	NO. OF DAYS: 6

Caption: LEWIS V. CENTRAL CITY TOYOTA, ET AL		
ACTUAL: (✓) JURY () NON-JURY		
PRETRIAL OFFER: \$0	TOTAL AMOUNT: \$11,369,500.00	NO. OF DAYS: 22

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TABLE OF CONTENTS

4 Editor's Note

Welcome to PaLaw 2018. Our 25th Annual Report on the Legal Profession.

6 Most Viewed Opinions

A list of the most popular Pennsylvania state and federal court cases from Aug. 1, 2017, through July 31, 2018, as gauged by lawyers' requests for opinions through the Pennsylvania Instant Case Service.

12 Largest Awards & Settlements

A ranking of Pennsylvania's largest awards settlements from Aug. 1, 2017, through July 31, 2018, as reported in The Legal Intelligencer and Pennsylvania Law Weekly.

20 County-by County Statistics

Pennsylvania's attorney-to-population ratio and license numbers.

22 PA-Area Law School Statistics

The essential information about the region's law schools.

24 PA Minority- and Women-Owned Law Firms

A listing of firms identifying themselves as minority- or women-owned firms.

29 Largest PA Public Corporations

The legal departments of the 50 largest public companies based in Pennsylvania.

38 100 Largest Law Firms in Pennsylvania

Our 25th ranking of the largest law firms in the state.

62 Celebrating The Legal Intelligencer's 175th Anniversary

Law firms share their history and congratulate The Legal on 175 years of success.

74 Managing Partners Survey

The 23rd Annual survey shows financial outlook in Pennsylvania is more measured for 2019.

78 Female and Minority Percentages

A look at diversity among Pennsylvania's largest firms.

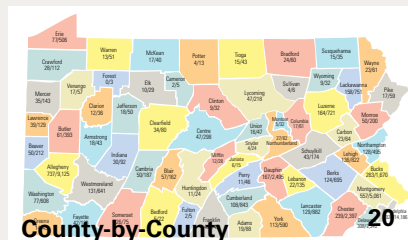
88 Firm Financials

Our review of how firms performed financially in 2017.



Law Schools

22



County-by-County

20



Largest Awards & Settlements

12



Firm Financials

88



Pa Public Corps

29

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EDITOR'S NOTE

Welcome to PaLaw 2018—our 25th annual report on the legal profession, as we celebrate our 175th year at The Legal Intelligencer.

It's pretty amazing to think that The Legal has been around to document changes in the legal profession for the better part of two centuries. Even more amazing is the fact that many of the most drastic and landscape-altering developments have occurred only within the past 10 years.

In addition to all the great content you've come to expect from this magazine—including the 100 Largest Law Firms and Largest Verdicts & Settlements lists, and the results of our 23rd Annual Managing Partners Survey—this year we asked some of Pennsylvania's longest-running law firms to write about their histories, their relationship with The Legal over the years and the changes they've observed in the profession over the course of decades. We've also asked Tianna Kalogerakis, president of the Barristers' Association of Philadelphia, to write about the important contributions of black attorneys in Pennsylvania throughout history, as well as the strides that have been made and, most importantly, that still need to be made with regard to diversity in the profession.

As always, I want to thank the people who worked so hard to make this project a reality.

Kristie Rearick, our magazines and supplements editor, and Brian Harris, our director of information and technology, worked tirelessly throughout the year to gather, sort and distill much of the data that forms the basis of the charts and articles in this magazine.

And, of course, I also want to thank you, the reader, for providing us with the feedback, insights and intelligence that form the basis of everything we do.

With that in mind, please feel free to share your input on this year's edition with us so that we can continue to work toward improving the reader experience.

Here's to the next 175 years!

Zack Needles
Managing Editor

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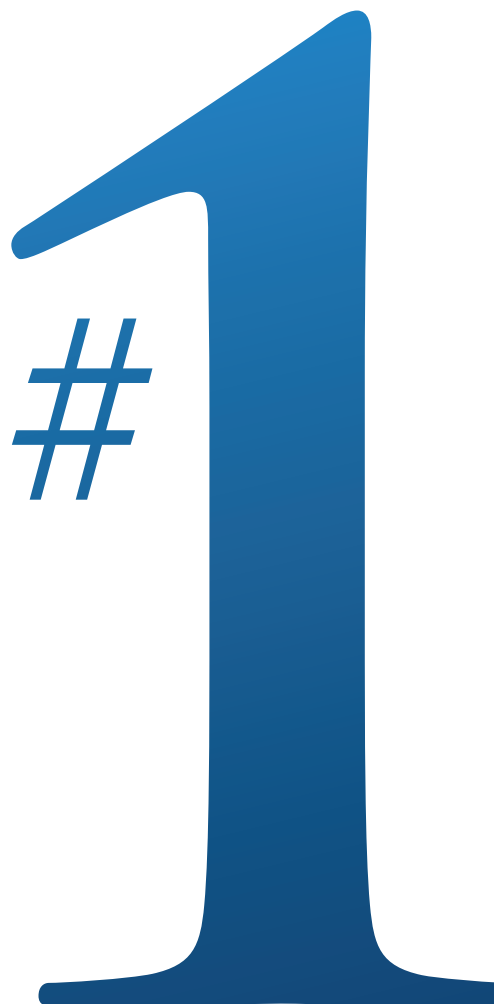
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MOST VIEWED OPINIONS

Rank	Case Name	PICS No.	Court	Date	Judge	Holding
1	<i>Bless v. Pocono Mountain Recovery Center</i>	18-0645	C.P. Monroe	May 17, 2018	Zulick	In this slip-and-fall case involving an icy road, the court granted defendants' motion for summary judgment based on the hills and ridges doctrine, because the record contained evidence of a recent snowfall which caused slippery conditions.
2	<i>Commonwealth v. Robinson</i>	18-0574	Pa. Superior Court	May 2, 2018	Bowes	Court affirmed the PCRA court's dismissal of appellant's PCRA petition, alleging his trial counsel was ineffective due to counsel's deteriorated mental state from cocaine use. Affirmed. Court affirmed the PCRA court's dismissal of appellant's PCRA petition, alleging his trial counsel was ineffective due to counsel's deteriorated mental state from cocaine use. Affirmed.
3	<i>Collins v. Philadelphia Suburban Development</i>	18-0167	Pa. Super.	Jan. 31, 2018	Stevens	The hills and ridges doctrine barred plaintiff from holding the defendant property owner liable for injuries he suffered in a slip and fall accident on the property where it was undisputed that plaintiff slipped and fell in the middle of a blizzard. The appellate court affirmed an order granting defendant summary judgment.
4	<i>Gintoff v. Thomas</i>	18-0589	C.P. Lackawanna	May 4, 2018	Nealon	Plaintiffs' medical expert report, which only addressed the care provided by the defendant physician, lacked sufficient expert opinion to establish a prima facie claim for vicarious liability or corporate negligence on the part of the defendant hospital. The court granted the defendant hospital's motion for summary judgment.
5	<i>Tong-Summerford v. Abingdon Memorial Hospital</i>	18-0799	Pa. Superior Court	June 13, 2018	Stevens Stevens	Trial court properly found radiologist and hospital liable for death of an elderly patient, where a feeding tube was improperly inserted and the X-ray that checked the placement of the tube took an image of the incorrect part of his body and was misread by the radiologist, because plaintiff's expert's testimony did not exceed the scope of his report, the corporate negligence claim was not against the weight of the evidence and the damages award was not excessive. Affirmed.
6	<i>Broomfield v. Hochwarter</i>	18-0845	C.P. Monroe	July 24, 2018	Williamson	The court denied a defendant's preliminary objection based on lack of personal jurisdiction, because the sheriff's return of service indicated that this defendant was timely served.

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Rank	Case Name	PICS No.	Court	Date	Judge	Holding
7	<i>Commonwealth v. Maconeghy</i>	17-1661	Pa Superior Court	Oct. 18, 2017	Saylor	Trial court erred in permitting medical expert to opine as to victims sexual abuse based solely upon the victims accounts, where there was a lack of physical evidence of abuse. Order of the superior court affirmed.
8	<i>McIlmail v. Archdiocese of Philadelphia</i>	18-0735	Pa. Superior Court	June 7, 2018	Panella	Discovery master properly ruled that the statements of facts from witnesses elicited by a private investigator hired by defense counsel were discoverable under rule 4003.3 because the investigator was a "representative of a party" and was not covered by the attorney work product privilege. Affirmed.
9	<i>Hanrahan v. Bakker</i>	18-0767	Pa. Supreme Court	June 19, 2018	Baer	Courts obligated to consider reasonable needs of children in determining support obligations in high-income cases. Order of the superior court vacated, case remanded.
10	<i>Terrell v. Main Line Health</i>	18-0702	U.S. District Court, E.D. Pa.	June 1, 2018	Surrick	Where plaintiff's employer produced evidence that plaintiff violated its policies relating to patient privacy, employer satisfied its relatively high burden of producing evidence which, if taken as true, would permit a conclusion that there was a nondiscriminatory reason for plaintiff's termination. The court granted defendant's motion for summary judgment
11	<i>Communications Network International v. Mullineaux</i>	18-0630	Pa. Superior Court	May 11, 2018	Platt	Legal malpractice claim untimely when client, through exercise of due diligence, should have discovered attorney's breach of duty of care upon filing of complaint omitting material facts or court's dismissal on those grounds. Summary judgment affirmed.
12	<i>White v. The Home Depot</i>	18-0639	U.S. District Court, E.D. Pa.	May 9, 2018	Leeson	Defendants moved for summary judgment in plaintiff's action for strict liability, negligence and breach of warranty for his fall off a ladder while painting his bathroom because plaintiff failed to produce sufficient evidence to allow a jury to conclude that the ladder was defective since plaintiff never explained why the existing warning about not placing the ladder on an unstable or slippery surface was not sufficient. Motion granted.

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Rank	Case Name	PICS No.	Court	Date	Judge	Holding
13	<i>Doe v. Boyertown Area School District</i>	18-0809	U.S. Court of Appeals for the Third Circuit	June 18, 2018	McKee	School policy permitting transgender students to use common privacy facilities consistent with their gender identities did not violate constitutional, Title IX, or state law rights of cisgender students who shared those facilities. Order of the district court affirmed.
14	<i>City of Philadelphia v. Sessions</i>	18-0755	U.S. District Court, E.D. Pa.	June 6, 2018	Baylson	U.S. Attorney General enjoined from denying federal grant funds for city's purported refusal to comply with immigration-related conditions where such statutory compliance requirement ran afoul of the anti-commandeering doctrine. Judgment granted to plaintiff.
15	<i>Yablonski v. Keevican Weiss Bauerle & Hirsch</i>	18-0443	C.P. Allegheny	April 2, 2018	Hertzberg	A former employee was entitled to liquidated damages for all compensation that was more than 30 days overdue, despite the fact that the employer paid part of the compensation prior to the trial date.
16	<i>In re Risperdal Litigation</i>	17-1849	Pa. Superior Court	Nov. 28, 2017	Panella	Drug manufacturers entitled to statutory tort immunity under Michigan's Product Liability Act, which provided immunity for any drug that had been approved by the FDA and continued to comply with that approval, regardless of whether the drug was subsequently prescribed "off-label". Summary judgment affirmed.
17	<i>Smith v. University of Scranton</i>	18-0862	U.S. District Court, M.D. Pa.	July 10, 2018	Caputo, J.	The court granted defendant's motion for summary judgment in plaintiff's action asserting retaliation for requesting an accommodation under the ADA because plaintiff could not establish a prima facie case where she was terminated for poor performance 33 months after her request for an accommodation was granted, her allegations of hostility were not backed up by any evidence and she was unable to show a "corporate culture" of retaliation. Motion granted.
18	<i>Del Ciotto v. The Pennsylvania Hospital of the University of Penn Health System</i>	18-0064	Pa. Superior Court	Dec. 27, 2017	Solano	Trial court erred in compelling arbitration for wrongful death claim where decedent's relative did not sign nursing home arbitration agreement in his individual capacity. Judgment vacated, arbitration award vacated in part.
19	<i>Knopick v. Boyle</i>	18-0667	Pa. Superior Court	May 30, 2018	Gantman	Trial court properly ordered appellant to disclose an email a non-party sent to himself on his personal email because appellant lacked standing to assert the ordered disclosure was privileged since the attorney-client privilege belonged to the non-party, not to appellant. Affirmed.



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Rank	Case Name	PICS No.	Court	Date	Judge	Holding
20	<i>Pennsylvania v. President, United States of America</i>	18-0538	U.S. Court of Appeals for the Third Circuit	April 24, 2018	Hardiman	Intervention as of right in case involving religious exemption from ACA contraceptive mandate permitted where intervenor had significant interest as plaintiff in underlying case leading to current exemption and was not adequately represented by federal government. Order of the district court reversed.
21	<i>Assouline v. Reynolds</i>	18-0318	Pa. Superior Court	March 9, 2018	Olson	The trial court properly determined that under 42 Pa.C.S. §1515(a) (2), a magisterial district judge had subject matter jurisdiction over an eviction action involving former property owners who remained on land purchased by another at a sheriff's sale, even in the absence of a landlord/tenant agreement. The appellate court affirmed a trial court order denying appellants' relief.
22	<i>Bailets v. Pennsylvania Turnpike Commission</i>	18-0413	Pa. Supreme Court	March 27, 2017	Dougherty	Addressing an issue of first impression, the high court concluded that non-economic damages for items such as humiliation and loss of reputation are available to successful plaintiffs in suits brought under the Whistleblower Law; therefore, the trial court did not err in entering a plaintiff's verdict which included \$1.6 million in non-economic damages.
23	<i>Hilliard v. Panezich</i>	18-0012	C.P. Lawrence	Dec. 1, 2017	Cox	Defendant in motor vehicle accident case was not entitled to summary judgment on the issue of punitive damages where the evidence indicated he was driving under the influence of intoxicants, had a pattern of driving while intoxicated in the past, and was distracted by his cell phone.
24	<i>Shiflett v. Lehigh Valley Health Network</i>	17-1775	Pa. Superior Court	Nov. 9, 2017	Solano	Trial court erred in allowing plaintiffs to file a second amended complaint alleging negligence in plaintiff's treatment in hospital's transitional skills unit as well as the original negligence involved in her fall from her hospital bed because the claims regarding the TSU were time barred. Vacated and remanded.
25	<i>Meyer, Darragh, Buckler, Bebenek & Eck v. Law Firm of Malone Middleman</i>	16-0554	Pa. Supreme Court	April 27, 2016	Baer	The state Supreme Court has ruled a law firm cannot be held liable for breach of contract under a fee agreement a nonpartner entered into before he joined the firm.

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LARGEST AWARDS & SETTLEMENTS IN PA

Rank	Case Name	Amount	Type of Action	Court	Attorneys	Date
1	<i>Galdamez v. U-Haul</i>	\$160 million (settlement)	Wrongful death	Mediation	Plaintiffs counsel: Alan Feldman, Daniel Mann and Edward Goldis, Feldman Shepherd Wohlgelemer Tanner Weinstock Dodig; Robert Mongeluzzi, Andrew Duffy and Ben Baer, Saltz Mongeluzzi Barrett & Bendesky, Kenneth Fulginiti, Thomas Duffy and Sarah Dooley, Duffy + Partners. Defense counsel: Joseph O'Neil, Lavin Law.	6/27/2018
2	<i>In re Processed Egg Products Antitrust Litigation</i>	\$75 million (settlement)	Antitrust	U.S. District Court, E.D. Pa.	Plaintiffs counsel: Stephen Neuwirth of Quinn Emanuel Urquhart & Sullivan.	11/21/2017
3	<i>Ebaugh v. Ethicon</i>	\$57.1 million (verdict)	Products liability	C.P. Philadelphia	Plaintiffs: Kila Baldwin, Tracie Palmer and Elia Robertson of Kline & Specter, Philadelphia. Defense: Kat Gallagher of Beck Redden, Houston, Texas.	9/7/2017
4	<i>Harker v. Chan</i>	\$47 million (verdict)	Medical malpractice	U.S. District Court, W.D. Pa.	Plaintiffs: Dominic Guerrini, Kline & Specter, Philadelphia. Defense: Michael A. Sosnowski, McIntyre, Hartye, Schmitt & Sosnowski, Duncansville.	3/22/2018
5	<i>Charlton v. Troy</i>	\$40.26 million (verdict)	Medical malpractice	C.P. Delaware	Plaintiffs: Timothy Lawn and Stephen Raynes of Raynes McCarty, King of Prussia. Defense: Benjamin Post of Post & Post, Berwyn; Stephen Ryan, Marshall, Dennehey, Warner, Coleman & Goggin, King of Prussia.	1/23/2018

Source: As reported in The Legal Intelligencer and Pennsylvania Law Weekly, Aug. 1, 2017, to July 31, 2018. Verdicts and Settlements not reported on by The Legal or its affiliates are not included.

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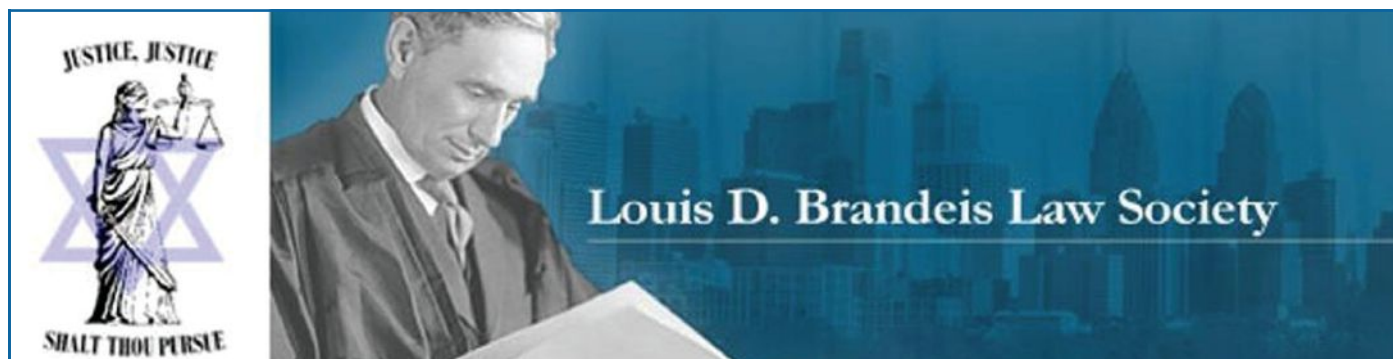


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Rank	Case Name	Amount	Type of Action	Court	Attorneys	Date
6	<i>Jeglum v. AT&T</i>	\$30 million (settlement)	Personal injury	C.P. Philadelphia	Plaintiffs Counsel: Shanin Specter, Kline & Specter, Philadelphia. Defense Counsel: Thomas M. Hinchey, Campbell, Campbell, Edwards and Conroy, Philadelphia	5/21/2018
7	<i>Hartman v. Janssen</i>	\$27.8 million (verdict)	Products liability	C.P. Philadelphia	Plaintiffs: Gary Douglas of Douglas and London, New York; Ned McWilliams of Levin Papantonio, Pensacola, Florida; Michael Weinkowitz of Levin Sedran & Berman, Philadelphia. Defense: Beth Wilkinson of Wilkinson, Walsh + Eskovitz, Washington, D.C.	12/5/2017
8	<i>Kimble v. Laser Spine Institute</i>	\$20 million (verdict)	Medical malpractice	C.P. Chester	Plaintiffs: Lane Jubb, The Beasley Firm, Philadelphia. Defense: Kevin Wright, Kevin H. Wright & Associates, Lansdale.	3/28/2018
9 (tie)	<i>Aetna v. Beckett</i>	\$17 million (settlement)	Breach of privacy	U.S. Dist. Court, E.D. Pa.	Plaintiffs Counsel: Ronda B. Goldfein, AIDS Law Project of Pennsylvania; Sally Friedman, Legal Action Center; Shanon J. Carson, Berger & Montague, Philadelphia. Defense Counsel: Frederick Santarelli of Elliott Greenleaf, Blue Bell, Pennsylvania, and Matthew Kanny and Donna Wilson, partners in the Los Angeles office of Manatt, Phelps & Phillips.	1/17/2018



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LARGEST AWARDS & SETTLEMENTS IN PA

Rank	Case Name	Amount	Type of Action	Court	Attorneys	Date
9 (tie)	<i>Salvato v. Kennedy Concrete</i>	\$17 million (settlement)	Personal Injury	C.P. Philadelphia	Plaintiffs: Matthew Casey, Ross Feller Casey, Philadelphia. Defense: Robert Billet, Billet Hillsley, Philadelphia; John Kent, Kent McBride, Philadelphia; William Catto, Litchfield Catto.	10/11/2017
9 (tie)	<i>Smith v. USTC</i>	\$17 million (settlement)	Personal injury, products liability	C.P. Philadelphia	Plaintiffs counsel: Matthew Casey and John Pinto of Ross Feller Casey in Philadelphia. Defense counsel: Robert Billet of Billet Hillsley; John Kent of Kent McBride and William Catto.	10/10/2017
11	<i>Espinoza v. J.B. Hunt Transport</i>	\$15.5 million (verdict)	Personal injury	C.P. Philadelphia	Plaintiffs counsel: Alan Feldman, Daniel Mann and Edward Goldis of Feldman Shepherd Wohlgelemer Tanner Weinstock Dodig in Philadelphia. Defense counsel: Gary N. Stewart of Rawle & Henderson in Harrisburg; George McCool of Wright & O'Donnell in Conshohocken.	10/17/2017
12	<i>S.S. v. Bethanna</i>	\$11 million (verdict)	Personal injury	C.P. Philadelphia	Plaintiffs: Nadeem Bazar, Klein & Specter, Philadelphia. Defense: William L. Banton, Marshall Dennehey Warner Coleman & Goggin, Philadelphia.	11/17/2017
13	<i>Boozer v. Waltman</i>	\$10 million (verdict)	RICO, False imprisonment	C.P. Philadelphia	Plaintiffs: Robert Levant, Feldman, Shepherd, Wohlgelemer, Tanner, Weinstock, Dodig. Defense: Matthew Kevin Hubbard of the Philadelphia Law Department.	5/10/2018

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LARGEST AWARDS & SETTLEMENTS IN PA

Rank	Case Name	Amount	Type of Action	Court	Attorneys	Date
14	<i>Bollinger v. Iron Order Motorcycle Club</i>	\$9.7 Million (verdict)	Negligence, dram shop	C.P. Philadelphia	Plaintiffs: Slade McLaughlin, McLaughlin & Lauricella. Defense: Daniel Rucket, Rawle & Henderson, Stephen Scheuerle, Hohn & Scheuerle, and Brian Grady, Elliott Greenleaf.	7/3/2018
15	<i>Nguyen v. Vinh Hung Enterprise</i>	\$9.3 million (verdict)	Products liability	C.P. Philadelphia	Plaintiffs: Kenneth F. Fulginiti and Sarah F. Dooley, Duffy + Partners, Philadelphia. Defense: None reported.	1/24/2018
16	<i>Crews v. Cole</i>	\$9 million (verdict)	Personal injury	C.P. Philadelphia	Plaintiffs: Fredric Eisenberg, Kenneth Rothweiler and Todd Schoenhaus of Eisenberg, Rothweiler, Winkler, Eisenberg & Jeck, Philadelphia. Defense: Theodore Schaer of Zarwin Baum DeVito Kaplan Schaeer Toddy, Philadelphia.	9/27/2017
17	<i>Pinnock v. Midway Services</i>	\$8.5 million (verdict)	Personal Injury	C.P. Philadelphia	Plaintiffs: David Kwass of Saltz Mongeluzzi Barrett & Bendesky. Defense: Nicholas Salter of Fox Rothschild.	10/2/2017
18	<i>Stevens v. Canyon Environmental</i>	\$8 million (settlement)	Wrongful death, negligence	U.S. District Court, M.D. Pa.	Plaintiffs: Marion Munley, Munley, Munley & Cartwright, Scranton. Defense: Matthew J. Perry, O'Malley, Harris, Durkin & Perry, Scranton.	5/30/2018
19	<i>McLaughlin v. Garden Spot Village</i>	\$7.5 million (verdict)	Elder abuse, negligence	C.P. Lancaster	Plaintiffs: Matthew Stone, Carl Wilander and Lorraine Donnelly, Wilkes & McHugh, Philadelphia. Defense: Hugh O'Neill, Thomas, Thomas & Hafer, Harrisburg.	5/3/2018
20	<i>Bailey v. B.S. Quarries</i>	\$6.5 million (settlement)	Wrongful death, products liability	U.S. District Court, M.D. Pa.	Plaintiffs counsel: Michael Pisanchyn, Pisanchyn Law Firm. Defense counsel: John J. Aponick Jr. of Marshall Dennehey Warner Coleman & Goggin, Zygmunt R. Bialkowski Jr. of Margolis Edelstein in Scranton.	11/7/2017
21	<i>Williams v. Searfoss</i>	\$6.36 million (verdict)	Motor vehicle	C.P. Bucks County	Plaintiffs: Raymond M. Bily, Reiff & Bily, Philadelphia. Defense: Athena O. Pappas, Deasey, Mahoney & Valentini, Philadelphia.	5/9/2018
22(tie)	<i>Demnicki v. First Quality Enterprises</i>	\$6 million (settlement)	Slip-and-fall	C.P. Philadelphia	Plaintiffs: Alfred Altopiedi and Donna A. Casasanto of Alfred V. Altopiedi P.C. in Springfield, Pennsylvania. Defense: James Blumenthal of Bennett Bricklin & Saltzburg in Marlton, New Jersey.	6/13/2018
22(tie)	<i>Friedman v. Pearl Properties Commercial Management</i>	\$6 million (settlement)	Personal injury	C.P. Philadelphia	Plaintiffs counsel: Robert J. Mongeluzzi and Jeffrey P. Goodman of Saltz Mongeluzzi Barrett & Bendesky, Philadelphia. Defense counsel: William J. Conroy of Campbell, Campbell, Edwards and Conroy, Philadelphia.	3/20/2018
22(tie)	<i>Garrett v. Mercy Health System</i>	\$6 million (verdict)	Medical malpractice	C.P. Philadelphia	Plaintiffs: Emmanuel O. Ihekweumere, Emmanuel Law Firm, Philadelphia. Defense: Medford J. Brown III, Goldfein & Joseph, Philadelphia.	3/6/2018
22(tie)	<i>Summerford v. Abington Memorial Hospital</i>	\$6 million (verdict)	Wrongful death	Pa. Superior Court	Plaintiffs counsel: Charles Becker and Michael Trunk of Kline & Specter. Defense counsel: Joan Orsini Ford of Marshall Dennehey Warner Coleman & Goggin and Nancy Raynor of Raynor & Associates.	2/1/2018

Rank	Case Name	Amount	Type of Action	Court	Attorneys	Date
26	<i>Williams v. Aria Health</i>	\$5.7 million (verdict)	Medical malpractice	C.P. Philadelphia	Plaintiffs: Thomas Duffy, Duffy + Partners, Philadelphia. Defense: Peter J. Hoffman, Eckert Seamans Cherin & Mellott, Philadelphia.	3/8/2018
27	<i>Okula v. NorthEast Treatment Centers</i>	\$5 million (settlement)	Wrongful death	C.P. Philadelphia	Plaintiffs: Nadeem Bezar, Kline & Specter, Philadelphia. Defense: Francis J. Deasey, Deasey & Mahoney, Philadelphia.	5/4/2018
28	<i>Acevedo v. Brightview Landscape</i>	\$4.8 million (settlement)	Labor	U.S. District Court, M.D. Pa.	Plaintiffs: Sarah R. Schalman-Bergen, Berger & Montague, Philadelphia; C. Andrew Head, Head Law Firm, Atlanta. Defense: Daniel E. Turner, Littler Mendelson, Atlanta.	10/2/2017
29	<i>Goldstein v. Armstrong</i>	\$4 million (verdict)	Wrongful death, medical malpractice	C.P. Lancaster	Plaintiffs: Peter Greiner and Alan Starker of Sprague & Sprague, Philadelphia. Defense: Steven Costello of Saxton & Stump, Malvern.	5/15/2018
30	<i>May v. Girard Estate Fee</i>	\$3.8 million (settlement)	Premises liability	C.P. Philadelphia	Plaintiffs: Brian Chacker of Gay Chacker & Mitten. Defense: Mary Ellen Conroy of Cipriani & Werner, and Robert Devine of White & Williams.	7/18/2018
31 (tie)	<i>Degliomini v. City of Philadelphia</i>	\$3.2 million (verdict)	Personal injury	C.P. Philadelphia	Plaintiffs: Thomas Lynam and Leonard Villari, Villari, Lentz & Lynam, Philadelphia. Defense: Sheldon Kivell, Philadelphia Law Department.	3/5/2018
31 (tie)	<i>Lucchesi v. Flanagan</i>	\$3.2 million (verdict)	Medical malpractice	C.P. Montgomery	Plaintiffs counsel: Robert F. Morris and Seth D. Wilson, Morris Wilson, Plymouth Meeting. Defense counsel: John C. Farrell of Marshall Dennehey Warner Coleman & Goggin.	9/21/2017
33 (tie)	<i>Advanced Fluid Systems v. Huber</i>	\$3 million (verdict)	Misappropriation of trade secret	U.S. District Court, M.D. Pa.	Plaintiffs counsel: Robert J. LaRocca, Kohn Swift & Graf David G. Concannon. Concannon and Charles. Defense counsel: Jonathan Z. Cohen, Jonathan Z. Cohen Ltd. and Brian R. Tipton of Florio Perrucci Steinhardt & Fader.	3/7/2018
33 (tie)	<i>DeGeorge v. Mercy Fitzgerald Hospital</i>	\$3 million (verdict)	Wrongful death	C.P. Delaware	Plaintiffs counsel: Laura Laughlin of Freiwald Law. Defense counsel: J. Michael Doyle of Post & Schell, Philadelphia.	4/6/2018
33 (tie)	<i>Lisi v. Scarpetta Philadelphia</i>	\$3 million (verdict)	Personal injury	C.P. Philadelphia	Plaintiffs: Dion Rassias, The Beasley Firm, Philadelphia. Defense: David J. Khawam, Haddon Township, New Jersey.	6/26/2018

LARGEST AWARDS & SETTLEMENTS IN PA

Rank	Case Name	Amount	Type of Action	Court	Attorneys	Date
36	<i>Kukor v. Dolberg</i>	\$2 million (settlement)	Products liability	C.P. Montgomery County	Plaintiffs: David Woloshin, Dina Ronsayro and Jordan Schlossberg of Astor Weiss Kaplan & Mandel; and Terry Goldberg and Jason Weiss of Haggerty, Goldberg, Schleifer & Kupersmith. Defense: Frederick Lachat of Margolis Edelstein; Justin Bayer of Kane, Pugh, Knoell, Troy & Kramer; Glenn Campbell of William J. Ferren & Associates; Marc Zingarini of McGivney, Kluger & Cook; Stephen McManus of McCormick & Priore; Robert Balch of Post & Schell.	5/9/2018
37(tie)	<i>Hoffman v. Borough of Sewickley</i>	\$1.7 million (verdict)	Personal injury	C.P. Allegheny	Plaintiffs: Alan Perer of Swensen & Perer. Defense: John Giunta, Thomas, Thomas & Hafer; Dennis Mulvihill of Robb Leonard Mulvihill.	2/14/2018
37 (tie)	<i>Sanabria v. Anita's Place</i>	\$1.7 million (verdict)	Wrongful death	C.P. York	Plaintiffs: Benjamin D. Andreozzi and Nathaniel L. Foote, Andreozzi & Associates, Harrisburg. Defense: Larry C. Heim, Katherman, Heim & Perry; York.	3/14/2018
39	<i>Foreman v. Gelman</i>	\$1.65 million (settlement)	Wrongful death	C.P. Philadelphia	Plaintiffs counsel: Seth Britten of Cooper Schall & Levy. Defense counsel: Mary Ellen Conroy of Cipriani & Werner.	4/30/2018
40	<i>Kline v. Hawley</i>	\$1.125 million (verdict)	Medical malpractice	C.P. Delaware	Plaintiffs: Gerald Baldino of Sacchetta and Baldino, Media. Defense: Robert Dillon of Naulty, Scaricamazza & McDevitt, Philadelphia.	8/25/2017
41	<i>Equal Employment Opportunity Commission v. Estée Lauder</i>	\$1.1 million (settlement)	Civil rights, employment	U.S. E.D., Pa.	Plaintiffs: Maria L. Morocco and Thomas D. Rethage Jr., Equal Employment Opportunity Commission. Defense: John M. Nolan and Angela Quiles-Nevarez, Jackson Lewis, Philadelphia.	7/17/2018
42	<i>Stokes v. RealPage</i>	\$1 million (settlement)	Fair Credit Reporting Act	U.S. District Court, E.D. Pa.	Plaintiffs counsel: Sharon Dietrich, Community Legal Services; James Francis of Francis & Mailman. Defense counsel: Ronald Raether of Troutman Sanders.	2/9/2018
43	<i>Kady v. Encompass Insurance</i>	\$800,000 (verdict)	Underinsured motorist claim	C.P. Montgomery	Plaintiffs Counsel: Timothy Daly and Michael Clemente, Daly & Clemente Defense Counsel: Andrew Kramer of Kane, Pugh, Knoell, Troy & Kramer	3/1/2018
44	<i>Yaremko v. Rzodkiewicz</i>	\$600,000 (settlement)	Motor vehicle	C.P. Allegheny County	Plaintiffs: Jesse A. Drumm, Friday & Cox, Pittsburgh. Defense: Miles A. Kirshner, Margolis Edelstein, Pittsburgh.	6/19/2018



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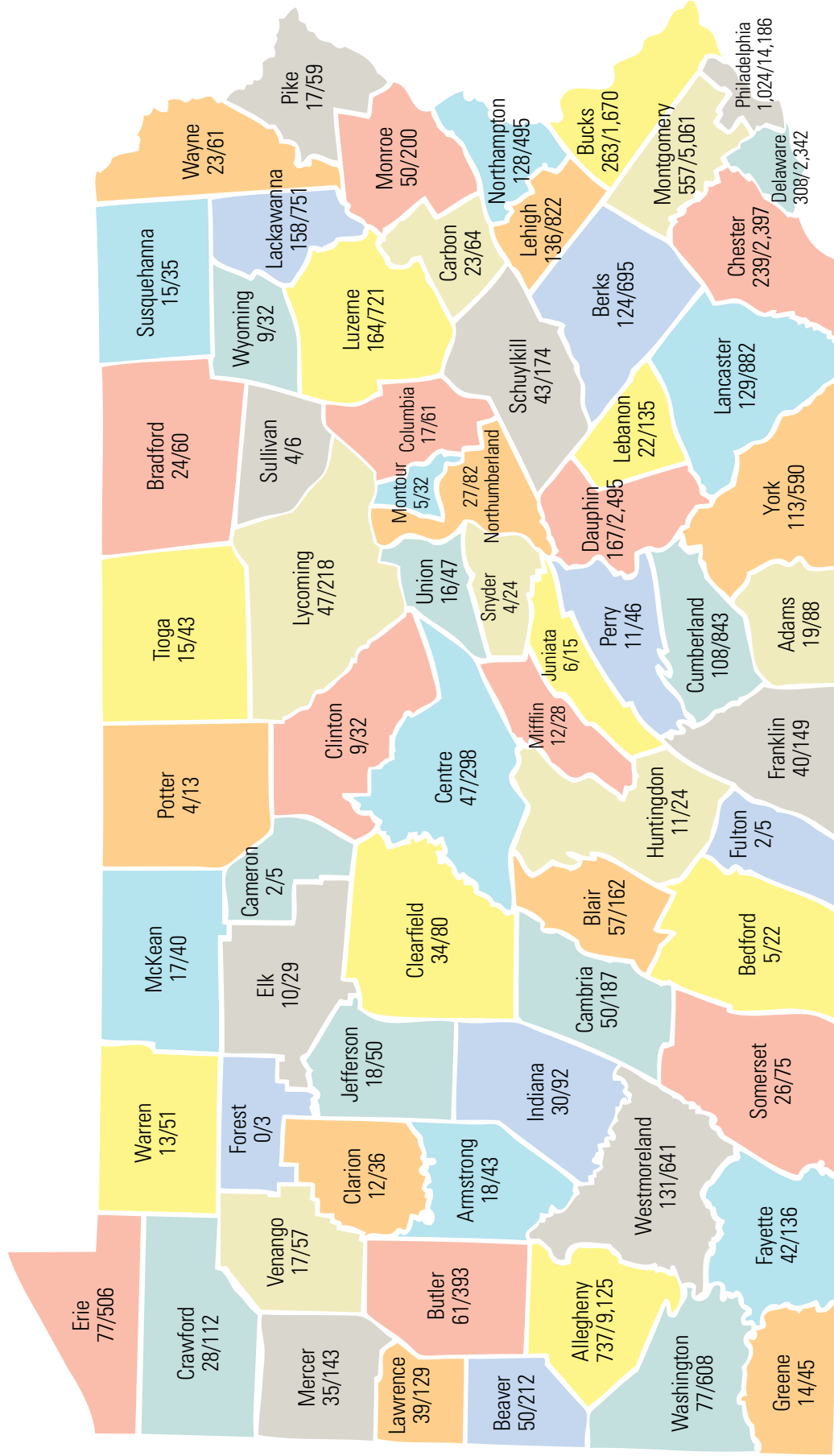
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Where Lawyers Are (Legal Establishments/Active Lawyer Licenses)



Sources: Disciplinary Board of the Supreme Court of Pennsylvania, 2017 U.S. Census Bureau, 2017 Estimates.

21



PA-AREA LAW SCHOOL STATISTICS

School, Address, Phone/Fax, Website	Dean	2018 75%/25% LSAT	2018 Median GPA	July 2018 Bar Pass Rate*	February 2018 Bar Pass Rate*	Application Deadline/Fee
Drexel University-Thomas R. Kline School of Law / 3320 Market St., Suite 100 / Philadelphia, PA 19104 / 215-895-1529 / 215-571-4769 / www.earlemacklaw.drexel.edu	Daniel M. Filler	157/152	3.37	82%	60%	Rolling/No fee
Duquesne University School of Law / Edward J. Hanley Hall / 900 Locust St. / Pittsburgh, PA 15282 / 412-396-6296 / 412-396-1073 / www.duq.edu/law	Maureen Lally-Green	155/150	3.49	87%	50%	March 1/No fee
Pennsylvania State University-PennState Law/ Lewis Katz Building / University Park, PA 16802 / 814-867-1251 / 814-867-0405	Hari M. Osofsky	158/0	3.54	88.64%	na	March 31/\$60
Pennsylvania State University-The Dickinson School of Law /150 S College St./ Carlisle, PA 17103 / 717-240-5000 / 717-241-3503	Gary Gildin	162/158	3.29	84.21%	63%	June 30/ \$60
Rutgers University School of Law-Camden / 217 N. Fifth St. / Camden, NJ 08102 / 856-225-6102 / 856-969-7903 / www.camlaw.rutgers.edu	David Lopez and Michael T. Cahill	157/151	3.37	64.71%	80%	March 15/\$65
Temple University-James E. Beasley School of Law / 1719 N. Broad St. / Philadelphia, PA 19122 / 800-560-1428 / 215-204-9319 / www.law.temple.edu	Gregory Mandel	162/156	3.49	83%	71%	March 1 /\$65
University of Pennsylvania Law School / 3501 Samson St. / Philadelphia, PA 19104 / 215-898-7400 / 215-573-2025 / www.law.upenn.edu	Theodore Ruger	170/163	3.89	93%	100%	March 1/\$80
University of Pittsburgh School of Law / 3900 Forbes Ave. / Pittsburgh, PA 15260 / 412-648-1413 / 412-648-1318 / www.law.pitt.edu	Amy J. Wildermuth	158/152	3.42	84%	38%	April 1 /\$65
Villanova University School of Law / 299 N. Spring Mill Rd. / Villanova, PA 19085 / 610-519-7010 / 610-519-6291 / www.law.villanova.edu	Mark C. Alexander	159/153	3.58	78%	77%	April 1 /No fee
Widener University School of Law-Delaware / 4601 Concord Pike / Wilmington, DE 19803 / 302-477-2703 / 302-477-2224 / law.widener.edu	Rodney Smolla	151/146	3.12	69%	67%	May 15/\$60
Widener University School of Law-Harrisburg / 3800 Vartan Way / Harrisburg, PA 17106 / 717-541-3903 / 717-541-3999 / law.widener.edu	Christian A. Johnson	150/145	3.19	55%	50%	May 1/\$60

*First-time test takers of the PA Bar Exam Only

Sources: ABA-LSAC 2017 Official Guide ABA-Approved Law Schools, the Pennsylvania Board of Law Examiners Statistics Report and U.S. News & World Report College Rankings

	Full-Time Tuition In-State/Out-of-State	Full-Time Students	Part-Time Students	Number of Full-Time Minority Students	Number of Women Students	Full-Time Faculty	Part-Time Faculty	Student/Faculty Ratio
	\$ 44,340/Same	374	12	71	204	39	78	6.2:1
	\$42,844/Same	301	88	190	210	29	69	7.6:1
	\$49,070/Same	399	0	81	186	42	15	8.6:1
	\$48,686/Same	184	0	37	76	26	20	5.9:1
	\$27,492/\$40,136	1,108	239	325	562	126	182	12.0:1
	\$26,103/\$39,793	688	153	197	347	66	136	5.7:1
	\$63,364/ Same	736	0	208	351	100	146	5.0:1
	\$34,008/\$42,596	408	1	95	191	55	135	4.7:1
	\$45,195/Same	548	0	103	279	43	70	8.3:1
	\$48,920 /Same	459	137	100	225	33	37	8.5:1
	\$44,548/Same	275	69	60	139	17	31	9.2:1

PA MINORITY & WOMEN-OWNED LAW FIRMS

Firm, Address, Phone/Fax, Email/Website	Managing Partner	Number of Attorneys	Practice Areas
Above & Beyond Dispute Resolution 271 E. Walnut Park Drive Philadelphia, PA 19120 267-441-1243 cassandrageorges@gmail.com"	Cassandra J. Georges	1	ADR.
Bala Law Group One Bala Plaza, Suite 623 Bala Cynwyd, PA 19004 610-624-3390/610-910-3892 company@balalaw.com/www.balalaw.com	Amy Neifeld Shkedy and Rebecca Rosenberger Smolen	3	Trusts and estates.
Banks Law 100 N. 18th St., Suite 1910 Philadelphia, PA 19103 215-561-1000/215-561-1020 hlbteam@bankslawteam.com/www.bankslaw.com	Halmon L. Banks III	2	Workers' compensation; Social Security disability; long-term disability; veterans benefits.
Berner Klaw & Watson 1528 Walnut St., Suite 1100 Philadelphia, PA 19102 215-790-8800/215-790-1421 info@bkwfamily.com/www.bkwfamily.com	Joni J. Berner	6	Family law.
Bickerton & Bickerton 1034 Fifth Ave., Suite 400 Pittsburgh, PA 15219 412-398-5507/412-391-1789 lea@bickerton-law.com/www.bickerton-law.com	Lea T. Bickerton	2	Criminal defense; criminal appeals and post-conviction relief (PCRA's); traffic citation defense; driver's license reinstatements; summary citation defenses; sex offender registration challenges
Brown McGarry Nimeroff 2001 Market St., Suite 3420 Philadelphia, PA 19103 267-861-5330/267-567-9350 mkbrown@bmnlawyers.com/www.bwmnlaw.com	Mary Kay Brown	8	Commercial litigation; bankruptcy and creditors' rights; workers' compensation and insurance coverage
Espinosa & Associates 243 N. Duke St., Second Floor Lancaster, PA 17602 717-293-8010/717-293-8038 /www.espinosaandassociatesllc.com	Osvaldo Espinosa	2	Family law, Social Security disability and criminal defense; unemployment compensation.
Feldman and Pinto 1604 Locust St., Suite 2R Philadelphia, PA 19103 215-546-2604/215-546-9904 lfeldman@feldmanpinto.com/feldmanpinto.com	Laura Feldman and Rosemary Pinto	3	Medical malpractice; mass torts.
Griesing Law 1818 John F. Kennedy Boulevard Suite 1800 Philadelphia, PA 19103 215-618-3720/215-814-9049 fgriesing@griesinglaw.com/www.griesinglaw.com	Francine Friedman Griesing	9	Commercial litigation; intellectual property; business counseling; employment; workers' compensation; government and regulatory affairs; products liability and telecommunications
Harper & Paul 140 W. Maplewood Ave. Philadelphia, PA 19144 215-844-4848/215-844-0464 Harper140@aol.com/www.harperandpaul.com	Ronald J. Harper	3	General civil practice; real estate; wills and estates; family law; nonprofit and church law; personal injury
Hing Cheng P.C. 123 N. Ninth Street Philadelphia, PA 19107 215-592-8585/215-592-8586 ghing@hingcheng.com/www.hingcheng.com	Glenn F. Hing	3	Real estate; business transactions; commercial litigation; immigration.

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Firm, Address, Phone/Fax, Email/Website	Managing Partner	Number of Attorneys	Practice Areas
Hwang & Haas 107 W. Township Line Road East Norriton, PA 19403 610-680-3990/484-674-3246 sam@hwanglegal.com/www.hwanglegal.com	Sam Y. Hwang	2	Business; corporate; real estate; banking; trusts and estates; general counsel.
Kang Haggerty & Fetbroyt 123 South Broad St. Philadelphia, PA 19109 215-525-5850 info@KHFlaw.com	Edward T. Kang	10	Business litigation; class actions, employment law; construction law, estate planning and real estate.
Kolber & Randazzo 1 S. Broad St., Suite 1610 Philadelphia, PA 19107 215-567-1333/215-567-2099 attorneys@krpc-law.com	Janice L. Kolber	3	Civil litigation; civil trial practice and negligence; general liability; motor vehicle; premises liability; civil rights; toxic torts; construction litigation; real estate and appellate advocacy.
Kolsby Gordon Robin Shore & Bezar 2000 Market St., Suite 2800 Philadelphia, PA 19103 215-851-9700/215-851-9701 kolsbygordon@gmail.com/www.kolsbygordon.com	Mitchell J. Shore	6	Medical malpractice; personal injury; legal malpractice; products liability; construction accidents.
Laura Solomon & Associates 121 Sibley Ave. Ardmore, PA 19003 610-645-0992/610-645-9963 info@laurasolomonesq.com/www.laurasolomonesq.com	Laura Solomon	2	Nonprofit/exempt organizations.
Law & Associates 1617 John F. Kennedy Boulevard, Suite 1055 B Philadelphia, PA 19103 215-751-0500/215-751-0700 tmlaw50@verizon.net/	Tsiwen M. Law	1	Real estate and construction litigation; personal injury.
Law Office of Dolores Rocco 2300 Chestnut St., Suite 340 Philadelphia, PA 19103 215-468-5444/215-468-5443 drkulp@drkulplaw.com/www.drkulplaw.com	Dolores Rocco Kulp	4	Defense; personal injury litigation; workers' compensation
Law Office of Faye Riva Cohen 2047 Locust St. Philadelphia, PA 19103 215-563-9996/215-563-9996 frc@fayerivacohen.com/www.fayerivacohen.com	Faye Riva Cohen	4	Labor and employment; disability; civil rights; family law; real estate; estate planning and litigation.
Law Offices of Anna M. Durbin 50 Rittenhouse Place Ardmore, PA 19003 610-649-8200/610-649-8362 anna.durbin@verizon.net/annadurbin.com	Anna M. Durbin	3	Federal and Pennsylvania criminal defense
Law Offices of Carmen R. Matos 1669 Edgewood Rd., Suite 212 Yardley, PA 19067 215-345-8550/215-345-8551 cramatoslaw@aol.com/www.matoslaw.com	Carmen R. Matos	1	Mediation; employment law; personal injury; civil.
Law Offices of N.D. Galli 2 Penn Plaza 1500 JFK Blvd. Philadelphia, PA 19102 215-525-9580/215-525-9585 www.ndgallilaw.com	Nicole D. Galli	2	Intellectual property; litigation; trade secrets protection.

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Firm, Address, Phone/Fax, Email/Website	Managing Partner	Number of Attorneys	Practice Areas
Legge Law 333 E. Lancaster Ave., Suite 353 Wynnewood, PA 19096 267-210-2895/ klegge@leggelaw.com/www.leggelaw.com	Kathryn Legge	1	Employment/conducting independent fact investigations on behalf of management.
Maloles Law 317 Swede St. 317 Swede St. Norristown, PA 19401 215-600-1362/215-600-1369 kam@maloleslaw.com/www.maloleslaw.com	Kathleen A. Maloles	1	Trusts and estates; real estate; family law; civil litigation.
MFI Law Group 1448 South St., Suite 200; 7401 Limekiln Pike Philadelphia, PA 19146 888-634-5294/215-735-2357 info@mfilawgroup.com/www.mfilawgroup.com	Mu'min F. Islam	3	Corporate law; personal injury; commercial litigation; real estate; education law.
Mincey and Fitzpatrick 1500 JFK Blvd., Suite 1525 Philadelphia, PA 19102 215-587-0006/215-587-0628 kevin@minceyandfitz.com/www.minceyandfitz.com	Kevin V. Mincey	4	Personal injury; medical malpractice; criminal defense; civil rights; catastrophic injury; domestic relations.
Nachmias Morris & Alt 20 Ash St., Suite 200 Conshohocken, PA 19428 610-629-6640/610-629-6646 dmorris@nmapc.net/www.nmapc.net	Christina G. Alt and Carolyn S. Nachmias	7	Tax; corporate; trusts and estates; labor and employment; real estate and intellectual property
NastLaw 1101 Market St., Suite 2801 Philadelphia, PA 19107 215-923-9300/215-923-9302 dnast@nastlaw.com/www.nastlaw.com	Dianne M. Nast	7	Antitrust; mass torts; civil litigation; personal injury; pharmaceutical
Reavis & Associates 1604 Locust St., Second Floor Philadelphia, PA 19102 267-499-4884/267-543-6941 donyale@lawreavis.com/www.lawreavis.com	Donyale Y.H. Reavis	4	Intellectual property; technology; real estate; entertainment; tax-exempt entities; election law; technology transactions
Ross Legal Practice Two Penn Center, 1500 JFK Blvd., Suite 1525 Philadelphia, PA 19102 215-587-7177/215-587-0628 rileyross@rosslegalpractice.com/www.rosslegalpractice.com	Riley H. Ross III	1	Criminal defense; civil rights; employment discrimination; personal injury; general civil litigation.
Shemtob Law 790 Penllyn Pike, Suite 303 Blue Bell, PA 19422 215-542-2105/215-542-2143 lshemtob@shemtoblaw.com/www.shemtoblaw.com	Lori Shemtob	5	Family law.
Steven L. Chung Esquire 1515 Market St., Suite 910 Philadelphia, PA 19102 215-688-5777/215-525-9785 schung@paesquire.com/www.paesquire.com	Steven L. Chung	1	Personal injury.
Stoner Law Offices 2112 Walnut St., 2nd Floor Philadelphia, PA 19103 215-557-0097/215-557-0027 ohstoner@aol.com/www.stonerlawoffices.com	Olivia H. Stoner	1	Probate and estate planning

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The Axelrod Firm The Beasley Building, 1125 Walnut St. Philadelphia, PA 19107 215-461-1768/215-238-1779 saxelrod@theaxelrodfirm.com/www.theaxelrodfirm.com	Sheryl L. Axelrod	4	Employment; commercial litigation; general and products liability; real estate; appeals.
The Law Office of Brian K. Wiley 100 S. Main St. North Wales, PA 19454 215-699-2522/215-699-8988 bkwlaw1@verizon.net	Brian K. Wiley	1	Labor and employment; civil rights; whistleblower; disability.
The Weinstein Firm 1515 Market St., Suite 1200 Philadelphia, PA 19102 215-636-0616/ dweinstein@weinsteinfirm.com/www.weinsteinfirm.com	Deborah Weinstein	1	Employment law.
Tran Law Associates 100 S. Broad St., Suite 2126 Philadelphia, PA 19110 215-690-1933/215-405-2928 info@tranlawassociates.com/www.tranlawassociates.com	Djung Tran	1	Immigration and nationality law.
Triquetra Law 35 E. Orange St., Suite 301 Lancaster, PA 17602 717-299-6300/717-299-6338 lopez@triquetralaw.com/www.triquetralaw.com	Sharon R. Lopez	2	Plaintiffs employment litigation; unemployment compensation; civil rights litigation and appellate advocacy
Verdell Dean & Associates 3 Gateway Center, 401 Liberty Avenue, Suite 1355 Pittsburgh, PA 15222 412-471-3327/412-471-0118 vdlaw@aol.com	Verdell Dean	1	Family law, personal injury and general litigation.
Vinh P. Su Esquire 100 S. Broad St., Suite 1355 Philadelphia, PA 19110 215-948-2397/ vinhpsu@gmail.com/vinhsulaw.wordpress.com	Vinh P. Su	1	Criminal defense, family law.
WES Litigation Group 196 W. Ashland St. Doylestown, PA 18901 267-884-0725/267-884-0726 wes@weslitigation.com/www.weslitigation.com	Will Sylianteng	3	Insurance coverage; insurance defense; subrogation
Winston Law Firm 1500 Market St., 12th Floor, East Tower Philadelphia, PA 19102 609-261-5900/609-261-5947 dwinston@winslaw.com/www.winslaw.com	Daryl W. Winston	3	Commercial litigation; catastrophic injury; employment matters; risk management

LARGEST PA PUBLIC CORPORATIONS

Rank	Public Corporation	2017 Revenue (in Millions)	Chief Legal Officer	Title	Year Named	In-House Attorneys	Major Law Firms Used
1	AmerisourceBergen Corp.	\$153,100.00	John G. Chou	Executive V.P. & General Counsel	2007	17	WND
2	Comcast Corp.	\$84,530.00	Arthur R. Block	Executive V.P., General Counsel & Secretary	2015	Over 450	Davis Polk & Wardwell; Banner & Witcoff; Winston & Strawn; Wilkie Farr & Gallagher; Eversheds Sutherland (U.S.); Davis Wright Tremaine; Paul, Weiss, Rifkind, Wharton & Garrison; Ballard Spahr; Drinker Biddle & Reath; Baker & Hostetler
3	Rite Aid Corp.	\$21,500.00	Jim Comitale	Senior V.P., Secretary, General Counsel	2015	WND	WND
4	PNC Financial Services	\$16,330.00	Gregory B. Jordan	General Counsel & Chief Administrative Officer	2013	WND	WND
5	PPG Industries Inc.	\$14,800.00	Glenn E. Bost II	Senior V.P., Law, Compliance & Special Projects	2018	18	WND
6	Aramark Corp.	\$14,600.00	Steve Reynolds	Executive V.P., General Counsel, Secretary	2012	WND	WND
7	Lincoln National Corp.	\$14,260.00	Kirkland Hicks	Executive V.P. & General Counsel	2005	70	WND
8	U.S. Steel Corp.	\$12,250.00	Duane Holloway	General Counsel & Senior V.P.	2018	34	WND
9	Mylan Inc.	\$11,910.00	Daniel Gallagher	Chief Legal Officer	2017	WND	WND
10	Alcoa Corp.	\$11,700.00	Jeffrey Heeter	Executive V.P. General Counsel & Secretary	2016	WND	WND
11	Universal Health Services Inc.	\$9,780.00	Matthew D. Klein	Senior V.P. & General Counsel	2008	11	McDermott Will & Emery; Morgan Lewis & Bockius; Littler Mendelson; Gibson Dunn; Lewis Brisbois; Marshall Dennehey
12	Crown Holdings Inc.	\$8,700.00	William Gallagher	Senior V.P. & General Counsel	2000	5	Dechert; Baker Hostetler; Dilworth Paxson; Archer & Greiner; Obermayer Rebmann Maxwell & Hippel
13	Air Products & Chemicals Inc.	\$8,200.00	Sean Major	Executive V.P. & General Counsel	2017	21	Morgan, Lewis & Bockius; Freshfields; Thorne Harris
14	Dick's Sporting Goods Inc.	\$7,920.00	John E. Hayes II	Senior V.P., General Counsel & Secretary	2015	13	WND
15	WESCO International Inc.	\$7,680.00	Diane E. Lazzaris	Senior V.P. & General Counsel	2014	WND	WND
16	The Hershey Co.	\$7,520.00	Damien Atkins	Senior V.P., General Counsel & Secretary	2012	21	WND
17	PPL Corp.	\$7,450.00	Joanne H. Raphael	Senior V.P., General Counsel and Corporate Secretary	2015	WND	WND

Source: Companies, U.S. Securities and Exchange Commission filings, and independent research

LARGEST PA PUBLIC CORPORATIONS

Rank	Public Corporation	2017 Revenue (in Millions)	Chief Legal Officer	Title	Year Named	In-House Attorneys	Major Law Firms Used
18	UGI Corp.	\$6,120.70	Monica M. Gaudiosi	V.P., General Counsel & Secretary	2012	15	Morgan, Lewis & Bockius
19	Toll Brothers Inc.	\$5,820.00	John K. McDonald	Executive V.P., General Counsel & Chief Compliance Officer	2010	16	Cravath; Cozen O'Connor; K&L Gates; Ballard Spahr
20	Penn National Gaming Inc.	\$5,000.00	Carl Sottosanti	Executive V.P., General Counsel & Secretary	2014	8	Ballard Spahr; Wachtell, Lipton, Rosen & Katz; Dechert; Littler Mendelson
21	Ametek Inc.	\$4,300.00	Robert Feit	Senior V.P. and General Counsel	2007	3	Stroock & Stroock & Lavan
22	Dentsply Sirona	\$3,990.00	Keith Ebling	Executive V.P., General Counsel & Secretary	2017	13	Skadden Arps; Rothwell Figg; Fitzpatrick Cella; Norton Rose Fulbright; Goodell DeVries; McNeese Wallace; Latham & Watkins
23	Westinghouse Air Brake Technologies Corp.	\$3,880.00	David L. DeNinno	Executive V.P., General Counsel & Secretary	2016	10	K&L Gates; Jones Day; Eckert Seamans; The Webb Law Firm
24	American Eagle Outfitters Inc.	\$3,800.00	Stacy Siegal	Senior V.P. and General Counsel	2016	8	WND
25	Urban Outfitters Inc.	\$3,550.00	Azeez Hayne	General Counsel & Secretary	2015	WND	WND

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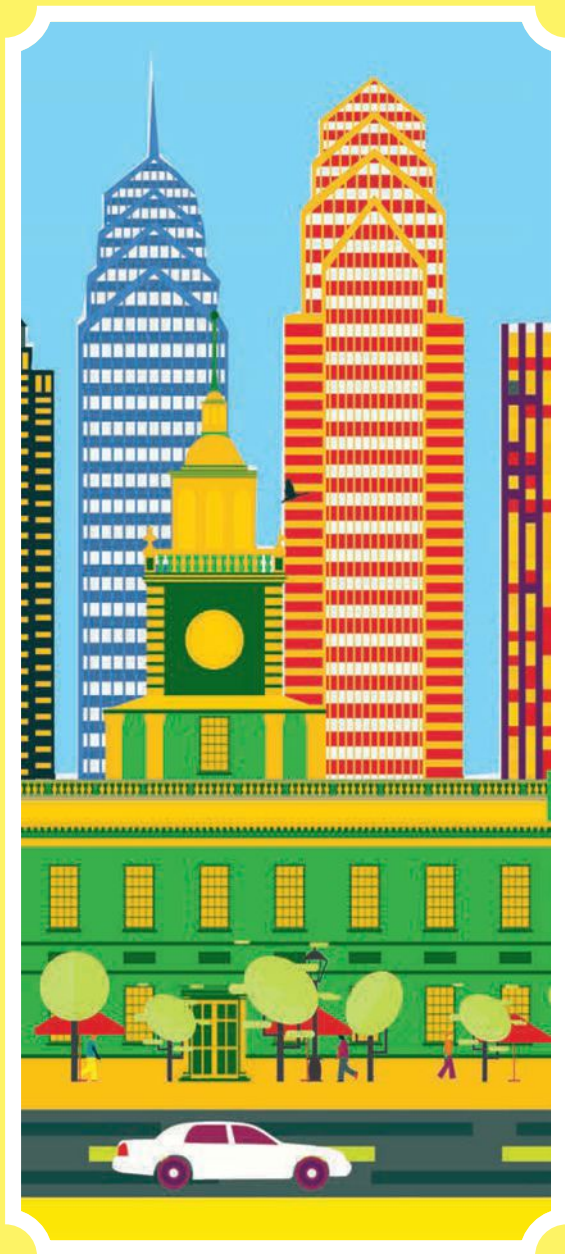
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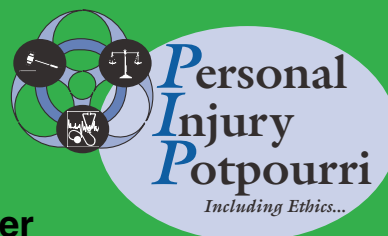
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LARGEST PA PUBLIC CORPORATIONS

Rank	Public Corporation	2017 Revenue (in Millions)	Chief Legal Officer	Title	Year Named	In-House Attorneys	Major Law Firms Used
26	Triumph Group Inc.	\$3,530.00	John B. Wright II	V.P., General Counsel & Secretary	2004	16	Ballard Spahr; Morgan Lewis & Bockius; Ogletree Deakins Nash Smoak & Stewart; Stradley Ronon Stevens & Young
27	Allegheny Technologies Inc.	\$3,500.00	Elliot Davis	Senior Vice President, General Counsel, Chief Compliance Officer and Corporate Secretary	2010	WND	WND
28	EQT Corp.	\$3,380.00	Lewis B. Gardner	General Counsel & V.P., External Affairs	2008	14	Buchanan Ingersoll & Rooney; Skadden Arps Slate Meagher & Flom; Baker Botts; Babst Calland; Van Ness Feldman; Baker & McKenzie
29	FMC Corp.	\$2,880.00	Andrea E. Utecht	Executive V.P., General Counsel & Secretary	2011	21	Morgan Lewis & Bockius; Pepper Hamilton, Dechert and Wachtell Lipton
30	Unisys Corp.	\$2,740.00	Gerald P. Kenney	Senior V.P., General Counsel & Secretary	2013	WND	WND
31	Vishay Intertechnology Inc.	\$2,600.00	Michael O'Sullivan	Senior V.P., Corporate General Counsel, Regional Country Manager, The Americas	2013	4	Pepper Hamilton; Volpe and Koenig; Murabito Hao & Barnes; Nixon Peabody; Laddey Clark & Ryan
32	GNC Holdings Inc.	\$2,450.00	Kevin G. Nowe	Senior V.P., Chief Legal & Chief Compliance Officer	2017	5	WND
33	EnerSys	\$2,370.00	Joseph Lewis	V.P. & General Counsel	2009	3	Stevens & Lee; Cohen & Grigsby; DLA Piper; Fox Rothschild; Manko Gold Katcher & Fox; Husch Blackwell; Kastner Westman & Wilkins; Nachmias Morris & Alt; Reed Smith
34	Teleflex Inc.	\$2,150.00	James J. Leyden	Vice President, General Counsel & Secretary	2014	7	WND
35	Kennametal Inc.	\$2,060.00	Michelle R. Keating	V.P., Secretary & General Counsel	2016	9	Baker & McKenzie; Covington & Burling; Babst Calland, Reed Smith
36	Healthcare Services Group Inc.	\$1,870.00	Jason J. Bundick	General Counsel & Chief Compliance Officer	2013	WND	WND
37	Carpenter Technology Corp.	\$1,800.00	James Dee	V.P., General Counsel & Secretary	2010	3	Pepper Hamilton; Stevens & Lee; Weber Gallagher Simpson Stapleton Fires & Newby; Barley Snyder; Dann, Dorfman, Herrell & Skillman
38	Erie Indemnity Co.	\$1,720.00	Sean McLaughlin	Executive V.P. & General Counsel	2013	WND	WND
39	Glatfelter	\$1,600.00	Kent K. Matsumoto	Vice President, General Counsel & Corporate Secretary	2013	2	WND
40	West Pharmaceutical Services Inc.	\$1,600.00	George L. Miller	Senior Vice President, General Counsel & Corporate Secretary	2015	4	DLA Piper
41	Harsco Corp.	\$1,600.00	Russell Hochman	Senior V.P. & General Counsel, Chief Compliance Officer & Corporate Secretary	2015	14	Spilman Thomas & Battle; Nixon Peabody; Fried Frank
42	SEI Investments Co.	\$1,530.00	Michael Peterson	General Counsel	2004	22	Morgan, Lewis & Bockius; Dechert; Marshall Dennehey Warner Coleman & Goggin; Matheson; Stikeman Elliott; Simmons & Simmons
43	Matthews International Corp.	\$1,520.00	Brian D. Walters	V.P. & General Counsel	2009	WND	WND

Rank	Public Corporation	2017 Revenue (in Millions)	Chief Legal Officer	Title	Year Named	In-House Attorneys	Major Law Firms Used
44	Koppers Holdings Inc.	\$1,480.00	Steven R. Lacy	Chief Administrative Officer, General Counsel & Secretary	2004	3	Reed Smith; K&L Gates; Meyer Brown; Baker McKenzie; Edwards Wildman Palmer
45	CONSOL Energy Inc.	\$1,410.00	Stephen W. Johnson	Executive V.P., Chief Administrative Officer	2013	WND	WND
46	Radian Group	\$1,220.00	Edward J. Hoffman	Senior Executive V.P., General Counsel & Corporate Secretary	2008	7	WND
47	MSA Safety Inc.	\$1,200.00	Douglas K. McClaine	Senior V.P., Secretary & Chief Legal Officer	2002	5	Reed Smith; Jones Day; Sidley Austin
48	Knoll Inc.	\$1,130.00	Michael A. Pollner	Chief Administrative Officer, Senior V.P., General Counsel & Secretary	2007	2	WND
49	Armstrong World Industries Inc.	\$890.00	Mark A. Hershey	Chief Compliance Officer, Senior V.P., General Counsel & Secretary	2011	9	Womble Carlyle Sandridge & Rice; Sandler Travis & Rosenberg; Thompson & Knight; Stevens & Lee; Morgan Lewis & Bockius; McNeese Wallace & Nurick
50	Black Box Corp.	\$856.00	Ron Basso	Executive V.P., General Counsel & Secretary	2013	5	Buchanan Ingersoll & Rooney; K&L Gates; Littler Mendelson; Baker & McKenzie



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PA PUBLIC INTEREST LAW FIRMS

Organization, Address, Phone/Fax, Email/Website	Top Staff Member/ Title	Annual Budget	Core Services	Area Served	Full-time Attorneys	Full-time Paralegals	Other Staff	Volunteer Attorneys/ Paralegals and Students	Cases Opened 7/17 to 7/18
CASA of Allegheny County* 564 Forbes Ave., Suite 902 Pittsburgh, PA 15219- 412-594-3606/412-594-3607 info@pgh-casa.org/www.pgh-casa.org	Misty Raines Executive Director	WND	Trains volunteers to advocate for foster children from Allegheny County.	County	0	0	2	15/15	18
Community Legal Services Inc.* 1424 Chestnut St. Philadelphia, PA 19102- 215-981-3700/215-981-0435 /www.clsphila.org	Deborah L. Freedman Executive Director	\$10,000,000.00	Represent low income Philadelphians in a wide variety of civil cases including foreclosure, eviction, utility shut offs, employment issues, criminal record expungement, Medicaid, elder law, food stamps, SSI disability, child welfare and more. CLS also does high impact policy work and advocacy.	County	50	28	22		9,000
Consumer Bankruptcy Assistance Project* 718 Arch St., Suite 200N Philadelphia, PA 19106- 215-523-9511/215-981-3866 malluce@gmail.com/	Mary Anne Lucey Executive Director	\$294,000.00	Provides debt and budget counseling in conjunction with Chapter 7 bankruptcy to enable clients to stabilize their finances.	Regional	1	0	1	60/8	
Disability Rights Pennsylvania 301 Chestnut Street, Suite 301 Harrisburg, 17101 717-839-5237/717-236-0192 drnpa-hbg@disabilityrightspa.org/ www.disabilityrightspa.org	Peri Jude Radecic CEO	\$5,000,000.00	Disability Rights Pennsylvania protects and advocates for rights of people with disabilities so that they may live the lives they choose, free from abuse, neglect, discrimination, and segregation.	Pennsylvania	13	1	26		2,100
Education Law Center 1315 Walnut Street, Suite 400 Philadelphia, 19107 215 238-6970/ /www.elc-pa.org	Deborah Gordon Klehr Executive Director	\$2,100,000.00	Direct representation, impact litigation, policy advocacy, community engagement	State	11	0	6	1/4	1,000
HIAS and Council Migration Services, Inc. DBA HIAS Pennsylvania 2100 Arch Street Philadelphia, 19103 215-832-0927/215-832-0919 /www.hiaspa.org	Cathryn Miller-Wilson Executive Director	\$3,000,000.00	HIAS Pennsylvania provides legal and supportive services to immigrants, refugees and asylum seekers from all backgrounds in order to assure their fair treatment and full integration into American society. HIAS Pennsylvania advocates for just and inclusive public policies and practices.	Southeastern Pennsylvania	15	1	24	200/160	2,973
Homeless Advocacy Project* 1429 Walnut St., 15th Floor Philadelphia, PA 19102- 215-523-9595/215-523-9599 info@haplegal.org/www.homelessadvocacyproject.org	Marsha I. Cohen Executive Director	\$1,500,000.00	Provides free civil legal services to individuals and families who are homeless in 50 different civil legal matters, with an emphasis on public benefits, emergency housing, credit/ consumer issues, family law and veterans matters.	County	8	1	4	350/0	3,050

Organization, Address, Phone/Fax, Email/Website	Top Staff Member/ Title	Annual Budget	Core Services	Area Served	Full-time Attorneys	Full-time Paralegals	Other Staff	Volunteer Attorneys/ Paralegals and Students	Cases Opened 7/17 to 7/18
KidsVoice* 437 Grant St., Suite 700 Pittsburgh, PA 15219- 412-391-3100/412-391-3588 info@kidsvoice.org/www.kidsvoice.org	Scott Hollander Executive Director	\$5,200,000.00	Representation of abused and neglected children in dependency, education, social security, expungement, health care, credit and other legal issues from birth through age 24.	County	33	2	28	0/21	3,282
Mazzoni Center, Legal Services 1348 Bainbridge Street Philadelphia, 19147 215-563-0657/215-563-0664 legalservices@mazzonicenter.org/	Thomas W. Ude, Jr. Legal and Public Policy Director		LGBTQ-oriented Direct Services and Advocacy	Mostly County, Some Regional and Statewide	2	0	1		500
MidPenn Legal Services 213A North Front Street Harrisburg, 17101 717-234-0492/717-234-0396 info@midpenn.org/www.midpenn.org	Rhodia D. Thomas Executive Director	\$8,368,000.00	Provides civil legal services for low-income residents and survivors of domestic violence.	Regional	51	11	29	507/80	11,070
Juvenile Law Center 1315 Walnut Street 4th floor Philadelphia, 19107 215-625-0051/ kotto@jlc.org/www.jlc.org	Sue Mangold Executive Director	WND	Litigation, policy advocacy, public education	Pennsylvania	14	1	7	20/0	53
Neighborhood Legal Services Association 928 Penn Avenue Pittsburgh, 15222 14125866104/4127653223 /www.nlsa.us	Robert V. Racunas Executive Director	\$4,947,173.00	civil legal services to low income individuals	Allegheny, Beaver, Butler, Lawrence counties	33	1	17	238/8	5,753
North Penn Legal Services* 33 N. Main St., Suite 200 Pittston, PA 18460- 610-317-5308/866-286-9233 vcoyle@northpennlegal.org/www.northpennlegal.org	Victoria A. Coyle Executive Director	\$5,900,000.00	Provides free civil legal aid.	Regional	30	16	24	211/14	10,376
Pennsylvania Institutional Law Project* 718 Arch St., Suite 304 South Philadelphia, PA 19106- 215-925-2966/215-925-5337 alove@pailp.org/www.pailp.org	Angus Love Executive Director	\$750,000.00	Provides free civil legal assistance to eligible institutionalized persons in Pennsylvania.	State	4	3	2	1/0	700
Philadelphia Legal Assistance Center* 718 Arch St., Suite 300N Philadelphia, PA 19106- 215-981-3800/215-981-3860 asantos@philalegal.org/www.philalegal.org	Anita Santos-Singh Executive Director	\$4,400,000.00	Provides legal services to low-income Philadelphians, including community education, advice, referrals, pro se assistance and representation in areas of homeowner-ship, family law and unemployment compensation.	County	15	15	8	0/56	8,026

PA PUBLIC INTEREST LAW FIRMS

Organization, Address, Phone/Fax, Email/Website	Top Staff Member/ Title	Annual Budget	Core Services	Area Served	Full-time Attorneys	Full-time Paralegals	Other Staff	Volunteer Attorneys/ Paralegals and Students	Cases Opened 7/17 to 7/18
Philadelphia VIP, Inc. 1500 Walnut Street, Suite 400 Philadelphia, 19102 215-523-9550/ phillyvip@phillyvip.org/www. phillyvip.org	Sophie Bryan Executive Director	\$1,498,000.00	VIP provides pro bono legal services to clients with civil legal issues in four priority areas, each encompassing dozens of areas of substantive law: (1) preventing homelessness (eviction defense; mortgage foreclosure defense; probate, deed transfer, and tangled title); (2) supporting family stability (child custody; child support; divorce; adoption/guardianship); (3) maintaining household income (estate planning; debt collections defense; name change; employment claims; income tax); and (4) promoting community economic development (transactional legal assistance for small businesses and nonprofits).	Philadelphia	7	6	5	1,500/300	830
Philadelphia Volunteer Lawyers for the Arts 200 S. Broad St., Ste 700 Philadelphia, 19102 (215) 790-3822/ pvlalegal@artsbusinessphl.org/http://artsbusinessphl.org/philadelphia-volunteer-lawyers-arts/	Ryan W. Morris, Esq. Director of Volunteer Services	\$98,756.00	Pro bono referrals for artists and arts & culture organizations to receive legal consultation/representation	Greater Philadelphia Region	1	0	0	429/4	166
SeniorLAW Center* 1500 JFK Blvd., Suite 1501 Philadelphia, PA 19102- 215-988-1244/215-988-1243 info@seniorlawcenter.org/www. seniorlawcenter.org	Karen C. Buck Executive Director	\$2,200,000.00	Improves the lives of older Pennsylvanians and protects their rights through legal representation, education and advocacy.	County	13	6	23	466/22	5,000
Support Center for Child Advocates* 1900 Cherry St. Philadelphia, PA 19103- 267-546-9200/267-546-9201 fcervone@advokid.org/www. advokid.org	Frank P. Cervone Executive Director	\$3,800,000.00	Provides free legal and social services to child victims of abuse and neglect, serves more than 900 court-involved children and youth in an effort to secure safety, justice, well-being and a permanent, nurturing environment for every child	Regional	9	1	31	330/0	1,100
Women's Law Project* 125 S. Ninth St., Suite 300 Philadelphia, PA 19107- 215-928-9801/215-928-9848 info@womenslawproject.org/www. womenslawproject.org	Carol E. Tracy Executive Director	\$1,283,500.00	Engages in impact litigation, policy advocacy and education to advance the rights and status of women and girls, and also provides legal information to callers to its telephone counseling service.	State	6	0	10	WND	WND

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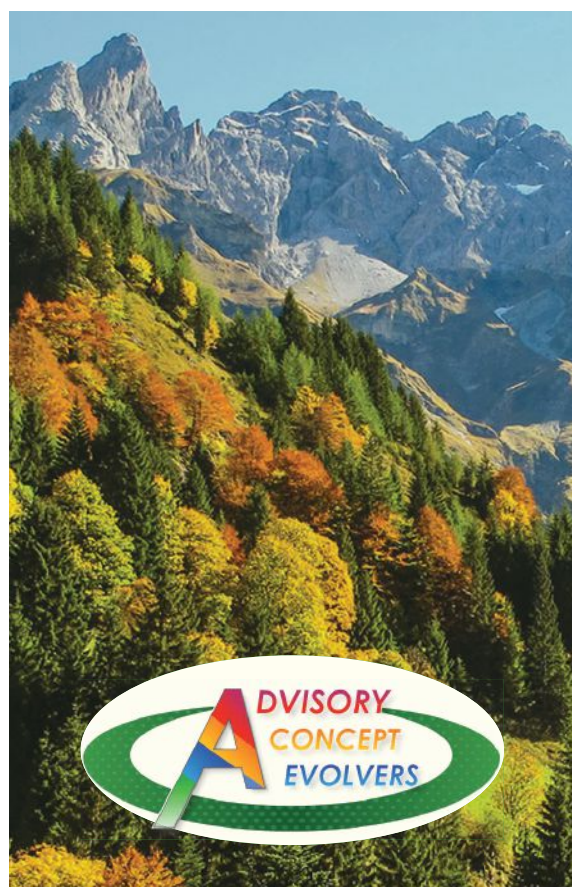
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100 LARGEST LAW FIRMS IN PENNSYLVANIA

Rank	Firm, Address, Phone/Fax, Email/Website/ Twitter, Other Offices	Total Full-Time Attorneys in PA	2017 Gross Revenue (millions)/RPL/ PPP	Firm Management	First-Year Associate Starting Salary	Practice Areas	Representative Clients	*2017 Rank
1	Reed Smith 225 Fifth Ave. Pittsburgh, PA 15222 412-228-3131/412-288-3063 www.reedsmith.com/twitter.com/reedsmithllp Pittsburgh; Washington, D.C.; Philadelphia, New York, Princeton, New Jersey; Tysons and Richmond, Virginia; Wilmington, Delaware; San Francisco; Los Angeles and Century City, California; Chicago; Silicon Valley, California; Houston and Austin, Texas; Miami; Munich, Germany; Paris, France; Athens, Greece; Abu Dhabi, UAE; Dubai, UAE; Frankfurt, Germany; Astana, Kazakhstan; London; Hong Kong; China; Beijing, China; Shanghai, China; Singapore.	334	\$1,119,239,000 \$722,000 \$1,177,000	Ron L. Francis, Pittsburgh Managing Partner; Wayne Stansfield, Philadelphia Managing Partner	Pittsburgh \$150,000 Philadelphia \$160,000	Commercial Litigation; Business and Financial; Health Care; Insurance; Intellectual Property; Corporate/ Financing; Labor and Employment; Products Liability; Real Estate; Taxation	PNC, EQT, Range Resource, PPG Industries, Inc., MAS Safety Inc., Children's Hospital of Philadelphia, Amerisource Bergen, BNY Mellon, Wells Fargo, Endo International PLC.	1
2	Morgan, Lewis & Bockius 1701 Market St. Philadelphia, PA 19103 215-963-5000/215-963-5001 news@morganlewis.com/www.morgan- lewis.com/@MorganLewisLaw Almaty, Kazakhstan; Astana, Kazakhstan; Beijing, China; Boston; Brussels, Belgium; Century City, California; Chicago; Dallas; Dubai, UAE; Frankfurt, Germany; Hartford, Connecticut; Hong Kong; Houston; London; Los Angeles; Miami; Moscow; New York; Orange County, California; Paris; Philadelphia and Pittsburgh, Pennsylvania; Princeton, New Jersey; San Francisco; Shanghai; Silicon Valley, California; Singapore; Tokyo; Washington, D.C.; Wilmington, Delaware.	279	WND	Jami Wintz McKeon, Chair; Steven C. Browne, Managing Partner/Client Experience; David W. Pollak, Managing Partner/ Operations; Steven R. Wall, Managing Partner/ Practice	\$190,000	Antitrust and Competition; Corporate; Energy; Finance; Intellectual Property; Investment Management; Labor and Employment; Life Sciences; Litigation; Tax	AmerisourceBergen; Brandywine Realty Trust; Cigna; Fidelity National Information Systems (FIS); Independence Blue Cross; PNC Financial Services Group; SEI Investments; UGI Corp.; University of Pennsylvania	2

(WND) Would Not Disclose NR (Not Ranked) PPP (Profits Per Partner) RPL (Revenue Per Lawyer)

Sources: PaLaw Survey, Industry Resources, ALM Legal Intelligence *Estimates from The Legal Intelligence *2017 Rank included Full- and Part-Time Attorney Head Counts



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3	Cozen O'Connor One Liberty Place, 1650 Market St., Suite 2800 Philadelphia, Pennsylvania 19103 215-665-2000/215-665-2013 learnmore@cozen.com/www.cozen.com Atlanta, Georgia; Charlotte, North Carolina; Cherry Hill, New Jersey; Chicag; Dallas; Denver; Harrisburg, Pennsylvania; Houston; London; Los Angeles; Miami; Minneapolis, Minnesota; New York; Philadelphia and Pittsburgh, Pennsylvania; Richmond, Virginia; San Diego; San Francisco; Santa Monica, California; Seattle; Toronto; Vancouver, British Columbia; Washington, D.C.; West Conshohocken, Pennsylvania; West Palm Beach, Florida; Wilkes-Barre, Pennsylvania; Wilmington, Delaware.	276	\$416,000,000 \$680,000 \$805,000	Michael J. Heller; Executive Chairman and Chief Executive Officer; Vincent R. McGuinness Jr., President and Managing Partner	\$155,000	Commercial Litigation; Corporate and Securities; Intellectual Property; Labor and Employment; Health Care; Government Relations; Construction; Real Estate; Insurance; Products Liability/ Mass Torts	Beachbody; Franklin Square Capital Partners; Jefferson Health System; Liberty Property Trust; Utz Quality Foods; Marriott Corporation	5

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Rank	Firm, Address, Phone/Fax, Email/Website/ Twitter, Other Offices	Total Full-Time Attorneys in PA	2017 Gross Revenue (millions)/RPL/ PPP	Firm Management	First-Year Associate Starting Salary	Practice Areas	Representative Clients	*2017 Rank
4	Marshall Dennehey Warner Coleman & Goggin 2000 Market St., Suite 2300 Philadelphia, Pennsylvania 19103 215-575-2600/215-575-0856 www.marshalldennehey.com/@ MarshallDennLaw Philadelphia, Pennsylvania (headquarters); Allentown; Doylestown; Erie; Harrisburg; King of Prussia; Pittsburgh and Scranton, Pennsylvania; Mount Laurel, New Jersey; Roseland, New Jersey; Wilmington, Delaware; Cleveland, Ohio; Cincinnati, Ohio; New York; Westchester, New York; Melville, New York; Orlando; Tampa; Jacksonville and Fort Lauderdale, Florida.	260	WND	G. Mark Thompson, President & CEO; Christopher E. Dougherty, Chairman, Executive Committee and Chairman, Board of Directors; Howard P. Dwoskin, Member, Executive Committee and Director, Casualty Department	WND	Medical and Nonmedical Professional Liability; Appellate Advocacy and Post-Trial Practice; Insurance Coverage/Bad Faith Litigation; Casualty; Asbestos and Mass Tort Litigation; Health Care; Workers' Compensation; Employment Law; Public Entity and Civil Rights Litigation; Products Liability	AIG; Liberty Mutual; ACE/ Chubb; The Hartford; Zurich; USAA	3
5	Pepper Hamilton 3000 Two Logan Square, 18th and Arch streets Philadelphia, Pennsylvania 19103 215-981-4000/215-981-4750 phinfo@pepperlaw.com/www.pepperlaw. com/@Pepper_Law Berwyn, Harrisburg and Pittsburgh, Pennsylvania; Princeton, New Jersey; Boston; New York; Wilmington, Delaware; Washington, D.C.; Detroit, Michigan; Irvine, Los Angeles and Redwood City, California.	256	\$341,800,000 \$760,000 \$837,000	Thomas J. Cole Jr., Managing Partner	\$115,000 (Harrisburg); \$150,000 (Pittsburgh); \$160,000 (Philadelphia and Berwyn)	Bankruptcy; Business and Finance; Construction; Health Sciences; Intellectual Property; Labor and Employment; Life Sciences; Tax and Estates; Trial Dispute Resolution; White-Collar Litigation and Investigations	Brandywine Realty Trust, Destination Maternity, Unisys Corporation, GlaxoSmithKline, Veolia	4
6	Fox Rothschild 2000 Market St. 20th Floor Philadelphia, Pennsylvania 19103 215-299-2000/215-299-2150 marketing@foxrothschild.com/foxrothschild. com/@foxrothschild Atlantic City, New Jersey; Blue Bell, Pennsylvania; Chicago; Dallas; Denver; Exton, Pennsylvania; Las Vegas; Los Angeles; Miami; Minneapolis, Minnesota; Morristown, New Jersey; New York City; Philadelphia; Pittsburgh; Princeton, New Jersey; San Francisco; Seattle; Warrington. Pennsylvania; Washington, D.C.; West Palm Beach, Florida; Wilmington, Delaware.	241	\$453,000,000 \$609,000 \$675,000	Mark L. Morris, Firmwide Managing Partner; Stephanie Resnick, Philadelphia Office Managing Partner; Jay D. Marinstein, Pittsburgh Managing Partner	\$135,000 (Blue Bell); \$135,000 (Exton); \$150,000 (Philadelphia); \$125,000 (Pittsburgh); \$135,000 (Warrington)	Litigation; Corporate; Labor and Employment; Bankruptcy; Real Estate; Tax and Estates; Intellectual Property; Privacy/ Data Security; Employee Benefits and Compensation; Health Care	DirectSat USA; Belgravia Condominium Association; Lannett Co.; Exeter Township; QuantumClean; Univest	6
7	Eckert Seamans Cherin & Mellott 600 Grant St., 44th Floor Pittsburgh, Pennsylvania 15219 412-566-6000/412-566-6099 info@eckertseamans.com/www.eckertsea- mans.com/@EckertSeamans Boston; Buffalo, New York; Charleston, West Virginia; Harrisburg, Pennsylvania; Hartford, Connecticut; Newark, New Jersey; Philadelphia; Princeton, New Jersey; Providence, Rhode Island; Richmond, Virginia; Troy, Michigan; Washington, D.C.; White Plains, New York; Wilmington, Delaware	226	WND	Timothy Q. Hudak, Chief Executive Officer	WND	Commercial Litigation; Intellectual Property; Construction; Real Estate; Labor and Employment; Environmental/ Toxic Torts; Products Liability; Medical Malpractice; Business and Financial; Regulated Industries	WND	8

100 LARGEST LAW FIRMS IN PENNSYLVANIA

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8	Buchanan Ingersoll & Rooney One Oxford Centre, 301 Grant St., 20th Floor Pittsburgh, Pennsylvania 15219-1410 412-562-8800/412-562-1041 www.bipc.com/@buchanannews Alexandria, Virginia; Charlotte, North Carolina; Fort Lauderdale, Florida; Fort Myers, Florida; Harrisburg, Pennsylvania; Jacksonville, Florida; Miami; New York; Newark, New Jersey; Philadelphia; Princeton, New Jersey; San Diego, California; Tallahassee, Florida; Tampa, Florida; Washington, D.C.; Wilmington, Delaware.	217	WND	Joseph A. Dougherty, CEO, Managing Director and Chairman of the Board; Peter S. Russ, Office Head, Pittsburgh; Marc Tepper, Office Head, Philadelphia	WND	Banking and Finance; Corporate; Energy; Intellectual Property; Labor and Employment; Litigation; FDA and Biotechnology; Health Care; Real Estate; Tax; Government Relations and Public Policy	WND	7
9	Blank Rome One Logan Square, 130 North 18th St. Philadelphia, Pennsylvania 19103-6998 215-569-5500/215-569-5555 webmaster@blankrome.com/blankrome.com Cincinnati; Fort Lauderdale, Florida; Houston; Los Angeles; New York; Pittsburgh; Princeton, New Jersey; San Francisco; Shanghai, China; Tampa, Florida; Washington, D.C.; Wilmington, Delaware.	203	\$431,310,000 \$777,254 \$915,516 (per equity partner)	Alan J. Hoffman, Managing Partner; Grant S. Palmer, Managing Partner-Elect	\$160,000 (Philadelphia); \$180,000 (New York); \$180,000 (Washington, D.C.); \$170,000 (Los Angeles) and Houston— \$160,000 (Houston).	Maritime; Real Estate; Finance, Business Restructuring and Bankruptcy; Litigation; Mergers and Acquisitions and Securities; Government Contracts; Insurance Recovery; Intellectual Property; Labor and Employment; Environmentment and Mass Torts	WND	11

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10	K&L Gates 210 Sixth Ave. Pittsburgh, PA 15222 412-355-6500/412-355-6501 info@klgates.com/www.klgates.com/@klgates Austin, Texas; Boston; Charleston, South Carolina; Charlotte, North Carolina; Chicago; Dallas; Fort Worth, Texas; Harrisburg, Pennsylvania; Houston; Los Angeles; Miami; New York; Newark, New Jersey; Irvine, California; Palo Alto, California; Pittsburgh, Pennsylvania; Portland, Oregon; Raleigh, North Carolina; Research Triangle Park, North Carolina; San Francisco; Seattle; Washington D.C.; Wilmington, Delaware; Beijing, China; Hong Kong; Seoul, Korea; Shanghai, China; Singapore; Taipei, Taiwan; Tokyo; Brisbane, Australia; Melbourne, Australia; Perth, Australia; Sydney, Australia; Berlin, Germany; Brussels, Belgium; Frankfurt, Germany; London; Milan, Italy.	193	\$989,861,000 \$551,977 \$931,732	James R. Segerdahl, Global Managing Partner; Michael S. Caccese, Chairman of the Management Committee	WND	Corporate and Transactional; Energy, Infrastructure and Resources; Finance; Financial Services; Intellectual Property; Labor, Employment and Workplace Safety; Litigation and Dispute Resolution; Policy and Regulatory; Real Estate	Allegheny Technologies Incorporated; PPG Industries, Inc.; Carnegie Mellon University; Alcoa Corp.; Wabtec Corp.; Sunoco Partners; Pennsylvania- American Water; Roman Catholic Diocese of Erie; Westinghouse Electric Corp.; PNC Bank	9
11	Duane Morris 30 S. 17th St. Philadelphia, PA 19103 215-979-1000/215-979-1020 info@duanemorris.com/www.duanemorris. com/@duanemorris Atlanta, Georgia; Austin, Texas; Baltimore, Maryland; Boca Raton, Florida; Boston; Cherry Hill, New Jersey; Chicago; Hanoi, Vietnam; Ho Chi Minh City, Vietnam; Houston; Lake Tahoe, California; Las Vegas; London ; Los Angeles; Miami; Myanmar; New York; Newark, New Jersey; Oman; Philadelphia; Pittsburgh, Pennsylvania; San Diego; San Francisco; Shanghai, China; Silicon Valley, California; Singapore; Taipei City, Taiwan ; Washington, D.C.; Wilmington, Delaware.	185	\$466,000,000 \$706,000 \$964,000	Matthew A. Taylor, Chairman and Chief Executive Officer of the Firm	\$165,000	Litigation; Corporate (M&A, Private Equity, Securities); Intellectual Property; Banking; Health Care; Employment, Labor, Benefits and Immigration; Real Estate; Bankruptcy; Transportation; Life Sciences	SAP; TD; Sunoco; Cisco; Wright Medical; Ford; CSX; Penn State; Stonemor; Bancorp; TSMC	12
12	Dechert Cira Centre, 2929 Arch St. Philadelphia, PA 19104-2808 215-994-4000/215-994-2222 www.dechert.com Almaty, Kazakhstan; Austin, Texas; Beijing, China; Bonn, Germany; Boston; Brussels, Belgium; Charlotte, North Carolina; Chicago; Dubai, UAE; Dublin, Ireland; Frankfurt, Germany; Hartford, Connecticut; Hong Kong; Jeddah, Saudi Arabia; London; Los Angeles; Luxembourg; Moscow, Russia; Munich, Germany; New York; Orange County, California; Paris, France; Philadelphia; Princeton, New Jersey; Riyadh, Saudi Arabia; San Francisco; Silicon Valley, California; Singapore; Washington, D.C.	160	\$977,869,787 WND WND	Henry N. Nassau, Chief Executive Officer; Andrew J. Levander, Chair of the Firm's Policy Committee, White Collar Partner	\$190,000	Corporates and Securities; Finance and Real Estate; Financial Services; Intellectual Property; Antitrust; International Arbitration; Labor, Productd Liability and Mass Torst, Trial, Investigations and Securities, Business Restructuring and Reorganization	Takata; Apple; MOL Hungarian Oil and Gas; Endo Pharmaceuticals; Boiron; Union Carbide Corp.; Michael Cherney; SCA Hygiene Products; Purdue Pharma; SK hynix Inc.	15

100 LARGEST LAW FIRMS IN PENNSYLVANIA

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13	Ballard Spahr 1735 Market St., 51st Floor Philadelphia, Pennsylvania 19103-7599 215-665-8500/215-864-8999 ballardspahr.com/@BallardSpahrLLP Atlanta, Georgia; Baltimore, Maryland; Boulder, Colorado; Denver, Colorado; Las Vegas; Los Angeles; Minneapolis, Minnesota; Cherry Hill, New Jersey; New York; Phoenix, Arizona; Salt Lake City, Utah; Sioux Falls, South Dakota; Washington, D.C.; Wilmington, Delaware.	157	\$353,340,000 \$685,000 \$638,000	Mark. S. Stewart, Chair; Peter Bulkley, Director of Office Administration	\$160,000	Litigation; Business and Finance; Real Estate; Intellectual Property; Public Finance	WND	10
14	Drinker Biddle & Reath One Logan Square, Suite 2000 Philadelphia, Pennsylvania 19103-6996 215-988-2700/215-988-2757 www.drinkerbiddle.com Albany, New York; Chicago; Dallas; Florham Park, New Jersey; Los Angeles; New York; Princeton, New Jersey; San Francisco; Washington, D.C.; Wilmington, Delaware; London.	147	\$461,841,000 \$822,000 \$926,000	Andrew C. Kassner, Chairman and Chief Executive Officer; William M. Connolly, Executive Partner; Judith E. Reich, Executive Partner	\$160,000 to \$180,000	Corporate and Securities; Litigation; Government and Regulatory Affairs; Health Care; Products Liability; Corporate Restructuring; Investment Management; Labor and Employment; Insurance Litigation; Intellectual Property; Employee Benefits and Executive Compensation; Environment and Energy; White Collar Defense and Corporate Investigations; Trusts and Estates; Real Estate.	WND	13
15	White and Williams 1650 Market St., Suite 1800 Philadelphia, Pennsylvania 19103 215-864-7000/215-864-7123 www.whiteandwilliams.com/@whiteandwil Boston; Cherry Hill, New Jersey; New York; Newark, New Jersey; Providence, Rhode Island; Westchester County, New York; Wilmington, Delaware.	146	WND	Patricia B. Santelle, Managing Partner and Chair	WND	Corporate and Securities; Health Care; Bankruptcy; Environmental/ Toxic Torts; Commercial Litigation; Insurance; Litigation; Construction; Labor and Employment; Antitrust	Chubb, Children's Hospital of Philadelphia, Allied World Assurance Company Ltd., Geisinger Medical Center, Monsanto Co., Bank of America	16
16	Stradley Ronon Stevens & Young 2005 Market St., Suite 2600 Philadelphia, Pennsylvania 19103 215-564-8000/215-564-8120 www.stradley.com/twittter.com/ StradleyRonon Malvern, Pennsylvania; Harrisburg, Pennsylvania; Cherry Hill, New Jersey; Washington, D.C.; Wilmington, Delaware; New York; Chicago.	144	WND	William R. Sasso, Chairman; Jeffrey A. Lutsky, Managing Partner; Kevin R. Boyle, Financial Partner	\$150,000 in Pennsylvania	Business and Finance; Corporate and Securities; Labor & Employment; Banking, Real Estate; Government Relations; Insurance; Intellectual Property; Litigation; Trusts and Estates	Invesco, Franklin Templeton, Macquarie Investment Management, Cancer Treatment Centers of America, Travelers Insurance, Triumph Group	14

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17	Post & Schell Four Penn Center, 1600 JFK Boulevard Philadelphia, Pennsylvania 19103 215-587-1000/215-587-1444 postschell@postschell.com/www.post- schell.com/@postschell Allentown, Harrisburg, Lancaster, Pittsburgh, Pennsylvania; Princeton, New Jersey; Washington, D.C.	139	WND	A. James Johnston, President and Chief Executive Officer; Stephen A. Schell, Chief Operating Officer	WND	Health Care; Casualty Litigation; Professional Liability Litigation; Insurance Law; Construction; Internal Investigations and White Collar, Labor and Employment; Energy and Utilities; Environmental Commercial Litigation; Workers' Compensation	WND	18
18	Dickie, McCamey & Chilcote Two PPG Place Suite 400 Pittsburgh, Pennsylvania 15222 412-281-7272/888-811-7144 info@dmclaw.com/www.dmclaw.com/@ DickieMcCamey Buffalo, New York; Charlotte, North Carolina; Cleveland, Ohio; Denver; Glendale, California; Haddonfield, New Jersey; Lancaster, South Carolina; Raleigh North Carolina; Steubenville, Ohio; Wheeling West Virginia; White Plains, New York; Wilmington, Delaware.	138	WND	Jeffrey T. Wiley, Chief Operating Officer	WND	Commercial Law and Litigation; Creditors' Rights and Bankruptcy; Education; Criminal Defense; Employment and Labor; Family; Food and Beverage; Insurance Law; Medical Malpractice; Medicare Compliance; Oil and Gas, Toxic Tort; Transportation; Workers' Compensation	WND	17
19	Burns White 48 26th St. Pittsburgh, Pennsylvania 15222 412-995-3000/412-995-3300 marketing@burnswhite.com/www. burnswhite.com Cherry Hill, New Jersey; Cleveland, Ohio; Philadelphia; Pittsburgh; Wheeling, West Virginia; Wilkes Barre, Pennsylvania; Wilmington, Delaware.	133	WND	David B. White, David A. Damico, William J. Mundy; Executive Committee Members	WND	Alternative Dispute Resolution; Banking and Financial Services; Employment Practices Liability; Health Care and Long-Term Care; Litigation; Mass Tort and Toxic Tort; Railroad Law; Retail and Hospitality; Transportation and Logistics; Workers' Compensation	WND	19
20	Margolis Edelstein* 170 S. Independence Mall West Suite 400E Philadelphia, Pennsylvania 19106 215-922-1100/215-922-1772 www.margolisedelstein.com/@ MargolisEdelste Harrisburg, Scranton, Hollidaysburg, Beaver and Pittsburgh, Pennsylvania; Berkeley Heights and Mount Laurel, New Jersey; Wilmington, Delaware.	129	WND	WND	WND	WND	WND	34

100 LARGEST LAW FIRMS IN PENNSYLVANIA

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21 (tie)	Cohen & Grigsby 625 Liberty Ave. Pittsburgh, Pennsylvania 15222 412-297-4900/412-209-0672 info@cohenlaw.com/www.cohenlaw.com Naples, Florida.	123	WND	WND	\$120,000	Intellectual Property; Government Relations; Bankruptcy; Business and Finance; Litigation; Corporate and Securities; Real Estate; Immigration; Labor and Employment; Trusts and Estates	WND	20
21 (tie)	Stevens & Lee 111 N. Sixth St. Reading, Pennsylvania 19601 610-478-2000/610-376-5610 attys@stevenslee.com/www.stevenslee. com/	123	WND	WND	WND	Banking, Bankruptcy; Business and Finance; Corporate and Securities; White-Collar/ Corporate Governance; Government Relations; Health Care; Labor and Employment; Litigation; Real Estate	WND	23
23	McNees Wallace & Nurick 100 Pine St. Harrisburg, Pennsylvania 17101 717-232-8000/717-237-5300 info@mcneeslaw.com/www.mcneeslaw. com/@McNeesLaw Harrisburg, Lancaster, State College and Scranton, Pennsylvania; Columbus, Ohio; Washington, D.C.; and Frederick, Maryland.	119	WND	David M. Kleppinger, Chair of the Management Committee	WND	Business, Finance, Litigation, Environment, Real Estate, Intellectual Property, Corporate, Tax, Municipal Law, Healthcare	WND	22
24	Saul Ewing Arnstein & Lehr 1500 Market St., 38th Floor Philadelphia, Pennsylvania 19102 215-972-7777/215-972-7725 www.saul.com/@SaulEwing Baltimore, Maryland; Boston; Chesterbrook (Wayne), Pennsylvania; Chicago; Fort Lauderdale, Florida; Harrisburg, Pennsylvania; Miami; New York; Newark, New Jersey; Philadelphia; Pittsburgh; Princeton, New Jersey; Washington, D.C.; West Palm Beach, Florida; Wilmington, Delaware.	118	\$219,323,765 \$584,863 \$555,090	Barry F. Levin, Firm Managing Partner; Bruce Armon, Philadelphia Office Managing Partner; Gregory Davis, Chesterbrook Office Managing Partner	\$145,000	Bankruptcy and Restructuring; Business and Finance; Labor and Employment; Litigation; EB-5; Immigration and Foreign Investments; Intellectual Property; Private Client; Real Estate Services; Regulatory; Compliance and Government	The Pennsylvania State University; RioCan Real Estate Investment Trust; CIGNA; Guardian Elder Care; Transcontinental Gas Pipe Line Corp.	20

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25	Babst Calland Clements and Zornir Two Gateway Center, 6th Floor Pittsburgh, Pennsylvania 15222 412-394-6537/412-394-6576 info@babstclland.com/www.babstcalland.com Charleston, West Virginia; Washington, D.C.; Sewell, New Jersey; Canton, Ohio.	110	WND	Donald C. Bluedorn II, Managing Shareholder	\$100,000	Construction; Corporate and Commercial; Creditors' Rights and Insolvency; Employment and Labor; Energy and Natural Resources; Environmental; Litigation, Public Sector, Real Estate and Transportation Safety	WND	24
26 (tie)	Cipriani & Werner 650 Washington Road Suite 700 Pittsburgh, Pennsylvania 15228 412-563-2500/412-308-5483 www.c-wlaw.com Pittsburgh; Harrisburg; Philadelphia; Scranton, Pennsylvania; Binghamton, New York; Woodbridge, New Jersey; Marlton, New Jersey; Greenbelt, Maryland; Washington, D.C.; McLean, Virginia; Charleston, West Virginia; Wheeling, West Virginia; Wilmington, Delaware.	97	WND	John A. Kincaid, Chief Executive Officer	WND	Appellate Law; Bankruptcy and Restructuring; Commercial Litigation; Construction; Cybersecurity; Employment	WND	26
26 (tie)	Obermayer Rebmann Maxwell & Hippel Centre Square West, 1500 Market St., Suite 3400 Philadelphia, Pennsylvania 19102-2101 215-665-3000/215-665-3165 info@obermayer.com/www.obermayer.com Cherry Hill, New Jersey; Conshohocken; Doylestown; Harrisburg, Pennsylvania; Hartford, Connecticut; New York; Pittsburgh, Pennsylvania; Wilmington, Delaware.	97	WND	Mathieu J. Shapiro, Managing Partner	WND	Bankruptcy; Business and Finance; Family Law; Government Relations; Health Care Law; Labor and Employment; Litigation; Medical Malpractice; Real Estate; Trusts and Estates	WND	25
28	Kessler Topaz Meltzer & Check* 280 King of Prussia Road Radnor, Pennsylvania 19087 610-667-7706/610-667-7056 info@ktmc.com/www.ktmc.com/@KTMCLaw San Francisco.	93	WND	Management Committee	WND	WND	Corporate and Securities; Litigation; Antitrust	27
29	Barley Snyder 126 East King St. Lancaster, Pennsylvania 17602 717-299-5201/717-291-4660 barley@barley.com/www.barley.com/@BarleySnyder Columbia, Maryland; Hunt Valley, Maryland.	90	WND	Jeffrey D. Lobach, Managing Partner	WND	Business and Finance; Commercial Litigation; Construction; Corporate and Securities; Health Care; Immigration; Intellectual Property; Labor and Employment; Real Estate; Trusts and Estates	WND	29

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30	Dilworth Paxson 1500 Market St., Suite 3500E Philadelphia, Pennsylvania 19102 215-575-7000/215-575-7200 www.dilworthlaw.com/@dilworthpaxson Harrisburg; Exton, Pennsylvania; Cherry Hill; Princeton, New Jersey; New York; Wilmington, Delaware.	81	WND	Patrick M. Northen, Co-Chief Operating Officer; Brett Wiltsey, Co- Chief Operating Officer	\$150,000	Banking and Financial Services; Bankruptcy and Insolvency; Corporate and Business; Employee Benefits; Insurance; Labor and Employment; Litigation; Public Finance; Real Estate; Tax	WND	31
31	Gordon & Rees 707 Grant St., Suite 3800 Pittsburgh, Pennsylvania 15219 412-577-7400/412-347-5461 marketing@grsm.com/www.grsm.com Atlanta, Georgia; Austin: Baltimore, Maryland; Birmingham, Alabama; Boston; Carlsbad, California; Charleston, South Carolina; Chicago; Cincinnati; Cleveland; Columbus, Ohio; Dallas; Denver; Detroit, Michigan; East Meadow, New York; Florham Park, New Jersey; Harrisburg, Pennsylvania; Harrison, New York; Hartford, Connecticut; Houston; Irvine, California; Las Vegas; Lincoln, Nebraska; Los Angeles; Louisville, Kentucky; Miami; Milwaukee, Wisconsin; Missoula, Montana; New York; Oakland, California; Oklahoma City, Oklahoma; Omaha, Nebraska; Philadelphia; Phoenix, Arizona; Pittsburgh; Portland, Oregon; Providence, Rhode Island; Raleigh, North Carolina; Rapid City, South Dakota; Sacramento, California; Salt Lake City, Utah; San Diego; San Francisco; Seattle; St. Louis, Missouri; Tampa, Florida; Tysons Corner, Virginia; Washington, D.C.; Wheeling, West Virginia; Wilmington, Delaware.	80	\$331,200,000 WND WND	Dion Cominos, Firmwide Managing Partner; S. Manoj Jegasothy, Pittsburgh Office Managing Partner; William P. Shelley, Philadelphia Office Founding Managing Partner	WND	Commercial Litigation; Employment Law; Environmental/ Toxic Tort; Tort and Products Liability; Insurance; Construction; Professional Liability Defense; Business Transactions; Health Care; Real Estate	WND	Not Ranked
32 (tie)	Clark Hill 2005 Market St. Philadelphia, Pennsylvania 19103 215-640-8500/215-640-8501 email@clarkhill.com/www.clarkhill.com Austin, Texas; Beaumont, Texas; Birmingham, Texas; Chicago, Texas; Frisco, Texas; Dallas, Texas; Detroit, Michigan; Dublin, Ireland; Grand Rapids, Michigan; Houston; Lansing, Michigan; Las Vegas; Los Angeles; Mexico City; Morgantown, West Virginia; New York; Scottsdale, Arizona; Princeton, New Jersey; San Antonio, Texas; San Diego; San Francisco; Washington, D.C.; Wilmington, Delaware.	79	\$193.6 million WND WND	WND	WND	WND	WND	36

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32 (tie)	Rawle & Henderson 1339 Chestnut St., 16th Floor Philadelphia, Pennsylvania 19107 215-575-4200/215-563-2583 info@rawle.com/www.rawle.com Harrisburg, Pennsylvania; Pittsburgh, Pennsylvania; Marlton, New Jersey; Wilmington, Delaware; New York; Mineola, New York; Wheeling, West Virginia.	79	WND	John C. McMeekin II, Gary N. Stewart, Robert A. Fitch, Executive Committee Members	WND	Litigation; Products Liability/Mass Torts; Commercial Litigation; Construction; Insurance; Motor Vehicle; Medical Malpractice; Workers' Compensation; Labor and Employment; Environmental/ Toxic Torts	Honeywell International Inc; Lexington Insurance Co.; Erie Insurance; Chartis; Zurich; CAN	28
34	Klehr Harrison Harvey Branzburg* 1835 Market St. Philadelphia, Pennsylvania 19103 215-568-6060/215-568-6603 info@klehr.com/www.klehr.com/@ klehr_harrison Wilmington, Delaware; Marlton, New Jersey.	78	WND	William A. Harvey, Managing Partner	WND	WND	WND	31
35	Tucker Arensberg 1500 One PPG Place Pittsburgh, Pennsylvania 15222 412-594-3919/412-594-5619 Info@tuckerlaw.com/www.tuckerlaw. com/@TuckerArensberg Harrisburg, Pennsylvania; New York.	77	WND	Thomas P. Peterson, Managing Shareholder	WND	Litigation; Real Estate, Business & Finance; Trusts & Estates; Labor & Employment; Municipal/School Law; Mergers & Acquisitions; Bankruptcy & Creditors' Rights; Healthcare/ Long Term Care; Employee Benefits (ERISA)	WND	31
36 (tie)	Montgomery McCracken Walker & Rhoads 1735 Market St. Philadelphia, Pennsylvania 19103 215-772-1500/215-772-7620 info@mmwr.com/www.mmwr.com/@ MMWR_Law Berwyn, Pennsylvania; Cherry Hill, New Jersey; Linwood, New Jersey; New York; Wilmington, Delaware.	73	WND	Louis A. Petroni, Chairman; Richard M. Simins, Vice Chairman and Executive Partner	WND	Commercial Litigation, White Collar/Corporate Governance, Bankruptcy, ADR, Corporate & Securities, Intellectual Property, Environmental/ Toxic Torts, Real Estate, Labor & Employment, Taxation	WND	29

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36 (tie)	Weber Gallagher Simpson Stapleton Fires & Newby 2000 Market St., Suite 1300 Philadelphia, Pennsylvania 19103 215-972-7900/215-564-7699 news@wglaw.com/www.wglaw.com/@ webergallagher Bedminster, New Jersey; Dover, Delaware; Harrisburg, Pennsylvania; Mount Laurel, New Jersey; New Castle, Delaware; New York; Norristown, Pennsylvania; Philadelphia; Pittsburgh; Scranton, Pennsylvania.	73	WND	Andrew Indeck, Firm Chair	WND	General Liability, Commercial Transportation, Products Liability, Professional Liability, Workers Compensation, Labor and Employment, Litigation, Insurance and Reinsurance, Civil Rights and Municipal Liability, Family Law and Medical Malpractice.	Amtrust North America; AON Risk Services; Elwyn, Inc.; The Washington Health System; Allegheny Ludlum Corp.; SEPTA; University of Pennsylvania; United Parcel Services; Liberty Mutual Insurance Co.; ArcelorMittal USA	37
38	Schnader Harrison Segal & Lewis 1600 Market St. Suite 3600 Philadelphia, Pennsylvania 19103 215-751-2000/215-751-2205 contactus@schnader.com/www.schnader.com Pittsburgh; New York; Cherry Hill, New Jersey; Melville, New York; San Francisco; Washington, D.C.; Wilmington, Delaware.	72	WND	David Smith, Chairman of the Firm; Nicholas J. LePore III, Philadelphia Office Managing Partner; Theresa Loscalzo, Co- Managing Partner	WND	Appellate, Aviation, Bankruptcy, Commercial Litigation, Corporate, Intellectual Property, Labor and Employment, Mergers and Acquisitions, Real Estate, Trusts and Estates	WND	34
39	Thomas Thomas & Hafer* 305 N. Front St. Harrisburg, Pennsylvania 17101 717-237-7100/717-237-7105 firm@tthlaw.com/www.tthlaw.com/@tthlaw Baltimore, Maryland; Washington, D.C.; Hampton and Marlton, New Jersey.	71	WND	Peter J. Speaker, Managing Partner; James J. Dodd, Managing Partner	WND	ADR, Commercial Litigation, Criminal Defense, Health Care, Insurance, Labor and Employment, Medical Malpractice, Products Liability/Mass Torts, Workers' Compensation	WND	39
40	Jones Day* 500 Grant St. Suite 4500, Pittsburgh, Pennsylvania Pittsburgh, Pennsylvania 15219-2514 4123913939/4123947959 www.jonesday.com/@JonesDay	70	WND	Leon F. DeJulius Jr., Pittsburgh Partner-in-Charge	WND	Antitrust, Business and Finance, Litigation, Labor and Employment, Health Care, Intellectual Property, Products Liability, Real Estate	WND	38
41	Baker & Hostetler Cira Centre, 12th Floor 2929 Arch St. Philadelphia, Pennsylvania 19104 215-568-3100/215-568-3439 www.bakerlaw.com/philadelphia Cleveland; Columbus; Cincinnati, Ohio; New York; Philadelphia; Atlanta, Georgia; Orlando; Houston; Denver; Washington, D.C.; Seattle; Chicago; Los Angeles; Costa Mesa, California.	62	\$688,000,000 WND WND	Joseph Lucci, Managing Partner	WND	Business, Employment and Labor, Intellectual Property, Litigation, Tax	WND	41

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42 (tie)	Bennett, Bricklin & Saltzburg 1601 Market St. Philadelphia, Pennsylvania 19103 215-5614-300/215-561-6661 info@bbs-law.com/www.bbs-law.com Marlton, New Jersey; New York City.	61	WND	Warren F. Sperling, Firm Managing Attorney	WND	WND	WND	40
42 (tie)	McGuireWoods Tower Two-Sixty, 260 Forbes Ave., Suite 1800 Pittsburgh, Pennsylvania 15222 412-667-6000/412-667-6050 mcguirewoods.com/@McGuireWoodsLLP Atlanta, Georgia; Austin, Texas; Baltimore, Maryland; Brussels, Belgium; Charlotte, North Carolina; Charlottesville, Virginia; Chicago; Dallas; Houston; Jacksonville, Florida; London; Los Angeles-Century City, California; Los Angeles-Downtown; New York; Norfolk, Virginia; Pittsburgh; Raleigh, North Carolina; Richmond, Virginia; San Francisco; Tysons, Virginia; Washington, D.C.; Wilmington, North Carolina; Shanghai.	61	WND	Jonathan Harmon, Chairman; J. Tracy Walker IV, Managing Partner; David Hornyak, Pittsburgh Office Managing Partner	WND	Corporate Finance and Securities; Mergers and Acquisitions and Private Equity; Banking; Commercial Litigation; Financial Services Litigation; Energy; Real es- tate; Restructuring and Insolvency; Environmental Law; Government Investigations; White Collar Litigation	WND	47
44	Berger Montague 1622 Locust St. Philadelphia, Pennsylvania 19103 215-875-3000/21-5875-4604 info@bm.net/https://bergermontague.com Minneapolis, Minnesota; Washington, D.C.	59	WND	Sherrie R. Savett, Chair of the Firm; Merrill G. Davidoff, Chairman Emeritus; H. Laddie Montague Jr., Chairman Emeritus	WND	Antitrust; Commercial Litigation; Consumer Protection; Credit Reporting and Background Checks; Employee Benefits and ERISA; Employment and Unpaid Wages; Environment and Public Health; False Claims Act/Qui Tam/ Whistleblower; Securities and Investor Protection; Technology, Privacy and Data Breach	WND	42
45	Leech Tishman Fuscaldo & Lampl 525 William Penn Place Pittsburgh, Pennsylvania 15219 412-261-1600/412-227-5551 info@leechtishman.com/www.leechtish- man.com/@LeechTishman Wilmington, Delaware; New York; Chicago; Sarasota, Florida; Los Angeles.	56	WND	Pete A. Fuscaldo, Managing Partner	WND	Corporate, Bankruptcy and Creditors' Rights, Employment/ Labor, Litigation, Government Relations, Energy, Estates and Trusts, Taxation, Intellectual Property, Real Estate	WND	44

100 LARGEST LAW FIRMS IN PENNSYLVANIA

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46	DLA Piper One Liberty Place, 1650 Market St., Suite 4900 Philadelphia, Pennsylvania 19103 215-656-3300/215-656-3301 media@dlapiper.com/www.dlapiper.com/@ DLA_Piper Albany, New York; Atlanta, Georgia; Atlantic City, New Jersey; Austin, Texas; Baltimore, Maryland; Boston, Massachusetts; Chicago, Illinois; Dallas, Texas; Houston, Texas; Los Angeles - Century City; Los Angeles - Downtown; Los Angeles - Library Tower; Mexico City; Miami; Minneapolis, Minnesota; New York; Reston, Virginia; Palo Alto, California; Philadelphia; Phoenix, Arizona; Raleigh, North Carolina; Sacramento, California; San Francisco, California; San Juan, Puerto Rico; Seattle.	55	\$2,630,000,000 WND WND	Roger Meltzer, Global Co- Chairman and Co-Chairman of the Americas; Jay Rains, Global Co-CEO and Co-Chairman of the Americas; Stasia Kelly, Managing Partner (Americas)	\$190,000 (Philadelphia)	Corporate, Employment, Finance, Government Affairs, Intellectual Property and Technology, Litigation, Projects, Energy and Infrastructure, Real Estate, Restructuring, Tax	Brandywine Realty Trust, New York Stock Exchange, Novo Nordisk, Starr Restaurant Group, Trustees of the University of Pennsylvania, AxoGen, Asana BioSciences, Inc., Cushman and Wakefield, Diagio Beer Company, USA and Toray Industries	50
47 (tie)	Littler Mendelson* Three Parkway 1601 Cherry St., Suite 1400 Philadelphia, Pennsylvania 19102 267-402-3000/267-402-3131 www.littler.com/@Littler Pittsburgh.	54	WND	William J. Leahy, Office Managing Shareholder	WND	WND	WND	53
47 (tie)	Pietragallo Gordon Alfano Bosick & Raspanti* One Oxford Centre, 38th Floor/ Pittsburgh, PA 15219 412-263-2000/412-261-5294 info@pietragallo.com/www.pietragallo.com Philadelphia; Sharon; Steubenville, Ohio; Weirton, W. Va.	54	WND	William Pietragallo II, Managing Partner; ;	WND	Litigation; Business & Finance; White- Collar/Corporate Governance; Labor & Employment; Health Care; Intellectual Property; Workers' Compensation; Construction; Products Liability/ Mass Torts; Insurance	WND	
47 (tie)	Swartz Campbell* 50 S. 16th St., Floor 28 Philadelphia, Pennsylvania 19102 215-564-5190/215-299-4301 www.swartzcampbell.com/@swartzcamp- bell Mount Laurel, New Jersey; Wilmington, Delaware; Wheeling, West Virginia; Cleveland.	54	WND	Jeffrey B. McCarron, Managing Partner; G. Daniel Bruch Jr., Managing Partner	WND	WND	WND	44
50	Chartwell Law Offices* 970 Rittenhouse Road, Suite 300 Valley Forge, Pennsylvania 19403 610-666-7700/610-666-7704 cgoldstein@chartwelllaw.com/www. chartwelllaw.com/@chartwelllaw Deerfield Beach, Fort Myers, Jacksonville, Miami, Orlando, Palm Beach Gardens, Tallahassee, Florida; New York City, White Plains; Moorestown, New Jersey; Boston; Providence, Rhode Island; Nashville, Tennessee.	53	WND	Clifford Goldstein, CEO	WND	Admiralty and Maritime; Aviation; Cargo, Trucking and Logistics; Commercial Litigation; Construction Litigation; Creditors' Rights; Defense Litigation; Employment & Labor Law; Insurance Coverage; Products Liability	Harleysville; State Workers' Insurance Fund; Continental Indemnity; Eastern Alliance; Sentry Insurance; Gallagher Bassett Services	43

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51	Meyer, Unkovic & Scott 535 Smithfield St., Suite 1300 Pittsburgh, Pennsylvania 15222 412-4562523/412-456864 contactus@muslaw.com/www.muslaw.com/@MeyerUnkovic	52	WND	Christopher P. Smith Jr., Managing Partner	WND	Business and Finance; Commercial Litigation; Construction; Corporate and Securities; Immigration; Intellectual Property; Labor and Employment; Litigation; Real Estate; Trust & Estate	WND	52
52	The Webb Law Firm* 420 Fort Duquesne Blvd #1200 Pittsburgh, Pennsylvania 15222 4124718815/4124714094 www.webblaw.com	51	WND	Kent E. Baldauf Sr., Director and Chairman	WND	Intellectual Property	WND	50
53	Zarwin Baum DeVito Kaplan Schaer Toddy 1818 Market St., 13th Floor Philadelphia, Pennsylvania 19103 215-569-2800/215-569-1606 email@zarwin.com/www.zarwin.com /@ZarwinBaum Mount Laurel, New Jersey; Jersey City, New Jersey; Harrisburg, Pennsylvania; Wilmington, Delaware.	50	WND	Mitchell Kaplan, Managing Shareholder; Gary DeVito; Managing Shareholder; Ted Schaer, Managing Shareholder	WND	Cyberliability, Corporate and Business, Casualty and Professional Liability Defense, Commercial Litigation, Employment, Estate Litigation and Estate Planning and Wills and Trusts, Real Estate, Public Finance, Zoning and Land Use, Trucking and Transportation	TD Bank, JJ White Inc., KeyBank, Keystone Redevelopment Group	47
54	Sherrard, German & Kelly* 535 Smithfield St., Suite 300 Pittsburgh, Pennsylvania 15222 412-355-0200/412-261-6221 sgkpc.com	46	WND	Walter R. Bashaw II, Managing Shareholder and Director of the Firm; Eric C. Springer, Managing Shareholder and Director of the Firm	WND	WND	WND	55
55	Hangley Aronchick Segal Pudlin & Schiller One Logan Square, 27th Floor Philadelphia, PA 1903 215-568-6200/215-568-0300 marketingdept@hangley.com/www.hangley.com/@HASPSLaw Harrisburg, Pennsylvania; Norristown, Pennsylvania; Cherry Hill, New Jersey.	45	WND	David B. Pudlin, President and CEO	\$150,000	Antitrust, Bankruptcy, Corporate and Transactions, Education, Environmental, Family Law, Insurance Coverage, Litigation, Real Estate, Tax and Estates	WND	53

100 LARGEST LAW FIRMS IN PENNSYLVANIA

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56	Elliott Greenleaf 925 Harvest Drive, Suite 300 Blue Bell, Pennsylvania 19422 215-977-1000/215-977-1099 www.elliottgreenleaf.com/@ElliottAttys Wilmington, Delaware.	44	WND	Frederick P. Santarelli, Managing Partner; John P. Elliott, Managing Partner; Jarad W. Handelman, Managing Partner	WND	Complex Commercial Litigation; Health Care; Bankruptcy; Class Actions; Civil Rights; Employment; Corporate Governance; Investigation and Compliance; Data Breaches; Trade Secrets and Intellectual Property	Aetna, Milton Hershey School, CBS, Jefferson Health System, Delaware River Port Authority	56
57 (tie)	Greenberg Traurig 2700 Two Commerce Square, 2001 Market St. Philadelphia, Pennsylvania 19103 215-988-7800/215-988-7801 meeksni@gtlaw.com/www.gtlaw.com /@ GT_Law Albany, New York; Amsterdam, The Netherlands; Atlanta, Georgia; Austin, Texas; Berlin, Germany; Boca Raton, Florida; Boston; Chicago; Dallas; Denver; East Palo Alto, California; Florham Park, New Jersey; Fort Lauderdale, Florida; Houston, Texas; Irvine, California; Las Vegas; London; Los Angeles; McLean, Virginia; Mexico City; Miami; New York; Orlando, Florida; Phoenix, Arizona; Sacramento, California; Shanghai, China; Seoul, Korea; Tel Aviv, Israel; Tokyo, Japan.	43	\$1,477,180,000 \$760,000 \$1,634,000	Curtis B. Toll, Managing Shareholder; Alexander Scarola, Philadelphia Office Administrator Shareholder	Varies by market.	Labor and Employment; Public Finance; Environmental; Litigation— Corporate, Commercial and IP; Real Estate; Immigration and Compliance; Government Law and Policy; Pharmaceutical, Medical Device and Health Care— FDA, Regulatory and Compliance; Bankruptcy/ Restructuring; Tax.	FMC Corp.; Benjamin Moore; P.H. Glatfelter; Capital Health; Tri-Realty; CVS Pharmacy Inc.; The Kellogg Co.; Tecumseh Products Co.; Duke Energy; Tenet HealthCare Corp.	64
57 (tie)	Offit Kurman 10 Penn Center 1801 Market St. Suite 2300 Philadelphia, Pennsylvania 19103 267-338-1300/267-338-1335 www.offitkurman.com	43	WND	Timothy Lynch, Managing Partner	WND	WND	WND	66
59	Cohen Seglias Pallas Greenhall & Furman 30 South 17th St. 19th Floor Philadelphia, Pennsylvania 19103 215-5641700/215-564-3066 info@cohenseglias.com/www.cohenseg- lias.com/@CohenSeglias Pittsburgh, Pennsylvania; Harrisburg, Pennsylvania; Wilmington, Delaware; Newark, New Jersey; New York; Washington, D.C.	42	WND	George E. Pallas, Managing Partner and Treasurer	WND	Business Transactions; Commercial Litigation; Construction; Energy and Utilities; Government Contracting; Government Law and Regulatory Affairs; Internal Investigations; Labor and Employment; Real Estate; Wealth Preservation	WND	47

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60 (tie)	Kline & Specter 1525 Locust St. Philadelphia, Pennsylvania 19102 215-772-1000/215-772-1359 lawyers@klinespecter.com/www.kline- specter.com/@KlineSpecter Pittsburgh, Pennsylvania; Cherry Hill, New Jersey; New York; Wilmington, Delaware.	41	WND	Tom Kline, Managing Partner; Shanin Specter, Managing Partner	WND	Personal Injury; Medical Malpractice; Products Liability; Whistleblower; Sexual Abuse; Civil Rights; Mass Tort; Workplace Injury; Motor Vehicle; Medical Devices	WND	66
60 (tie)	Metz Lewis Brodman Must O'Keefe* 535 Smithfield St. Suite 800 Pittsburgh, Pennsylvania 15222 412-918-1100/412-918-1199 www.metzlewis.com New York.	41	WND	Chris Brodman, President and CEO	WND	WND	WND	60
60 (tie)	Volpe & Koenig* 30 South 17th St. Philadelphia, Pennsylvania 19103 215-568-6400/215-568-6499 bcollins@vklaw.com/www.vklaw.com/@ VolpeAndKoenig Princeton, New Jersey.	41	WND	Jay Halt, President; Randolph J. Huis, Treasurer	WND	WND	Interdigital Communications, LLC; Advanced Metro Devices Inc.; Hitachi Consulting; Schaeffler Technologies; Kyocera Corp.; Vishay Technologies Inc.	60
63 (tie)	Archer & Greiner* Three Logan Square, 1717 Arch St., Suite 3500 Philadelphia, Pennsylvania 19103 215-963-3300/215-963-9999 www.archerlaw.com/@ArcherGreiner Haddonfield, Hackensack, Princeton, Red Bank and Flemington, New Jersey; Philadelphia; Wilmington, Delaware; New York.	40	WND	Christopher R. Gibson, Firm President; James H. Carl, Chairman; Jeffrey D. Gordon, Princeton Office Managing Partner.	WND	WND	WND	64
63 (tie)	Wisler Pearlstine* 460 Norristown Rd. Suite 110 Blue Bell, Pennsylvania 19422 610-825-8400/610-8284887 www.wislerpearlstine.com Blue Bell and Newtown, Pennsylvania.	40	WND	WND	WND	WND	WND	72
65	Lamb McErlane 24 E. Market St. West Chester, Pennsylvania 19381 610-430-8000/610-692-0877 pr@lambmcerlane.com/www.lambmcer- lane.com/@lambmcerlane West Chester and Bryn Mawr, Pennsylvania.	38	WND	Joel L. Frank, Managing Partner and Executive Committee Chairman	WND	Appellate, Banking and Finance, Business, Criminal, Employment, Estates, Wills and Trusts, Family Law/ Divorce, Health Law, Litigation, Municipal, Real Estate	WND	72

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66 (tie)	Knox McLaughlin Gornall & Sennett 120 W 10th St. Erie, Pennsylvania 16501 814-459-2800/814-453-4530 knox@kmgslaw.com/www.kmgslaw.com/@ KnoxLawFirm North East, Pennsylvania and Jamestown, New York.	37	WND	Thomas A. Tupitza, President and Shareholder; Richard A. Lanzillo, Shareholder, Vice President and General Counsel	WND	Bankruptcy and Creditors' Rights; Business and Tax; Elder Law; Estate Planning and Administration; Governmental Practice; Intellectual Property and Technology; Labor and Employment; Litigation; Public Finance and Bonds; Real Estate	Ainsworth Pet Nutrition; Erie Brewing Co.; Erie County; Erie-Western Pennsylvania Port Authority; Mercyhurst University; Northwest Bank; School District of the City of Erie; Scott Enterprises; Smith Provision Co.; UPMC	59
66 (tie)	MacDonald Illig Jones & Britton* 100 State St. Suite 700 Erie, Pennsylvania 16507 814-870-7600/814-454-4647 info@macdonaldillig.com/www.macdonal- dillig.com/@macdonaldillig	37	WND	Russell S. Warner, Managing Partner	WND	WND	WND	60
68 (tie)	Fitzpatrick Lentz & Bubba 4001 Schoolhouse Lane Center Valley, Pennsylvania 18034 610-797-9000/610-797-6663 info@flblaw.com/www.flblaw.com.	36	WND	Joseph A. Bubba, Managing Partner; Erich J. Schock, Shareholder	WND	Corporate Business and Banking; Real Estate, Land Use and Development; Mergers and Acquisitions; Health Care; Employment and Labor Relations;; Litigation; Estate Planning and Administration of Trusts;; International and Trade Law; Intellectual Property; Bankruptcy and Creditor's Rights	St. Luke's University Health Network; American International Group (AIG); Cedar Fair LP/ Dorney Park & Wildwater Kingdom; Wegmans Food Markets, Inc.; PPL Services Corp.; Rockefeller Development; Brooks Group (Phantoms AHL Hockey); Lehigh University	81
68 (tie)	Houston Harbaugh 401 Liberty Avenue, 22nd Fl. Pittsburgh, Pennsylvania 15222-1005 412-281-5060/412-281-4499 info@hh-law.com/www.hh-law.com/@ HoustonHarbaugh	36	WND	Alex W. Thomson, John M Hartzell Jr., Samuel H. Simon, Exutive Committee Members	WND	Business and Finance, Health Care, Commercial Litigation, Labor and Employment, Trusts and Estates, Real Estate, Oil and Gas, Environmental and Energy, Employee Benefits/ERISA, Insurance Coverage and Bad Faith	WND	78
68 (tie)	Lavin, O'Neil, Cedrone & DiSipio 190 N. Independence Mall West # 500 Philadelphia, Pennsylvania 19106 215-627-0303/215-627-2551 info@lavin-law.com/www.lavin-law.com Mount Laurel, New Jersey; New York; Rochester, New York.	36	WND	Basil A. DiSipio, Managing Partner	WND	Litigation; Commercial Litigation; Environmental/ Toxic Torts	Asplundh Tree Expert Co.; 3M Co.; Volkswagen; Verizon; Glaxo Smith Kline	57

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71 (tie)	Kaplin Stewart Meloff Reiter & Stein 910 Harvest Drive Blue Bell, Pennsylvania 19422 610-260-6000/610-260-1240 info@kaplaw.com/www.kaplaw.com/@ KaplinStewart Cherry Hill, New Jersey; Philadelphia.	35	WND	Maury B. Reiter, Managing Principal and Founding Member of the Firm	WND	Real Estate Transactional, Land Use and Zoning Law, Construction Law, Business and Corporate Law, Commercial Litigation, Environmental Law, Estate Planning and Private Client, Employment	WND	72
71 (tie)	Gross McGinley 33 S. Seventh St. Allentown, Pennsylvania 18105 610-820-5450/610-820-6006 attorneys@grossmcginley.com/www. grossmcginley.com/@GrossMcGinley Easton and Emmaus, Pennsylvania.	35	WND	John F. (Jack) Gross, Managing Partner; Howard S. Stevens, Managing Partner	WND	Corporate; Litigation; Medical Malpractice Defense; Commercial Litigation; Banking; Intellectual Property; Family Law; Real Estate; Trust & Estates; White Collar Corporate Governance	WND	65
72 (tie)	Willig, Williams & Davidson 1845 Walnut St., 24th Floor Philadelphia, Pennsylvania 19103 215-656-3600/215-561-5135 manager@wwdlaw.com/www.wwdlaw.com Harrisburg, Pennsylvania; Haddonfield, New Jersey; Jenkintown, Pennsylvania; Chicago.	35	WND	Deborah R. Willig, Managing Partner	WND	Labor and Employment; Employee Benefits; Trusts and Estates; Bankruptcy; Workers' Compensation; Family Law; Real Estate; Criminal Defense; Election Law; Personal Injury.	AFSCME, American Federation of Teachers, International Brotherhood of Teamsters, United Food and Commercial Workers, Fraternal Order of Police, Philadelphia Federation of Teachers	60
74	Edgar Snyder & Associates* 600 Grant St., 10th Floor Pittsburgh, Pennsylvania 15219 412-449-9256/412-449-9256 contactus@edgarsnyder.com/ www.edgarsnyder.com/Altoona, Edensburg, Erie, Johnstown, Pennsylvania.	34	WND	WND	WND	WND	WND	72
75	Norris McLaughlin 515 W. Hamilton St., Suite 502 Allentown, Pennsylvania 18101 610-391-1800/610-391-1802 info@norris-law.com/www.norrismcLaugh- lin.com/@norris_law New York; Bridgewater, New Jersey.	33	WND	John N. Vanarthos, Managing Partner	WND	Business Law, Banking and Financial Services, Cooperative and Condominium Law, Health Care and Life Sciences, Immigration, Intellectual Property, Labor and Employment Law, Public Utilities, Real Estate and Finance, Taxation	Lehigh Valley Health Network, Cedar Crest College, BB&T, Fuling Plastic USA Inc., Yuengling, Bennett Automotive Group, Brewers of Pennsylvania, City Center Lehigh Valley, Cityline-Hamilton Builders	66

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76 (tie)	Marks O'Neill O'Brien Doherty Kelly* 1617 John F. Kennedy Blvd. Suite 1010 Philadelphia, PA 19103 215-564-6688/215-564-2526/ www.moodklaw.com Pittsburgh; New York	32	WND	Kevin J. O'Brien	WND	Casualty, Health Care Law, Professional Liability, Construction, Transportation, Employment Law.	WND	NR
76 (tie)	Reger Rizzo & Darnall The Cira Centre, 13th Floor, 2929 Arch St. Philadelphia, Pennsylvania 19104 2154956500/2154956600 info@regerlaw.com/www.regerlaw.com Wilmington, Delaware; Mount Laurel, New Jersey; West Chester, Pennsylvania; Rehoboth Beach, Delaware; Dover, Delaware; White Plains, New York; Towson, Maryland.	32	WND	Louis J. Rizzo Jr., Managing Partner	WND	Real Estate, Insurance, Trusts and Estates, Immigration, Litigation, ADR, Bankruptcy, Business and Finance, Labor and Employment, Intellectual Property	Brandywine Realty Trust, Exelon Corporation, The Philadelphia Phillies, Aqua America, Berkshire Hathaway HomeServices Fox & Roach, REALTORS, Travelers Insurance Co.	88
78 (tie)	CGA Law Firm* 135 N. George St. York, Pennsylvania 17401 717-848-4900/717-843-9039 info@cgalaw.com/www.cgalaw.com/@ CGALawFirm	31	WND	WND	WND	Bankruptcy, Business & Finance, Taxation, Labor & Employment, Family Law, Municipal Law, Litigation, Real Estate	WND	70
78 (tie)	Rosenn Jenkins & Greenwald* 15 South Franklin St. Wilkes-Barre, Pennsylvania 18711 570-826-5600/570-826-5640 www.rjglaw.com Tunkhannock, Pennsylvania.	31	WND	WND	WND	Personal Injury, Business and Finance, Commercial Litigation, Labor and Employment, Trusts and Estates, Litigation, Real Estate	WND	72
80 (tie)	McQuaide Blasko Law Firm 811 University Drive State College, Pennsylvania 16801 814-238-4926/814-123-5620 Contact@mqblaw.com/www.mqblaw.com Hershey; Hollidaysburg; Williamsport, Pennsylvania.	30	WND	Sean M. Burke, Managing Partner	WND	Family Law; Estate and Tax Planning/ Administration; Financial Transactions and Banking Law; Business Law; Health Care Law/Medical Malpractice Defense; Intellectual Property Law; Labor and Employment Law; Litigation; Real Estate Law	WND	88
80 (tie)	Semanoff Ormsby Greenberg & Torchia* 2617 Huntingdon Pike Huntingdon Valley, Pennsylvania 19006 215-887-0200/215-884-3500 info@sogtlaw.com/sogtlaw.com/@ SOGTLaw	30	WND	WND	WND	WND	WND	97

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80 (tie)	Strassburger McKenna Gutnick & Gefsky 4 Gateway Center 444 Liberty Ave. Suite 2200 Pittsburgh, Pennsylvania 15222 412-281-5423/412-281-8264 www.smggglaw.com Beaver and Greenburg, Pennsylvania.	30	WND	Reid B. Roberts, Co-Managing Partner; Joseph R. Lawrence, Co-Managing Partner	WND	WND	WND	58
80 (tie)	Spector Gadon & Rosen* Seven Penn Center 7th Floor Philadelphia, Pennsylvania 19103 215-241-8888/215-241-8844 www.lawsgr.com Philadelphia; Marlton, New Jersey; St. Petersburg, Florida; New York, New York.	30	WND	Paul R. Rosen, Chairman	WND	WND	WND	85
80 (tie)	Mintzer Sarowitz Zeris Ledva & Meyers 1500 Market Street, Suite 4100 Philadelphia, Pennsylvania 19102 215-735-7200/215-735-1714 Jmintzer@DefenseCounsel.com/ DefenseCounsel.com Philadelphia; Pittsburgh; Cherry Hill, New Jersey; New York; Hicksville, New York; Wilmington, Delaware; Miami; Tampa, Florida; Jacksonville, Florida; Towson, Maryland; Wheeling, West Virginia.	30	WND	Jay E. Mintzer, Managing Partner	WND	Insurance Defense; Medical Malpractice; Products Liability/Mass Torts; Workers' Compensation Defense; Commercial Litigation; Environmental/ Toxic Torts; E-Commerce & Technology; Labor & Employment	Western World Insurance Co; Family Dollar; Capital Insurance; Academy Bus	78
80 (tie)	Kane Pugh Knoell Troy & Kramer* 510 Swede St. Norristown, Pennsylvania 19401 610-275-2000/610-275-2018 info@kanepugh.com/www.kanepugh.com	30	WND	William H.V. Pugh, Managing Partner	WND	Medical Malpractice, Insurance, Legal Malpractice, Products Liability	WND	72
86 (tie)	Conrad O'Brien Centre Square, 1500 Market St., West Tower, Ste 3900 Philadelphia, Pennsylvania 19102 215-864-9600/215-864-9620 www.conradobrien.com/@ConradOBrienPC Cherry Hill, New Jersey; King of Prussia, Pennsylvania; Harrisburg, Pennsylvania.	29	WND	Nicholas Centrella, Managing Partner; Patricia Hamill, Executive Committee; Kevin Kent, Executive Committee	WND	Commercial Litigation, White Collar and Internal Investigations; Professional Liability; Products Liability; Education Law; Title IX, Due Process and Campus Discipline	WND	88
86 (tie)	Hamburg Ruben Mullen Maxwell & Lupin* ACTS Center-Blue Bell 375 Morris Road P.O. Box 1479 Lansdale, Pennsylvania 19446-0773 215-661-0400/215-661-0315 www.hrmmml.com Harrisburg, Pennsylvania; Limerick, Pennsylvania.	29	WND	WND	WND	Litigation, Labor & Employment, Corporate & Securities, Family Law, Real Estate, Environmental/ Toxic Torts, Medical Malpractice, Trusts & Estates	WND	85

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86 (tie)	Kleinbard LLC Three Logan Square, 1717 Arch Street, 5th Floor Philadelphia, PA 19103 215-568-2000/215-568-0140 www.kleinbard.com Harrisburg, Pennsylvania and Providence, Rhode Island.	29	WND	Robert B. Bodzin, Howard J. Davis, Michael A. Frattone, Managing Partners	WND	Business and Finance, Litigation, Government Relations, Political Law, Intellectual Property, Real Estate, Estates and Trusts and Taxation	Philadelphia Phillies; Pennsylvania General Assembly; Vertical Bridge Towers; Lydia Security Monitoring; T-Mobile USA; Givnish Family Funeral Homes; Philadelphia International Airport	94
86 (tie)	Ogletree Deakins One PPG Place Suite 1900 Pittsburgh, Pennsylvania 15222 412-394-3333/412-232-1799 /www.ogletree.com/@ogletreedekins	29	WND	Matt Keen, Donald Gamburg, Michael Glass, Managing Partners	WND	Labor and employment	WND	0
86 (tie)	Zimmer Kunz* 310 Grant St. Pittsburgh, Pennsylvania 15219 412-281-8000/412-281-1765 info@zklaw.com/www.zklaw.com	29	WND	David E. Krauth, President	WND	WND	WND	99
91 (tie)	Eastburn and Gray 60 East Court Street, P.O. Box 1389 Doylestown, PA 18901 2153457000/2153459142 info@eastburngray.com/www.eastburngray. com/ Doylestown, Blue Bell	28	WND	WND	WND	WND	WND	78
91 (tie)	Goehring Rutter & Boehm Frick Building, 437 Grant Street, 14th Floor Pittsburgh, Pennsylvania 15219 412-281-0587/412-281-2971 www.grblaw.com Sewickley, Pennsylvania and Philadelphia.	28	WND	Brian T. Lindaue, Managing Partner	WND	Litigation; School & Municipal Law; Municipal Creditors Rights; Business Law; Real Estate Law; Estate Planning & Administration; Family & Collaborative Law; Mediation & ADR	WND	81
91 (tie)	Rothman Gordon 310 Grant Street, Third Floor Pittsburgh, Pennsylvania 15219 412-338-1193/412-246-1793 rgpc@rothmangordon.com/www.rothman- gordon.com	28	WND	William Lestitian, CEO, Managing Shareholder	WND	Employment Law, Real Estate, Estates and Trusts, Corporate, Oil and Gas, Workers' Compensation, Commercial litigation, Social Security Disability, Construction, ADR	WND	99

Rank	Firm, Address, Phone/Fax, Email/Website/ Twitter, Other Offices	Total Full-Time Attorneys in PA	2017 Gross Revenue (millions)/RPL/ PPP	Firm Management	First-Year Associate Starting Salary	Practice Areas	Representative Clients	*2017 Rank
91 (tie)	Wilson Elser Moskowitz Edelman & Dicker* Two Commerce Square 2001 Market Street, Suite 3100 Philadelphia, Pennsylvania 19103 215-627-6900/215-627-2665 www.wilsonelser.com/@WilsonElser Albany, New York; Atlanta, Georgia; Dallas, Texas; Denver, Colorado; Hartford, Connecticut; Las Vegas; London.	28	WND	Jonathan Dryer, Regional Managing Partner	WND	Insurance, Litigation, Corporate & Securities, Products Liability/Mass Torts, Commercial Litigation, Bankruptcy, Construction, Labor & Employment	WND	0
95 (tie)	Mette, Evans & Woodside* 3401 North Front St. Harrisburg, Pennsylvania 17110 717-232-5000/717-36-1816 www.mette.com	27	WND	WND	WND	WND	WND	88
95 (tie)	Robb Leonard Mulvihill BNY Mellon Center 500 Grant Street, Suite 2300 Pittsburgh, Pennsylvania 15219 412-281-5431/412-281-3711 info@rlmlawfirm.com/http://lmlawfirm.com Seven Fields, Pennsylvania.	27	WND	WND	WND	Alternative dispute, civil litigation, busi- ness law, energy law, trusts and estates	WND	99
97 (tie)	Fineman Krekstein & Harris* Ten Penn Center 1801 Market Street, Suite 1100 Philadelphia, Pennsylvania 19103 215-893-9300/215-893-8719 lawyers@finemanlawfirm.com/www. finemanlawfirm.com/@FKHLaw	26	WND	WND	WND	Business & Finance, Insurance, Litigation, Taxation, Commercial Litigation, Corporate & Securities, Real Estate, Trusts & Estates, Labor & Employment, Government Relations	WND	94
97 (tie)	Stock and Leader* Susquehanna Commerce Center East, 221 West Philadelphia Street, Suite E600 York, Pennsylvania 17401 717-846-9800/717-843-6134 info@stockandleader.com/www.stockan- dleader.com	26	WND	WND	Ronald L. Hershner, Managing Partner	WND	WND	WND
99 (tie)	Curtin & Heefner* 1040 Stoney Hill Road Suite 150 Yardley, Pennsylvania 19067 215-736-2521/215-736-3647 www.curtinheefner.com/@CurtinHeefner Yardley, Doylestown, New Hope and Berwyn, Pennsylvania.	25	WND	Frank S. Guarrieri, Managing Partner	WND	Insurance, Environmental/ Toxic Torts, Business and Finance, Labor and Employment, Commercial Litigation, Real Estate, Trusts and Estates	WND	85
99 (tie)	High Swartz 40 East Airy St. Norristown, Pennsylvania 19401 610-275-0700/610-275-5290 info@highswartz.com/www.highswartz. com/@HighSwartz Doylestown, Pennsylvania.	25	WND	Joel D. Rosen, Managing Partner	WND	Family Law, Workers' Compensation, Environmental Law, Business & Corporate Law, Litigation, Trusts and Estates, Municipal Law, Labor and Employment Law, Real Estate Law, Education Law	Home Depot, Lower Merion Township, Upper Dublin Township, Township of Newtown, NutriSystem	0

Celebrating The Legal Intelligencer's 175th Anniversary

As The Legal Celebrates 175 Years, the Only Constant in the Legal Profession Is Change

BY ZACK NEEDLES

Of the Legal Staff

This year marks both the 175th anniversary of The Legal and a decade since the start of the Great Recession.

That those two milestones have coincided is noteworthy. As the oldest law journal in the United States, The Legal has chronicled nearly two centuries of changes to the legal profession, but in all that time there arguably has been no more transformative a period than the past 10 years.

If the first 165 years of The Legal's existence were spent observing the gradual evolution of the profession as it unfolded, the last 10 have felt like watching a time-lapse video of that evolution: momentous, irreversible changes occurring in rapid succession and condensed into a relatively short time frame.

During that span, established and respected law firms in Pennsylvania and across the country have crumbled, long-standing institutions have merged to become new entities, clients—facing their own internal economic pressures—have gained unprecedented negotiating leverage with their outside counsel, and the legal industry has been forced to contend with disruption from alternative legal service providers and the Big Four accounting firms, among other competitors.

Meanwhile, the Pennsylvania legal community has experienced plenty of additional upheaval over the past 10 years that had nothing to do with the recession: the “kids-for-cash” scandal in Luzerne County; the conviction of Supreme Court Justice Joan Orié Melvin for using employees on the state payroll to do campaign work; the shuttering of Philadelphia Traffic Court following a widespread ticket-fixing scandal; Porngate, which put an end to the judicial careers of state Supreme Court justices J. Michael



100th Anniversary Issue of The Legal, Dec. 2, 1943

Eakin and Seamus P. McCaffery; the conviction of Philadelphia District Attorney R. Seth Williams for taking bribes; the conviction of Pennsylvania Attorney General Kathleen Kane for intentionally leaking confidential investigative information to smear a rival and then lying about it under oath; and the clergy sex-abuse scandal.

And that's not even a comprehensive list.

But through it all, The Legal has been there to doggedly investigate, report and analyze every wild twist and turn.

The Legal was founded in 1843 by Philadelphia lawyer Henry E. Wallace, with the goal of providing his fellow practitioners with current information on judicial and legal activities, as well as news of the auditors' meetings in which much of the routine administration of the law was then conducted.

As changes in ownership and editorial staff occurred, the coverage expanded to

include register of wills listings, trial listings, texts of bills introduced in the state Legislature, state court argument lists and lists of new lawyers passing the bar exam were published. The reporting of full-text opinions and condensed digests of important decisions, which continues to be an essential part of the publication today, also began.

But it wasn't until 1988, under publisher Joseph H. Weiss, that The Legal made strides to become a full-fledged journalistic endeavor, reporting not just on court rulings but also on issues affecting the legal community.

When Hank Grezlak, who now oversees all of ALM's legal editorial operations, took over as editor-in-chief of The Legal in 2005, he swiftly instituted the brand of journalism we still pride ourselves on today: hard-

hitting, aggressive and focused on providing insights and analysis that readers can't get anywhere else. Under his leadership, the editorial staff broadened its litigation coverage, honed its deep business of law expertise and sharpened its investigative skills.

I'm extremely proud of the legacy of The Legal and of the work our staff has done, particularly over the past decade. One of our missions is to give our readers information and intelligence that will make them better at their jobs; another is to hold the legal profession and the community we serve accountable. We work hard every day to accomplish both and will continue to do so, hopefully for at least another 175 years.

Zack Needles can be contacted at 215-557-2373 or zneedles@alm.com. Follow him on Twitter @ZNeedlesTLI. •

Pa. Law Firms Must Learn From the Past to Improve Diversity in the Future

BY TIANNA K. KALOGERAKIS

Special to the Legal

Amere four years after The Legal Intelligencer's founding in 1843, the story of blacks seeking admission to the legal profession in Pennsylvania began. Despite nearly 175 years of black Pennsylvania lawyers overcoming obstacles to entry of the legal profession, institutional barriers persist, leaving blacks and other minorities in the state still in search of meaningful access in the legal profession. In 2018, law firms that are not intentional about cultivating diversity may be unintentionally discriminating against diverse candidates.

To tell the story of diversity in the legal profession—specifically when discussing the black lawyer—one must first acknowledge the role of slavery in America. People of color were held in bondage for decades against their will and the ownership of humans by other humans was sanctioned by the laws of this country. Enslavement and discrimination of individuals based on their skin color was codified into our federal and state systems of government and dictated the daily interactions of individuals. These codifications and the resulting caste system became the foundations of the institutional barriers minorities continue to face today.

Initially, it was explicit bias that blocked blacks from entering the legal profession in Pennsylvania. In 1847, George Boyer Vashon sought admission to the Allegheny County Bar. Vashon was denied admission not because of any lack in his legal capabilities (he became the first black person admitted to the New York Bar in 1848), but because he was not a white man. Vashon was denied admission to the Allegheny County Bar a second time 20 years later in 1867. Vashon was posthumously admitted to the Pennsylvania Bar in 2010 through



TIANNA K. KALOGERAKIS, an associate at Kang Haggerty & Fetbroyt, concentrates her practice on commercial litigation and business disputes

such as breach of contract, breach of fiduciary duty, and business torts. She also serves at the president of the Barrister's Association of Philadelphia, which provides a forum for discussion and dissemination of information of matters of particular interest to Black attorneys and the Philadelphia Black community at large.

the efforts of his great-grandson, Nolan N. Atkinson Jr., a trailblazer in his own right who, among other notable accomplishments, helped found the Philadelphia Diversity Law Group.

In 1865, Jonathan Jasper Wright became the first black person admitted to practice law in Pennsylvania. Another factor that further limited access of black attorneys at this time was the fact that the 54 counties in existence had independent jurisdiction over admissions to their local bar. Testing and fitness standards for a candidate to pass differed from county to county, and an attorney was limited to practicing in the county in which they were admitted unless they met the requirements of admission in another county. It was not until 1902, when the Pennsylvania Supreme Court appointed the Pennsylvania State Board of Law Examiners that uniform, statewide standards for admission to the Pennsylvania Bar were established.

Following the standardization of the Pennsylvania admission process, the number of black attorneys grew slowly and inconsistently. By 1900, there were 10 black lawyers practicing in Philadelphia.

“The Pennsylvania legal community should not underestimate the impact changing institutions has on creating opportunity for individuals.”

From 1908 to 1920, not one black person was admitted to the Pennsylvania Bar. By 1925, the number of black lawyers in Philadelphia increased to 18. In 1927, Dr. Sadie Tanner Mossell Alexander was the first black woman admitted to the Pennsylvania Bar and remained the only black woman lawyer in Philadelphia until 1949. From 1933 to 1943, not one black person was admitted to the Pennsylvania Bar.

While the number of black lawyers in Philadelphia slowly crept upward, black Philadelphia lawyers achieved historic firsts and engineered sweeping societal change on national, local and statewide levels by challenging institutional norms. In 1948, William T. Coleman Jr. became the first black person to serve as a law clerk at the Supreme Court of the United States. In 1952, he would become the first black associate in a majority firm, Dilworth Paxson, and there became the first black partner at a majority firm in 1957. Coleman served as co-counsel with Thurgood Marshall in *Brown v. Board of Education* wherein the Supreme Court held that separate but equal facilities in

Diversity continues on page 64

Celebrating The Legal Intelligencer's 175th Anniversary

Diversity

continued from 63

public accommodations unconstitutional in 1954. That same year, Coleman and Raymond Pace Alexander filed a petition to desegregate Girard College which was created in 1833 by the will of Stephen Girard to benefit "poor, white orphan boys." The quest to desegregate Girard College would take 14 lawsuits, an eight-month protest of the school led by Cecil B. Moore, and last 15 years before the Girard College Board of Trustees would vote to admit black students.

In 1950, Curtis C. Carson, Thomas Reed, Arthur Thomas, Robert W. Williams, and Charles Wright founded Barristers Club, now known as the Barristers' Association of Philadelphia Inc., which continues to serve the professional needs of black Philadelphia lawyers today. In 1951, Philadelphia became the first city in America to ban racial and religious discrimination in city employment, services and contracts by adopting the Philadelphia Home Rule Charter. Sadie Tanner Mossell Alexander is credited as the principal drafter of this provision.

In 1953, prominent black lawyer J. Austin Norris of Norris, Schmidt, Green, Harris, Higginbotham & Brown asserted that the Pennsylvania Bar examination discriminated against black applicants. A committee consisting of Abraham L. Freedman, G. Ruhland Rebmann Jr., and Theodore G. Spaulding, and Judge William H. Hastie of U.S. Court of Appeals for the Third Circuit—known as the "Hastie Committee"—was appointed to investigate racial discrimination in Pennsylvania Bar examinations and procedures. In 1954, the Hastie Committee found "no discriminatory practices" of the Pennsylvania Bar examination, but Norris remained unconvinced.

In 1970, along with Ricardo C. Jackson, then-president of the Barristers' Association, and others, Norris again argued that the Pennsylvania Bar examination process discriminated against black applicants. The Philadelphia Bar Association appointed a Special Committee on Pennsylvania Bar

Admission Procedures dubbed the "Liacouras Committee" after the chair of the committee, Peter J. Liacouras, to investigate. Together, Jackson (who later became a judge on the Philadelphia Court of Common Pleas), Liacouras, then-Philadelphia Court of Common Pleas Judge Clifford Scott Green, then-Philadelphia Municipal Court Judge Paul Dandridge and W. Bourne Ruthrauff concluded that the Pennsylvania Bar exam "as developed and administered is invalid and discriminatory, and circumstantial evidence leads to the strongest presumption that blacks are indeed discriminated against when they take the exam." Before the Liacouras Committee's report was issued, the Pennsylvania Board of Law Examiners regularly asked for pictures of each applicant and seated all of the black applicants together to take the exam. Further, 98 percent of white applicants passed the exam as compared to 70 percent of blacks.

Following the Liacouras Committee report, Nolan Atkinson Jr. and Professor Paul Bender of the University of Pennsylvania School of Law successfully negotiated with the Board to change the administration of the exam. Whereas 83 black lawyers were admitted to the Pennsylvania Bar from 1955 to 1970, as a result of the Liacouras Committee's efforts, 82 black lawyers were admitted to the Pennsylvania Bar within a mere two years of the changes in administration of the exam. The number of blacks admitted to the Pennsylvania Bar has grown steadily ever since. By 1994, there were 865 black lawyers in the City of Philadelphia and the number of black lawyers in Philadelphia is currently unknown. This initiative executed by a few organized individuals created change at the top an institution which exponentially expanded opportunities for others.

Thanks to the efforts of the black attorneys and allies mentioned and unmentioned here, black people garnered increased entry into the Pennsylvania Bar and have evidenced possibility by simply working in their respective legal capacities. Increased entry of blacks in the legal profession has also encouraged

the entry and growth of other minorities into the Pennsylvania legal community. However, removing explicit bias from the institution that certified that a minority candidate is competent to practice law did not result in easier entry into law firms, which as independent institutions with their own internal systems, have struggled to recruit diverse attorneys and retain them.

BY NOT BEING INTENTIONAL ABOUT DIVERSITY, FIRMS UP-HOLD THE BARRIERS TO ENTRY BLACK PENNSYLVANIA LAWYERS FACED THROUGHOUT HISTORY.

For 10 of its 175 years in circulation, The Legal has provided Pennsylvania lawyers with an important metric to discuss the gains (or lack thereof) in diverse plaintiffs attorneys in the state through its annual plaintiffs bar diversity survey. Loyal Legal readers reviewing these surveys yearly have likely noticed that the gains in diversity of firms measured in the survey have doubled.

It is important to note two things about the findings in these surveys. First, even though the percent of minority attorneys in the plaintiffs bar has doubled since the first survey in 2007 from 3 percent to 8 percent, the total percentage of minority lawyers of the firms surveyed has yet to reach even 10 percent. Stated another way, the total number of black, Hispanic, Asian Pacific, South Asian, and American Indian lawyers taken together do not amount to 10 percent of the plaintiffs firms surveyed. Thus, doubling the number of minorities total over a 10-year period is simply not enough. For example, blacks make up 43.9 percent of the population of Philadelphia, and the diversity of this city is not reflected in the plaintiffs bar.

The Legal surveys consistently discuss whether the path to increasing diversity at Pennsylvania plaintiffs firms should be organic or strategic. Black and minority lawyers in Pennsylvania have only begun to enter the practice of law in a ratio comparable to whites since 1970. That is 48 years of playing catch-up

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after starting centuries behind. Diversity is a moral imperative and enhances the range of perspective of any organization where diverse voices have a seat at the table. Firms cannot responsibly continue to rely on antiquated practices to get candidates by looking at a select few schools, finding people through word of mouth, or passively posting opportunities to fill vacancies. To increase the entry and access of minority attorneys at a more respectable pace, firms need to make institutional changes from the top of their respective organizations to recruit and retain minority attorneys, be mindful of the role implicit bias may play in filling vacancies, and actively seek diverse talent.

DIVERSE TALENT HAS ALWAYS EXISTED.

The pioneering black Pennsylvania lawyers mentioned or unmentioned here were exceedingly qualified to practice law. Yet, for each one of them who will be remembered for their achievements or accomplishing a "first," how many of their qualified peers were prevented from pursuing the law altogether or not afforded a similar opportunity to prove themselves? Likely many minorities are still seeking the chance to prove themselves today. Firms looking for these qualified candidates will find them in abundance in minority bar associations.

Minority bar associations, like the Barristers Association of Philadelphia, continue to serve as resources to diverse attorneys and employers alike and are an excellent source of talent. As a benefit to our members, the Barristers Association sends employment opportunity announcements directly to our members' email at least once a week. This practice is not exclusive to the Barristers. By taking the

<i>Firm</i>	<i>Black Partners 1984</i>	<i>Black Partners 1994</i>	<i>Black Partners 2018</i>
<i>Blank Rome</i>	<i>1</i>	<i>1</i>	<i>2</i>
<i>Dechert</i>	<i>0</i>	<i>1</i>	<i>1</i>
<i>Drinker Biddle</i>	<i>1</i>	<i>1</i>	<i>1</i>
<i>Morgan Lewis</i>	<i>0</i>	<i>3</i>	<i>2</i>
<i>Pepper Hamilton</i>	<i>2</i>	<i>1</i>	<i>4</i>
<i>Schnader</i>	<i>1</i>	<i>1</i>	<i>1</i>

**These metrics were presented by the Tucker Law Group at the firm's CLE presentation titled, "Standing on the Shoulders: the Black Philadelphia Lawyer."*

extra step of sending job announcements to minority bar associations, employers increase their reach and improve the probability that they will have diverse candidates to interview.

To increase retention of minorities, plaintiff's firms need to support their diverse employees through business development, mentorship and creating a sense of value for the lawyer. In addition to advocating for their members and creating professional and business opportunities, minority bar associations also function as spaces where similarly situated individuals can seek advice about advancing their careers or addressing challenging dynamics with peers. Minority bar associations are also where diverse lawyers can find reassurance that they are not, in fact, alone in their experiences although they are often the only minority in their workplace. Employers can support their minority lawyers by paying their membership dues to a minority bar association and attending programming of the organization organization or offering resources to assist in executing the programming. In turn the firm benefits from the perspective of the diverse lawyer and the proven

financial gains that flow from having a diverse workforce.

ENTRY TO THE PROFESSION IS NOT THE SAME AS INCLUSION.

Retention of minorities is a serious growth area for firms. Black partners at large majority firms are almost nonexistent, and the numbers are mostly stagnant despite the increase of minority hires. This means black attorneys are not granted full access in the profession if they cannot reasonably expect to make it to the highest levels of their profession. To illustrate, here are the numbers of black partners over an approximate 35-year span for a few Philadelphia law firms.

After nearly 175 years, there is still much progress to be made. The Pennsylvania legal community should not underestimate the impact changing institutions has on creating opportunity for individuals. With institutions like the The Legal continuing to provide diversity metrics, chronicling the triumphs of black and minority Pennsylvania lawyers alike, and connecting the legal community, we can hope to keep firms accountable and accelerate progress. Talented, diverse attorneys are ready for the opportunity, firms—learn from history—switch it up and get ready for the benefits. •



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Reed Smith and The Legal Intelligencer: A Long-Lasting Collaboration

BY MICHAEL POLLACK
AND CASEY RYAN

Special to the Legal

As the 1840s began, Philadelphia was simmering with economic, racial and religious tensions fueled by political fragmentation within the city and its surrounding districts, escalating gang warfare, and increasing job competition between ethnic and racial groups, particularly African-American and Irish workers. In the midst of this turmoil, "... in no place more so than Philadelphia, was the law generally the best path to wealth, distinction and political influence. Among the older Philadelphians, many felt a deep responsibility toward the society in which they earned their fame and wealth, and many of them strongly believed in a tradition of public service ... Lawyers became the cement of the young society," Robert R. Bell, "The Philadelphia Lawyer: A History," 1735-1945, Susquehanna University Press, 1992.

Within the first three years of the 1840s, two distinct entities emerged in Philadelphia. In 1842, Townsend & Townsend was founded, becoming just the second law firm in the city. A year later, The Legal Intelligencer was launched by local lawyer Henry E. Wallace to serve the booming Philadelphia bar, which had grown from 220 to 850 lawyers between 1842 and 1855, Nathaniel Burt. "The Perennial Philadelphians: The Anatomy of an American Aristocracy," University of Pennsylvania Press, 1975.

Some 30 years later and 300 miles to the west, Pennsylvania lawyers Philander Knox and James Reed founded Knox & Reed in Pittsburgh and built a prosperous firm representing many of the nation's emerging industrialists, including Carnegie, Frick, Mellon, Heinz, and Westinghouse.



POLLACK

RYAN

MICHAEL POLLACK serves as the firm's Managing Partner-Americas. Previously, he was the chief legal officer and global head of strategy for the firm. As global head of strategy, he led the firm's global expansion and particularly its merger activity. He has been involved in seven significant merger transactions including mergers in London, Hong Kong, Chicago and California.

CASEY RYAN is Reed Smith's global head of legal personnel and a member of the firm's senior management team. She is also a member of the firm's labor and employment group where she represents employers in a wide variety of employment-related disputes, including harassment, retaliation, discrimination, wrongful discharge, equal pay and breach of contract litigation.

Townsend & Townsend became Townsend, Townsend & Townsend, then Townsend, Elliot & Munson. Knox & Reed became Reed Smith Shaw & McClay, then Reed Smith. And The Legal Intelligencer, originally established to provide Philadelphia lawyers a "medium for all legal notices," grew and changed as well, expanding its daily coverage to include legal industry news of all types as well as full-text judicial opinions and condensed digests of important court decisions in Philadelphia and across Pennsylvania. Like their colleagues in other

“Today our attorneys in both Philadelphia and Pittsburgh continue to depend on and collaborate with The Legal Intelligencer to their mutual benefit.”

leading Pennsylvania firms, Reed Smith's attorneys in Philadelphia and Pittsburgh quickly came to depend on The Legal, as it became informally known, to stay abreast of the most important legal news throughout the commonwealth—from coverage of new lawyers who had passed the state bar exam to key verdicts and the business of law in Pennsylvania.

As members of Reed Smith's leadership team, both of us have been among The Legal's readership for decades. When Michael Pollack, Reed Smith's current Managing Partner for the Americas was a Philadelphia high school student contemplating his future in the mid-1970s, the law seemed a promising field, and he worked part-time for a lawyer to learn more about the profession.

"I vividly recall the role The Legal Intelligencer played in my mentor's legal practice and his daily work: He and I sat down every morning with The Legal and figured out what was going on in his professional world. We looked at the docketing calendar, the notices, the verdicts and the editorials. When he had all the information needed to make his schedule for the day,

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he would look at events and opportunities to help me expand my horizons and refine my career goals. He'd dispatch me to courtrooms or other venues where the law was being practiced. The Legal was our roadmap when there was no other central source for this essential information."

"These early experiences guided by The Legal made a lasting impression. I earned a J.D. from Boston University School of Law and joined Reed Smith's Philadelphia office in June 1983."

In 1977, The Legal Intelligencer launched the Pennsylvania Law Journal-Reporter (later re-named the Pennsylvania Law Weekly), and in 1978, Reed Smith became the first Pittsburgh law firm to open an office in Philadelphia, combining with the venerable Townsend, Elliot & Munson to cap Reed Smith's first decade of expansion outside of Pittsburgh.

After acquiring a Philadelphia office, our firm continued to expand in the United States and around the world to meet the needs of a growing base of clients. Today, Reed Smith

has 28 offices and more than 1,700 attorneys on three continents. In the latter half of the 20th century and the beginning decades of the 21st, The Legal Intelligencer experienced significant growth as well, including launching the website palawnet.com in 1995 to make the contents of its publications available online. In 2001, American Lawyer Media acquired The Legal, and palawnet.com became an integral part of the law.com network, accessible to lawyers across the nation and around the world.

Today our attorneys in both Philadelphia and Pittsburgh continue to depend on and collaborate with The Legal Intelligencer to their mutual benefit.

In July 2018, Casey Ryan, Reed Smith's Global Head of Legal Personnel, a member of the firm's senior management team and a partner in its labor and employment practice, moderated The Legal's Women's Roundtable Discussion on Women in the Law, focused on women's leadership roles in the profession and their key promotion, retention and work-life balance issues.

"The Legal Intelligencer remains a very important daily resource for me and other lawyers in every practice at Reed Smith throughout Pennsylvania, whether its notices, news and editorial content are accessed online or in print. The publication's sponsorship of events like the Women's Roundtable keeps it at the leading edge of legal journalism, and The Legal is still one of the best media outlets covering and analyzing the changes that are shaping how law is practiced in Pennsylvania, the United States and globally. It has been a trusted source of news and information for me and other Reed Smith lawyers in both Pittsburgh and Philadelphia, and an essential part of the Pennsylvania legal landscape."

As Reed Smith celebrates 141 years providing legal services to a range of businesses worldwide, we salute The Legal Intelligencer's 175 memorable years of incomparable and unwavering service to us individually, our Reed Smith colleagues, and the commonwealth's legal community. ●

The Legal Intelligencer

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Morgan Lewis and The Legal Intelligencer: A Tale of Two Philadelphia Institutions

BY TIMOTHY W. LEVIN
AND SARAH E. BOUCHARD

Special to the Legal

One institution practices law, and the other reports on it. And for 145 years and counting, Morgan, Lewis & Bockius and The Legal Intelligencer have each influenced and shaped the city of Philadelphia and its legal community.

As the legal newspaper of record since 1843, The Legal Intelligencer has chronicled the practice of law through changes as small as an accomplished lawyer moving her practice from one Philadelphia firm to another to as seismic as women getting the right to vote, the end of World War II, and the ongoing impacts of technology and globalization on the practice of law. Similarly, as one of Philadelphia's oldest law firms, Morgan Lewis has transformed itself from two general practitioners in 1873 to an international law firm that today employs 1,124 people in the Philadelphia region alone.

Although the world is far different than it was in the 19th century, the two institutions' commitment to Philadelphia and their Pennsylvania roots is stronger than ever.

TAKING PRIDE IN OUR HOMETOWN

At the dawn of the 20th century, Morgan Lewis had six lawyers who worked out of a single office. Today, with more than 2,000 lawyers in 30 offices on four continents, it is one of the largest law firms in the world. But Philadelphia remains home to 275 Morgan Lewis lawyers and a significant number of the firm's leaders. In addition to contributing to the local economy through jobs, Morgan Lewis remains committed to the city.

For one full week in June, for example, lawyers and staff participate in the firm's annual Community Impact Week,



LEVIN

TIMOTHY W. LEVIN, a partner with the firm, counsels clients on the design, development and management of pooled investment vehicles and investment advisory programs. He also advises fund managers in connection with organization, registration, and ongoing regulatory compliance. He is the managing partner of the firm's Philadelphia office.



BOUCHARD

SARAH E. BOUCHARD, a partner at Morgan Lewis & Bockius, litigates highly sensitive and complex harassment, whistleblower, noncompetition, and trade secret matters across the United States. As co-leader of the firm's whistleblower group, she routinely handles litigation and litigation avoidance related to regulatory issues under the Sarbanes-Oxley Act, Dodd-Frank Act, False Claims Act, and Foreign Corrupt Practices Act.

which provides an opportunity for personnel across Morgan Lewis's 30 offices to volunteer together through numerous community service and pro bono events. On June 9, some 240 lawyers, professional staff, and family and friends met at Morgan Lewis's Philadelphia office at 17th and Market streets before fanning out all over the city to volunteer at Boys & Girls Clubs of Philadelphia, Woodstock Family Center, St. Christopher's Hospital for Children,

“As one of Philadelphia's oldest law firms, Morgan Lewis has transformed itself from two general practitioners in 1873 to an international law firm that today employs 1,124 people in the Philadelphia region alone.”

the Neighborhood Bike Works program, Benjamin B. Comegys Elementary School, and ACHIEVEability. Additionally, each year Morgan Lewis lawyers contribute close to 15,000 pro bono hours to local organizations and clients in the Philadelphia region, which translates to more than \$5 million in legal services.

This sustained level of involvement over the years is a product of Morgan Lewis's pride and investment in Philadelphia. The hometown sentiment rings just as true when a Philadelphia sports team is in the playoffs or the city hosts prominent women for the annual Pennsylvania Women's Conference. Born and raised here, Morgan Lewis is unabashedly Philly proud.

TELLING MORGAN LEWIS' STORY FOR DECADES

The Legal Intelligencer has often been
Morgan Lewis continues on page 72

Rawle & Henderson: Longevity, Adaptability and a Storied History

HISTORY OF THE FIRM

BY JOHN C. MCMEEKIN II,
GARY N. STEWART
AND ROBERT A. FITCH

Special to the Legal

Rawle & Henderson is a Mid-Atlantic regional law firm of over 100 attorneys engaged in the defense of civil trial litigation. The hallmark of the firm's success has been its ability to adapt to the changing legal landscape. The American Bar Association has recognized Rawle & Henderson as the oldest law firm in continuous practice in the United States.

The firm's founder, William Rawle, established the Rawle Law Offices in Philadelphia in 1783 and quickly took his place among Philadelphia's legal elite. Rawle was a member of the American Philosophical Society, a trustee of the University of Pennsylvania, president of the Pennsylvania Abolition Society, founder and president of the Pennsylvania Historical Society, and counsel for the First Bank of the United States. His reputation as a lawyer vaulted him into the position of delegate to the Pennsylvania Constitutional Assembly of 1789. His public service continued when he accepted President George Washington's request to become the first U.S. Attorney for the District of Pennsylvania in 1791. Rawle became the first chancellor of the newly founded Philadelphia Bar Association in 1822, and remained in that position until his death. In 1913, the firm became known as Rawle & Henderson with the addition of Joseph Henderson. In the 1920s, Henderson expanded the maritime practice of the firm, a practice that Rawle & Henderson continues to this day. Henderson became the president of the American Bar Association in 1943



MCMEEKIN II

JOHN C. MCMEEKIN II is a partner in the Philadelphia office of Rawle & Henderson and a member of the firm's executive committee. He represents clients as local, national and trial counsel in environmental, toxic and mass torts, product and related class actions, products liability, insurance coverage.



STEWART

GARY N. STEWART is a partner in the Harrisburg office of Rawle & Henderson and a member of the firm's executive committee. He focuses his practice on the defense of the trucking industry, specifically commercial motor vehicles and the companies that insure them, and is privileged to represent most of the motor carriers and their drivers seen on our highways.



FITCH

ROBERT A. FITCH is the resident partner in Rawle & Henderson's New York City office and is a member of the firm's executive committee. He concentrates his practice in the defense of architects and engineers, construction, medical and oral surgery malpractice claims, and commercial motor vehicle litigation.

and served on the Board of Philadelphia City Trusts.

Gradually Rawle & Henderson expanded in size to meet changing legal demands in Pennsylvania. From its formation in 1783, the firm has practiced maritime law, but by the early 1900s, trusts and estates, casualty insurance and industrial litigation were added as manufacturing, industry and transportation expanded. By the 1950s, the firm had added more lawyers and handled aviation, products liability, workers' compensation and medical malpractice

litigation. By the early 1980s, the firm had 56 attorneys and focused on general litigation, maritime, products liability, medical professional liability, commercial litigation and asbestos litigation.

In the late 1980s and early 1990s, Rawle & Henderson expanded into more practice areas in an attempt to become a "full-service" law firm, but this strategy did not result in attorney growth.

The firm's leadership remained committed to growing again, and today the firm has over 100 attorneys. Rawle & Henderson's practice areas now include products liability, insurance coverage, environmental torts, commercial motor vehi-

cle defense, casualty and premises liability, health care and professional malpractice, employment law, commercial litigation and transactions, workers' compensation, maritime and aviation. The firm is committed to renewing its capacity to meet the needs of the new millennium and the changing legal marketplace.

Rawle & Henderson is also committed to diversity in the workplace at all levels, including partners, associates, paralegals and staff. The firm has

Rawle continues on page 73

Eastburn and Gray Since 1877: From Solo Practitioner to Leader in the Field

BY THOMAS F.J. MACANIFF

Special to the Legal

Eastburn and Gray's origins date back to Aug. 14, 1877, when Hugh B. Eastburn was admitted to the Bucks County Bar. Hugh A. Eastburn served as district attorney of Bucks County from 1885 to 1888 while he continued his private practice. His son, Arthur M. Eastburn Sr., graduated from the University of Pennsylvania Law School in 1911 and subsequently, the father-son team practiced law together until Hugh's death in 1915. Arthur Eastburn Sr. would serve as district attorney of Bucks County from 1926 to 1938 while maintaining his legal practice.

In 1938, Samuel S. Gray Jr. joined Arthur Eastburn Sr. and the firm name changed to Eastburn and Gray. In 1941, Gray left the office for active duty with the 28th Infantry Division, eventually rising to the rank of colonel. He saw combat in the European Theater and served as a military governor until 1946 when he returned to Doylestown to practice law. Gray would go on to serve as the solicitor of Bucks County from 1960 to 1970.

After serving in World War II, Arthur M. Eastburn Jr. joined his father and Gray at the law firm in 1946. Eastburn Jr. became a preeminent trial lawyer. He also specialized in estate planning and trust and estate administration. By 1963, the firm doubled in size and the firm and its members practiced in the five-county Philadelphia area Court of Common Pleas including County Orphan Courts and the U.S. District Court for the Eastern District of Pennsylvania. Eastburn Jr. and Gray continued to practice together until they both retired in 1977.

Between 1977 and 2008, Bucks County saw substantial population growth and Eastburn and Gray grew with it. During



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this time, the firm grew from eight to 27 practicing attorneys. William H. Eastburn III led the firm's growth, and became chairman of the firm's management committee in 1977. He was skilled and comfortable both in and out of the courtroom, and represented national and local corporations and individual clients. He was well known in the central Bucks community. One of the most significant changes that occurred during this time was a shift from a general practice to a more focused, specialty-based practice.

Today, Hugh's great-grandson, D. Rodman Eastburn, serves as the president and chief operating officer of Eastburn and Gray. Hugh's great-great grandchildren Sarah A. Eastburn and Mark D. Eastburn, practice with the firm, making it a 141-year old institution. Many of the firm's current shareholders have made substantial contributions to the vitality and growth of the firm including John A. VanLuvanee, Thomas F. J. MacAniff, Derek J. Reid and Marc D. Jonas. In 2017, the firm celebrated its 140th anniversary and the firm continues to thrive because of the next generation of attorneys who are preparing to see the firm into the future.

A solo practitioner founded Eastburn and Gray. Today, the firm has grown to an operation that includes 33 practicing attorneys, 24 support staff, more than 15 different areas of practice, two office locations in two different counties, and a team of lawyers who routinely represent clients

“Eastburn and Gray has always encouraged participation of its attorneys in the affairs of the communities where they live and work.”

throughout the commonwealth and New Jersey. Attorneys from Eastburn and Gray have represented clients in federal and state courts across the country. The firm's current roster of clients includes local, regional and national corporate clients, limited liability corporations and partnerships. Many of the firm's individual clients are multigenerational; likely a result of the firm's commitment to fostering longstanding client relationships. The firm has significant experience in business and corporate law and related transactional representations, land use and zoning, real estate, trust and estate administration, estate planning, taxation, litigation, employment law, construction law, bankruptcy, municipal law, school law and family law.

Eastburn and Gray has always encouraged participation of its attorneys in the affairs of the communities where they live and work. The diverse interests of our attorneys are reflected in their leadership positions in Bucks and Montgomery counties cultural and civic organizations and significant community institutions. Many of the firm's practitioners currently or previously served in leadership positions

Eastburn continues on page 72

Law Firms Then and Now and the Importance of The Legal Intelligencer

BY JOSEPH A. DOUGHERTY

Special to the Legal

Buchanan Ingersoll & Rooney, founded just seven years after The Legal Intelligencer, is one of the longest-standing and prosperous law firms in the commonwealth of Pennsylvania. Throughout the years, both The Legal and Buchanan Ingersoll have seen the legal industry evolve far beyond what either of their founders could have imagined. And both have successfully transformed their approach to legal service delivery.

HISTORY OF BUCHANAN INGERSOLL & ROONEY

Buchanan's roots began in Pittsburgh in 1850, when Moses Hampton and his son set up a legal shop in Pittsburgh. The present firm began to take shape at the turn of the century with William Watson Smith and John B. Gordon. In 1912, they were joined by John G. Buchanan, a highly revered appellate lawyer and, several years later, by Frank B. Ingersoll, a corporate finance attorney.

Over the next few decades, the firm enjoyed steady growth, but truly began to prosper in the 1950s. Over the last two decades, the firm has reaped the benefits from several significant mergers, including tax specialists Silverstein and Mullens in 1999; the international intellectual property firm of Burns, Doane, Swecker & Mathis in 2005; Klett Rooney Lieber & Schorling in 2006, which gave the firm its present-day name; and Fowler White Boggs in 2014, one of the largest mergers in the country that year. The firm grew from 25 lawyers in one office in its infancy to today's count of 450 lawyers and government professionals across 17 offices. Buchanan Ingersoll played an instrumental role and continues to be a transformative force in advancing



JOSEPH A. DOUGHERTY is CEO and managing shareholder of Buchanan, Ingersoll & Rooney. His number-one mission is ensuring that clients receive the highest quality legal services, at the best value, and that the firm's rigorous client service standards are satisfied. He is also responsible for growing the firm, hiring the best and brightest lawyers, effectively counseling clients and continually advocating for the firm's "client-first" approach. Dougherty's practice primarily focuses on assisting clients with post-employment disputes, often involving the enforcement and defense of employment agreements, restrictive covenants, trade secrets and the protection of competitively sensitive business information.

regional, state and national clients in the areas of financial services, health care, life sciences and energy.

CHANGES IN THE LEGAL INDUSTRY

Over the past several decades, the legal industry has experienced a number of changes that have impacted lawyers, firms and clients alike. Among the most significant changes is the rapid and tremendous growth in the size and geographic reach of law firms through mergers, acquisitions and robust lateral hiring sprees—a trend that will likely continue.

One of the drivers of firm growth is the demand for specialization of practices to meet client needs. The era of the generalist attorney is over as clients increasingly seek lawyers with specific industry and transactional experience and niche

“ Buchanan Ingersoll & Rooney played an instrumental role and continues to be a transformative force in advancing regional, state and national clients in the areas of financial services, health care, life sciences and energy.

specialties. Because expertise matters, the shift to specialization is now prevalent throughout much of the legal profession—something associates learn even before they graduate from law school.

The legal industry has also experienced and benefited greatly from a concerted effort to increase the number of female and diverse lawyers, especially in partner and leadership roles. At Buchanan, our commitment to diversity and inclusion is woven into every facet of the firm, from associate recruitment to promotions and lateral hires. We have received a number of accolades, including being one of 27 firms in the nation which has achieved “Mansfield Rule Certification Plus” status for 2018. Throughout the legal industry, the many benefits of fostering a culture of inclusion and

Law Firms continues on page 73

Celebrating The Legal Intelligencer's 175th Anniversary

Eastburn

continued from 70

in local and state bar association activities. Eight Eastburn and Gray attorneys previously served as president of the Bucks County Bar Association during their tenure with the firm.

The Legal Intelligencer has served this firm well. For many years, The Legal Intelligencer was a primary resource for the dissemination of legal industry news to the five county Philadelphia metropolitan

area. The newspaper is critical in providing news from the commonwealth's major legal markets including Philadelphia, Harrisburg and Pittsburgh. For 175 years, legal practitioners have depended on the published information for the benefit of their own practices.

Eastburn and Gray is grateful for the opportunity to share the story of our firm's history and progression. Our firm is also especially thankful to the managers and reporters at The Legal Intelligencer for all that you afford your readership.

Eastburn and Gray better serves our communities and our clients because of The Legal Intelligencer's reporting on judicial updates, continuing legal education seminars, insightful information on law firm management, niche practice areas, practice management, trending practice areas and case law updates. We proudly congratulate The Legal Intelligencer on the publication's 175th anniversary and wish the publication continued success for many more decades to come. ●

Morgan Lewis

continued from 68

first to report on Morgan Lewis' noteworthy news. In a 2005 article about the firm's expansion on the West Coast, the paper reported that Morgan Lewis "now has 148 lawyers in the Bay Area—more than most out-of-town firms." On Oct. 2, 2013, the paper covered the firm's notable election of Jami McKeon as chair and also pointed out that Morgan Lewis had bucked "the recent trend of Philadelphia firms moving their leadership outside the city."

Earlier this year, The Legal Intelligencer published a moving obituary for the late Stephen Goodman, a Morgan Lewis partner who was widely credited with creating Philadelphia's emerging business industry. "The sobriquet 'visionary' is probably overused in remembrances

of longstanding influential figures," the obituary read, "but it is nearly an understatement when applied to Goodman, the unrivaled conceptual architect of Philadelphia's startup and tech sectors." The Legal Intelligencer knows its audience. By virtue of the paper's long history covering Philadelphia lawyers and law firms, its editors appreciated the impact Goodman had on Philadelphia's startup community and covered his passing with respect and context. We are deeply appreciative.

Finally, Philadelphia lawyers and business leaders count on The Legal Intelligencer to identify and honor the movers and shakers who have made tremendous contributions to Pennsylvania and the legal community. We are proud that several of them have represented Morgan Lewis. Marc Sonnenfeld, the firm's longest-tenured partner, received

The Legal Intelligencer's coveted 2017 Lifetime Achievement Award, while litigation partner Zane Memeger was recognized that same year as a Distinguished Leader in the law. Moreover, throughout the years dozens of our lawyers have been named to the paper's popular "Lawyers on the Fast Track" list, including, in May, labor and employment partner Klair Fitzpatrick.

Today, the need for a respected daily legal newspaper with global perspective but local connection is critical. With the 24-hour news cycle and an increasingly heightened regulatory landscape, Philadelphia's legal community is lucky to be home to the nation's oldest legal newspaper. From one Philadelphia institution to another, we congratulate The Legal Intelligencer on its 175th birthday and are thankful for its contributions throughout the years. ●



For the full online version of
The Legal Intelligencer

www.TheLegalIntelligencer.com

Celebrating The Legal Intelligencer's 175th Anniversary

Rawle

continued from 69

participated and sponsored diversity-promoting events with the American Bar Association, Philadelphia Bar Association and local universities and colleges. Rawle & Henderson is committed to increasing its diversity. We have consistently ranked high in diversity in recent PaLaw Magazine's Annual Reports on the Legal Profession, with a high percentage of female and minority attorneys.

The firm has three Pennsylvania offices, in Philadelphia, Pittsburgh and Harrisburg. In addition, there are offices in New Jersey (Marlton), New York (New York City, Long Island), Delaware (Wilmington) and West Virginia (Wheeling). The firm's lawyers continue to practice law in the best tradition of its founders and leaders, and maintain a dedication to the highest standards of the legal profession.

LEGAL LANDSCAPE

Rawle & Henderson has evolved over its long history to meet changing legal demands in Pennsylvania. Rawle &

“As the oldest law firm in the United States, we have great admiration for the fact that the Legal Intelligencer is the oldest daily law journal published in the United States.”

Henderson's expansion over the last 50 years is similar to how other firms have expanded in Pennsylvania. Manufacturing, industry, transportation, health care and technology have grown and become more complex, creating the need for a legal marketplace that can handle increasing

caseloads in these areas. Consequently, more Pennsylvania law firms have formed and they have grown in size. The need for specialized attorneys devoted to specific practice areas has become common. This has all led to the highly competitive legal marketplace of today.

THE LEGAL INTELLIGENCER'S ROLE WITHIN THE COMMUNITY

The Legal Intelligencer has consistently provided an indispensable source of legal news for Pennsylvanians. With unbiased reporting and detailed case accounts, attorneys and the public can look to The Legal Intelligencer as a trusted publication that provides the latest news and trends in Pennsylvania litigation. Rawle & Henderson is celebrating its 235th year of continuous legal service in 2018. As the oldest law firm in the United States, we have great admiration for the fact that the Legal Intelligencer is the oldest daily law journal published in the United States. We celebrate your 175th anniversary and trust that your publication will continue to inform the public for years to come. ●

Law Firms

continued from 71

diversity are finally being embraced and championed.

Undoubtedly, the legal industry as a whole has been truly revolutionized by technology and innovation—from the simple to the more advanced. And, the pace of change has quickened in recent years. While technology has made the practice of law easier—through streamlining internal and external processes, expanding ways to provide better client service, enabling greater document security and automation, allowing for seamless collaboration across offices, greatly improving efficiencies and much more—it has also appropriately raised client expectations, increased competition and opened the door to industry disruptors. As a result, technology is making all of us better lawyers by enabling us to expand our offerings and deliver the highest

level service and value to existing and potential clients.

Finally, the demands and expectations of clients has evolved significantly and law firms are now engaging with clients who have become much more sophisticated consumers of legal services. They are more educated and direct about what they want from their law firms, well-informed and astute about their buying power and guided by robust data analytics. As a result, firms are adapting and continually improving legal processes and attitudes about how best to meet heightened client expectations. Competition for work is high and will only continue to increase as time goes on.

IMPACT OF THE LEGAL INTELLIGENCER

As a firm founded in Pennsylvania, The Legal Intelligencer has been a constant in our professional lives. Since our beginnings, lawyers across the state have relied

on “The Legal” for timely and important information about noteworthy cases, current legal industry trends, as well as an important outlet for firms to share their newsworthy developments and thoughts about the business of law to the broader legal community. Just as law firms have transformed over the years, so has The Legal—whether it's crucial e-alerts and breaking news, digital access or in-depth stories about lawyers, cases, firms and more—always providing immediate and welcomed value to our business.

The Legal was, is and will remain woven into the daily fabric of any lawyer's life. Here's to the next great 175 years together! ●



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MANAGING PARTNERS SURVEY

Managing Partners' Optimism Still High, But More Measured Heading Into 2019

BY ZACK NEEDLES

Of the Legal Staff

If it seemed at the time like the respondents to last year's Pennsylvania Managing Partners Survey had an overly rosy view of the future, this year's survey seems to mark a bit of a return to Earth.

While there's still plenty of optimism in this, our 23rd annual survey, there are also indications that firms may be tempering their expectations heading into 2019.

That's interesting given that, by most accounts, 2018 has been a very strong year in terms of demand for firms across the country, including in Pennsylvania, and many firms across the state grew revenue. In other words, managing partners' optimism in last year's survey turned out to be well-founded.

With that in mind, perhaps this year's slightly more measured outlook simply represents lawyers being cautious with their expectations following one of the best post-recession years for the profession as a whole. After all, as Eagles fans know, success is hard to replicate two years in a row.

Additionally, some firm leaders may also be wary of the possibility of renewed economic turmoil in the U.S. and abroad in the coming year.

In this year's survey, two of the 32 respondents, or just over 6 percent, predicted lawyer layoffs between June 2018 and June 2019. Last year, no one who responded to the survey predicted attorney layoffs.

The outlook was a bit more conservative compared to last year in terms of attorney head count growth as well, though that could be an indication that some firms reached their desired size after aggressive expansion in 2018.

Last year, 100 percent of respondents said they expected to grow head count in the coming year. This year, that number dipped

slightly to 97 percent. Of those respondents who said they plan to grow attorney ranks, about 16 percent said they expect growth of more than 10 percent. That was down from 23 percent of respondents last year.

About 66 percent of this year's respondents said they foresee growth of less than 10 percent, down from 77 percent last year, and 16 percent predicted they would stay the same size. One respondent said they expect to shrink slightly (meaning by less than 10 percent).

That somewhat more conservative outlook on future growth may be a reflection of the fact that, compared to 2017's survey, more respondents reported growing head count slightly to significantly over the past year. The past year has seen many Pennsylvania law firms in active growth modes. Perhaps they're now decelerating a bit as we head into 2019 and taking some time to digest those new hires.

In 2017, only 46 percent of respondents reported head count growth during the previous year, but this year that figure was up to 53 percent. That said, only 3 percent of respondents to the 2017 survey said their firms shrank the previous year, compared to 9 percent in this year's survey. The rest said they stayed the same size.

Of course, year-over-year comparisons are not apples-to-apples in surveys like this one, which is anonymous and sent to a large and eclectic group of potential respondents.

The Managing Partners Survey is sent to managing partners of both Pennsylvania-based firms and Pennsylvania offices of out-of-state firms—everyone on our 100 Largest Law Firms list, though this year we also included leaders of some new firms that formed following the dissolutions of firms that had traditionally made the list. There were 32 respondents to the survey this year, the same number as last year, but the demographic breakdown is somewhat different from 2017's respondents.

Last year, the largest group of respondents, at about 39 percent, was from firms with between 26 and 50 lawyers. That remained the largest group this year as well, but by a smaller margin: only about 31 percent of respondents were from firms of that size this year.

The second largest group last year, at about 35 percent, was from firms with between 81 and 125 lawyers. But this year, that was the third largest group, with only about 22 percent of respondents.

And while only 17 percent of last year's respondents came from firms larger than 125 lawyers, that was the second-largest group this year, with more than 28 percent of respondents.

In addition, just over 6 percent of respondents came from firms with between 11 and 25 lawyers and about 9 percent came from firms in the 51- to 80-lawyer range. One respondent came from a firm with 10 or fewer attorneys.

Another change from last year: In the 2017 survey, about 57 percent of respondents described their firms as being full-service, while about 26 percent described their firms as "limited practice" and about 17 percent said they were at boutiques. In 2018, close to 63 percent of respondents described themselves as full-service, with limited practice areas and boutiques each accounting for about 19 percent of respondents.

In 2017, 73 percent of respondents were from Philadelphia firms, 5 percent were from Pittsburgh firms, none were from Harrisburg and 22 percent were from elsewhere in the state. This year, only about 61 percent were from Philadelphia, just over 6 percent were from Pittsburgh, none were from Harrisburg and more than 32 percent were from elsewhere in Pennsylvania.

And while some of this year's responses reflected a more cautious brand of optimism

than last year's, several other areas of the survey found firm leaders feeling as confident or even more confident than last year.

The percentage of firm leaders in 2017 who said they anticipated laying off staff in the coming year—9 percent—had been in line with the past few surveys. But this year, only one respondent, or 3 percent, said they planned staff layoffs between June 2018 and June 2019.

And the law firm leaders who responded to this year's survey also seemed to be deriving more personal enjoyment from their jobs than last year's respondents.

Last year, 63 percent of respondents said the practice of law is less enjoyable. And while that was down slightly from 68 percent in 2016, it was still significantly higher than the 33 percent who said the same in 2015. But this year, that number was back down to the 33 percent, while 10 percent responded that the practice of law had actually gotten more enjoyable and about 57 percent said it remained the same.

And while 93 percent of those who said in 2017 that the practice had become less enjoyable blamed economic pressures, that number fell to 75 percent this year. This year, 58 percent of respondents who noted a decrease in enjoyment pointed to increased client demands; 42 percent blamed an overall rise in competition; and 25 percent cited a decrease in attorney professionalism and civility.

NO MORE MERGER MADNESS?

As just about every legal consultant who penned a report recently can attest, law firm mergers have been white hot across the country over the past two years. Pennsylvania has certainly been no exception, but there are some indications in this year's Managing Partners Survey that the trend may be cooling here.

Last year, about 23 percent of respondents said they had merged with another firm or firms within the past two years, up from about 17 percent in 2016's survey. This year, only about 16 percent of respondents said they'd merged with another firm in the past two years.

But the biggest change came in respondents' outlook for the coming year.

In 2017, about 23 percent of respondents indicated they were actively seeking a merger. That figure was the highest it had been in seven years. But this year, that number was just over 9 percent, the lowest it's been since 2013. However, it should be noted that 75 percent of respondents said they remain open to the possibility of a merger.

However, if firms are being less proactive this year about finding merger partners, it doesn't seem to be an indication that they're against expanding altogether.

In 2017, the percentage of respondents who said they planned to open one or more new locations in the coming year rose to 33 percent from 26 percent the previous year. This year, about 34 percent of respondents said they're planning new locations.

COMPENSATION AND FINANCIALS

While the legal profession overall had a strong 2018, revenue growth over the past year seemed to be slightly less robust for this survey's respondents as compared to last year's.

While 85 percent of respondents last year said they grew revenue, that number was down to about 77 percent this year. In addition, 71 percent of respondents this year said revenue per lawyer (RPL) increased, compared to 75 percent last year. And while in last year's survey the remaining 25 percent said RPL simply remained unchanged, this year nearly 10 percent reported RPL decreases.

A greater percentage of respondents this year reported net profit increases, however. Last year, 63 percent said net profits increased, but this year that figure was up to about 68 percent. The percentage of respondents reporting a decrease in net profits remained flat year-over-year at 10 percent.

Meanwhile, about 68 percent of respondents in 2018 said their profits per equity partner (PPP) increased, compared to 65 percent in 2017. And the number of firms reporting PPP decreases has continued on a downward trajectory over the past few years. In 2016, about 13 percent of respondents reported decreases; in 2017, that number dipped to 10 percent; and this year it dropped again to just over 6 percent.

Still, rising costs remain an issue for Pennsylvania firms.

This year, 58 percent of respondents said costs increased, as compared to 60 percent in each of the past two years' surveys. And the percentage of respondents who said they increased starting salaries in 2018 stayed in the same ballpark as the past two years as well: 55 percent this year, compared to 57 percent last year and 54 percent in 2016.

While raising rates and switching focus to higher-demand practice areas remained the two most popular profitability retention methods among this year's respondents, the percentage who this year said they de-equitized partners bumped back up to about 13 percent after dropping from 20 percent to 9 percent in last year's survey.

However, the percentage of respondents to this year's survey who said they expect to de-equitize partners in the coming year dropped to about 16 percent from 23 percent last year.

OTHER NOTABLES

One of the steepest and most surprising declines in this year's survey was in the percentage of respondents who reported having a marketing budget. Last year, about 91 percent of respondents reported allocating funds for marketing efforts, compared to 92 percent in 2016. But this year only about 69 percent said they had a marketing budget.

That figure is all the more curious given that the percentage of respondents who said they have a nonlawyer marketing director or chief marketing officer rose to 75 percent this year from 62 percent last year.

There was also a fairly sharp drop in the percent of respondents this year who said they see a clear return on their marketing investing, from 71 percent last year to 59 percent this year.

Also this year, the list of practice areas in which firm leaders saw the most growth potential was largely in line with last year's responses, save for a few notable differences.

Commercial litigation once again topped the list of areas with the strongest growth potential, this year cited by about 63 percent of respondents as compared to 43

Managing Partners continues on page 76

MANAGING PARTNERS SURVEY

Managing Partners

continued from 75

percent last year. Like last year, intellectual property came in second, but was cited by 44 percent of respondents this year as compared to 33 percent in 2017.

But one practice area in particular saw a steep decline in mentions by this year's survey-takers after a major spike last year: venture capital/emerging business work, which went from being cited as a growth area by about 9 percent of respondents in 2016 to 29 percent in 2017, was cited by just 7 percent of this year's respondents.

There was also one item of note with regard to practice areas this year's respondents viewed as fading a bit: employment work, which 33 percent of respondents last year saw as a major growth opportunity and no respondents cited as a declining practice area, was named by 16 percent of this year's survey-takers as an area with significantly decreasing growth opportunities.

While much of the Managing Partners Survey requires firm leaders to look ahead to the coming year, it also asks them to look even further into the future at who will succeed them.

Last year, the percentage of respondents who said their firms have succession plans rose to 68 percent from 52 percent the previous year. This year, that figure fell to 60 percent. Meanwhile, the percentage of respondents whose firms provide leadership training to leaders at any level ticked up to 58 percent from 55 percent.

But firms have not let up on business development training. This year, nearly 84 percent of firms said they provide such training, up slightly from 82 percent in 2017.

On the client value side of things, firms still appear to be trying to gauge the effectiveness of client satisfaction interviews.

The use of client satisfaction surveys saw a rise from 26.6 percent to 33.3 percent in 2016, but fell back down to under 23 percent in 2017. This year, that figure was

up slightly to 28 percent. And while there was a big shift away from in-person or over-the-phone client interviews to written interviews among 2016's respondents, respondents have favored oral interviews the past two years. In 2016, only 12.5 percent of respondents conducted oral interviews. But that figure rose to 60 percent in 2017 and again to nearly 63 percent this year.

One area of huge importance to clients that law firms do appear to be paying attention to is diversity.

This year, 71 percent of respondents said their firms' have diversity initiatives, up from 55 percent last year. And after 86 percent of respondents said last year that they received questions about diversity figures at their firms on RFPs, nearly 94 percent said the same this year.

The number of respondents who said their firms gained clients due to diversity issues stayed steady at 24 percent this year, while none said diversity issues cost them clients, down from nearly 5 percent last year. ●

The Legal Intelligencer

Pennsylvania Products Liability — 4th Edition

By Bradley D. Remick - Marshall Dennehey Warner Coleman & Goggin



Pennsylvania Products Liability provides an authoritative and comprehensive review of Pennsylvania product liability law, an area of law that has undergone dramatic changes in recent years. This book is updated to include current *Tincher* case law and provides thorough analysis of the essential concepts and the new standard set out by the Pennsylvania Supreme Court.

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The Legal Intelligencer



PERCENT OF FEMALE ATTORNEYS (PA ONLY)

Rank	Firm	Total Pa. Attorneys	Total Women	Female Partners	Female Associates	Female Of Counsel	Percent Women
1	Bennett, Bricklin & Saltzburg	61	34	8	20	6	55.74%
2	Ogletree Deakins	29	13	6	6	1	48.28%
3	McGuire Woods	61	28	5	14	9	45.90%
4	Willig, Williams & Davidson	35	16	10	5	1	45.71%
5	Conrad O'Brien	29	13	7	5	1	44.83%
6	Swartz Campbell	54	24	7	9	0	44.44%
7	Greenberg Traurig	43	18	8	7	3	41.86%
8	McNees Wallace & Nurick	119	49	18	16	15	41.18%
9	Norris McLaughlin	33	13	2	5	1	39.39%
10	Rawle & Henderson LLP	79	31	7	12	12	39.24%
11	Lavin, O'Neil, Cedrone & DiSipio	36	14	7	7	0	38.89%
12	Drinker Biddle & Reath LLP	147	56	15	37	4	38.10%
13	Hangley Aronchick Segal Pudlin & Schiller	45	17	10	6	1	37.78%
14 (tie)	Schnader Harrison Segal & Lewis	72	27	14	12	1	37.50%
14 (tie)	Leech Tishman Fuscaldo & Lampl	56	21	10	8	3	37.50%
16	McQuaide Blasko Law Firm	30	11	6	5	0	36.67%
17	Kline & Specter	41	16	4	11	1	36.59%
18	Dechert	160	52	8	37	1	36.25%
19	Fitzpatrick Lentz & Bubba	36	12	4	6	2	36.11%
20	Post & Schell	139	51	25	25	1	35.97%
21	Morgan, Lewis & Bockius	279	100	20	74	6	35.84%
22	Cohen & Grigsby	123	44	20	23	1	35.77%
23 (tie)	Eastburn and Gray	28	10	6	4	0	35.71%
23 (tie)	Goehring Rutter & Boehm	28	10	4	6	0	35.71%
25	Pepper Hamilton	256	90	23	62	5	35.16%
26	Ballard Spahr	157	55	17	35	3	35.03%
27	DLA Piper	55	19	8	9	2	34.55%
28	Reed Smith	334	113	25	84	4	33.83%
29	Marshall Dennehey Warner Coleman & Goggin	260	87	46	35	6	33.46%
30	Cipriani & Werner PC	97	32	21	11	0	32.99%
31	Stradley Ronon	144	47	12	32	3	32.64%
32	Dickie, McCamey & Chilcote	138	51	20	28	3	32.61%
33	High Swartz	25	8	2	5	1	32.00%
34	Weber Gallagher Simpson Stapleton Fires & Newby	73	23	9	14	2	31.51%
35	Buchanan Ingersoll & Rooney	217	68	25	22	21	31.34%
36	Babst Calland	110	34	8	26	0	30.91%
37	Burns White	133	41	17	22	2	30.83%
38	Berger Montague	59	18	12	6	0	30.51%
39	Obermayer Rebmann Maxwell & Hoppel	97	30	10	18	2	29.90%
40	Saul Ewing Arnstein & Lehr	118	35	16	17	2	29.66%
41	Meyer, Unkovic & Scott	52	15	10	4	1	28.85%
42	Eckert Seamans Cherin & Mellott	226	60	36	24	0	28.32%
43	Reger Rizzo & Darnall	32	9	4	3	2	28.13%
44	Houston Harbaugh	36	10	6	4	0	27.78%
45	Clark Hill	79	19	12	6	1	26.58%
46	Fox Rothschild	241	64	34	24	6	26.56%
47	Lamb McErlane	38	10	6	3	1	26.32%
48	White and Williams	146	38	13	21	4	26.03%
49	Cozen O'Connor	276	62	39	22	1	25.72%
50	Gross McGinley	35	8	4	4	0	25.71%
51	Barley Snyder	90	22	6	6	10	25.56%

Firms not listed did not provide data on the number of women in the firm.

PERCENT OF FEMALE ATTORNEYS (PA ONLY)

79

PaLaw 2018

Rank	Firm	Total Pa. Attorneys	Total Women	Female Partners	Female Associates	Female Of Counsel	Percent Women
52	Duane Morris	185	47	18	27	2	25.41%
53	K&L Gates	193	47	14	31	2	24.35%
54	Kaplin Stewart Meloff Reiter & Stein	35	8	6	2	0	22.86%
55	Elliott Greenleaf	44	11	3	7	1	22.73%
56	Blank Rome	203	46	18	27	1	22.66%
57	Dilworth Paxson	81	19	8	10	1	22.22%
58	Montgomery McCracken Walker & Rhoads	73	16	6	6	4	21.92%
59	Kleinbard LLC	29	6	2	3	1	20.69%
60	Mintzer Sarowitz Zeris Ledva & Meyers	30	6	1	5	0	20.00%
61	Tucker Arensberg	77	15	10	4	1	19.48%
62	Baker & Hostetler	62	11	3	6	2	17.74%
63	Cohen Seglias Pallas Greenhall & Furman	42	7	3	4	0	16.67%
64	Zarwin Baum DeVito Kaplan Schaer Toddy	50	6	1	5	0	12.00%
65	Rothman Gordon	28	6	0	1	5	3.57%

The Legal Intelligencer

Wrongful Use of Civil Proceedings and Related Torts in Pennsylvania

George Bochetto, David P. Heim and John A. O'Connell — Bochetto & Lentz, P.C.

Robert S. Tintner — Fox Rothschild LLP



Wrongful Use of Civil Proceedings and Related Torts in Pennsylvania

Over the past decade or so, Pennsylvania has seen a significant (if not explosive) increase in lawsuits that, at their core, complain that some other lawsuit was “wrongful” or “abusive.”

Yet despite the dangerous waters in which litigators swim every day, and despite the fact that “wrongful use” cases have for centuries been debated in the courts, there are few, if any, resources available to provide a comprehensive review of the body of law upon which wrongful use litigation is built. *Wrongful Use of Civil Proceedings and Related Torts in Pennsylvania* is intended to provide that comprehensive review, compiled by author George Bochetto of Bochetto & Lentz, P.C. and his colleagues, based upon years of experience and a close study of the jurisprudence.

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PERCENT OF MINORITY ATTORNEYS (PA ONLY)

Rank	Firm	Total Pa. Attorneys	Minority Partners	Minority Associates	Minority Of Counsel	Total Minorities	Percent Minority
1	Kleinbard LLC	29	0	3	1	4	17.24%
2	Kline & Specter	41	3	3	0	6	14.63%
3	DLA Piper	55	3	3	2	8	14.55%
4	Conrad O'Brien	29	2	2	0	4	13.79%
5	Schnader Harrison Segal & Lewis	72	1	6	2	9	12.50%
6	Ballard Spahr	157	8	11	0	19	12.10%
7	Obermayer Rebmann Maxwell & Hoppel	97	2	6	3	11	11.34%
8	Lavin, O'Neil, Cedrone & DiSipio	36	2	2	0	4	11.11%
9	Drinker Biddle & Reath	147	3	13	0	16	10.88%
10	Morgan, Lewis & Bockius	279	4	23	3	30	10.75%
11	Dechert	160	1	15	0	16	10.00%
12	Bennett, Bricklin & Saltzburg	61	3	3	0	6	9.84%
13	Pepper Hamilton	256	6	18	0	24	9.38%
14	Stradley Ronon	144	4	8	1	13	9.03%
15	Blank Rome	203	7	0	8	15	8.37%
16	Fitzpatrick Lentz & Bubba	36	1	2	0	3	8.33%
17 (tie)	Buchanan Ingersoll & Rooney	217	2	14	2	18	8.29%
17 (tie)	K&L Gates	193	4	11	1	16	8.29%
19	Montgomery McCracken Walker & Rhoads	73	3	2	1	6	8.22%
20	McGuireWoods	61	1	2	2	5	8.20%
21	Rawle & Henderson	79	1	4	1	6	7.59%
22	Reed Smith	334	5	19	1	25	7.49%
23	Cohen & Grigsby	123	4	5	0	9	7.32%
24	Marshall Dennehey Warner Coleman & Goggin	260	9	10	0	19	7.31%
25	Duane Morris	185	5	8	0	13	7.03%
26	Ogletree Deakins	29	1	1	0	2	6.90%
27	Elliott Greenleaf	44	0	3	0	3	6.82%
28	Baker & Hostetler	62	1	2	1	4	6.45%
29	Gordon & Rees	80	4	1	0	5	6.25%
30	Norris McLaughlin	33	0	1	0	1	6.06%
31	Burns White	133	2	6	0	8	6.02%
32	Fox Rothschild	241	2	7	2	11	5.81%
33	White and Williams	146	2	5	1	8	5.48%
34	Tucker Arensberg	77	3	1	0	4	5.19%
35	Cozen O'Connor	276	5	8	0	13	5.07%
36	McNees Wallace & Nurick	119	2	4	0	6	5.04%
37	Greenberg Traurig	43	0	1	1	2	4.65%
38	Babst Calland	110	0	5	0	5	4.55%
39	Post & Schell	139	1	5	0	6	4.32%
40	Saul Ewing Arnstein & Lehr	118	0	5	0	5	4.24%
41	Zarwin Baum DeVito Kaplan Schaer Toddy	50	0	2	0	2	4.00%
42 (tie)	Rothman Gordon	28	1	0	0	1	3.57%
42 (tie)	Leech Tishman Fuscaldo & Lampl	56	1	0	1	2	3.57%
44 (tie)	Mintzer Sarowitz Zeris Ledva & Meyers	30	0	1	0	1	3.33%
44 (tie)	Barley Snyder	90	1	0	2	3	3.33%
46	Reger Rizzo & Darnall	32	1	0	0	1	3.13%
47 (tie)	Gross McGinley	35	0	1	0	1	2.86%
47 (tie)	Kaplin Stewart Meloff Reiter & Stein	35	1	0	0	1	2.86%
47 (tie)	Willig, Williams & Davidson	35	0	1	0	1	2.86%
50	Eckert Seamans Cherin & Mellott	226	4	2	0	6	2.65%
51	Lamb McErlane	38	1	0	0	1	2.63%

Firms not listed here did not provide any data on the number of minority attorneys in the firm.

PERCENT OF MINORITY ATTORNEYS (PA ONLY)

Rank	Firm	Total Pa. Attorneys	Minority Partners	Minority Associates	Minority Of Counsel	Total Minorities	Percent Minority
52	Dilworth Paxson	81	2	2	0	4	2.47%
53	Hangley Aronchick Segal Pudlin & Schiller	45	0	1	0	1	2.22%
54	Dickie, McCamey & Chilcote	138	2	1	1	4	2.17%
55	Cipriani & Werner	97	1	1	0	2	2.06%
56	Meyer, Unkovic & Scott	52	1	0	0	1	1.92%
57	Weber Gallagher Simpson Stapleton Fires & Newby	73	0	1	0	1	1.37%
58	Clark Hill	79	1	0	0	1	1.27%

100 LARGEST LAW FIRMS ALPHABETICALLY

Firm	Rank	Total Pa. Attorneys
Archer & Greiner*	63	40
Babst Calland	25	110
Baker & Hostetler	41	62
Ballard Spahr	13	157
Barley Snyder	29	90
Bennett, Bricklin & Saltzburg	42	61
Berger Montague	44	59
Blank Rome	9	203
Buchanan Ingersoll & Rooney	8	217
Burns White	19	133
CGA Law Firm*	78	31
Chartwell Law Offices*	50	53
Cipriani & Werner	26	97
Clark Hill PLC	32	79
Cohen & Grigsby	21	123
Cohen Seglias Pallas Greenhall & Furman	59	42
Conrad O'Brien	86	29
Cozen O'Connor	3	276
Curtin & Heefner*	99	25
Dechert	12	160
Dickie, McCamey & Chilcote	18	138
Dilworth Paxson	30	81
DLA Piper	46	55
Drinker Biddle & Reath	14	147
Duane Morris	11	185
Eastburn and Gray	91	28
Eckert Seamans Cherin & Mellott	7	226
Edgar Snyder & Associates*	74	34
Elliott Greenleaf	56	44
Fineman Krekstein & Harris*	97	26
Fitzpatrick Lentz & Bubba	68	36
Fox Rothschild	6	241
Goehring Rutter & Boehm	91	28
Gordon & Rees	31	80
Greenberg Traurig	57	43
Gross McGinley	71	35
Hamburg Ruben Mullen Maxwell & Lupin*	86	29
Hangley Aronchick Segal Pudlin & Schiller	55	45
High Swartz	99	25
Houston Harbaugh	68	36
Jones Day*	40	70
K&L Gates	10	193
Kane Pugh Knoell Troy & Kramer*	80	30
Kaplin Stewart Meloff Reiter & Stein	71	35
Kessler Topaz *	28	93
Klehr Harrison Harvey Branzburg*	34	78
Kleinbard LLC	86	29
Kline & Specter	60	41
Knox McLaughlin Gornall & Sennett	66	37
Lamb McErlane	65	38

Firm	Rank	Total Pa. Attorneys
Lavin, O'Neil, Cedrone & DiSipio	68	36
Leech Tishman Fuscaldo & Lampl	45	56
Littler Mendelson*	47	54
MacDonald Illig Jones & Britton*	66	37
Margolis Edelstein*	20	129
Marks O'Neill O'Brien Doherty Kelly*	76	32
Marshall Dennehey Warner Coleman & Goggin	4	260
McGuireWoods	42	61
McNees Wallace & Nurick	23	119
McQuaide Blasko Law Firm	80	30
Mette, Evans & Woodside*	95	27
Metz Lewis Brodman Must O'Keefe*	60	41
Meyer, Unkovic & Scott	51	52
Mintzer Sarowitz Zeris Ledva & Meyers	80	30
Montgomery McCracken	36	73
Morgan, Lewis & Bockius	2	279
Norris McLaughlin	75	33
Obermayer Rebmann Maxwell & Hoppel	26	97
Offit Kurman*	57	43
Ogletree Deakins	86	29
Pepper Hamilton	5	256
Pietragallo Gordon Alfano Bosick & Raspanti*	47	54
Post & Schell	17	139
Rawle & Henderson	32	79
Reed Smith	1	334
Reger Rizzo & Darnall	76	32
Robb Leonard Mulvihill	95	27
Rosenn Jenkins & Greenwald*	78	31
Rothman Gordon	91	28
Saul Ewing Arnstein & Lehr	24	118
Schnader Harrison Segal & Lewis	38	72
Semanoff Ormsby Greenberg & Torchia*	80	30
Sherrard, German & Kelly*	54	46
Spector Gadon & Rosen*	80	30
Stevens & Lee*	21	123
Stock and Leader*	97	26
Stradley Ronon Stevens & Young	16	144
Strassburger McKenna Gutnick & Gefsky*	80	30
Swartz Campbell*	47	54
The Webb Law Firm*	52	51
Thomas Thomas & Hafer*	39	71
Tucker Arensberg	35	77
Volpe & Koenig*	60	41
Weber Gallagher Simpson Stapleton Fires & Newby	36	73
White and Williams	15	146
Willig, Williams & Davidson	71	35
Wilson Elser Moskowitz Edelman & Dicker*	91	28
Wisler Pearlstine*	63	40
Zarwin Baum DeVito Kaplan Schaer Toddy	53	50
Zimmer Kunz*	86	29

Rank	Firm	Total Attorneys in All Offices
1	DLA Piper	4,330
2	Jones Day*	2,513
3	Greenberg Traurig	2,050
4	Morgan, Lewis & Bockius	1,760
5	K&L Gates	1,725
6	Reed Smith	1,615
7	McGuireWoods	1,100
8	Dechert	962
9	Baker & Hostetler	949
10	Akin Gump Strauss Hauer & Feld	892
11	Ogletree Deakins	891
12	Fox Rothschild	787
13	Gordon & Rees	769
14	Duane Morris	745
15	Cozen O'Connor	693
16	Clark Hill	650
17	Blank Rome	550
18	Ballard Spahr	534
19	Drinker Biddle & Reath	520
20	Marshall Dennehey Warner Coleman & Goggin	501
21	Pepper Hamilton	450
22	Buchanan Ingersoll & Rooney	408
23	Saul Ewing Arnstein & Lehr	383
24	Eckert Seamans Cherin & Mellott	372
25	White and Williams	231
26	Stradley Ronon Stevens & Young	220
27	Archer & Greiner*	210
28	Dickie, McCamey & Chilcote	177
29	Offit Kurman*	171
30	Margolis Edelstein*	153
31	Post & Schell	144
32 (tie)	Cohen & Grigsby	143
32 (tie)	Stevens & Lee*	143
34	Cipriani & Werner	142
35	Burns White	132
36	Schnader Harrison Segal & Lewis	131
37	McNees Wallace & Nurick	129
38	Norris McLaughlin	127
39	Babst Calland	125
40	Montgomery McCracken Walker & Rhoads	122
41	Obermayer Rebmann Maxwell & Hoppel	119
42	Chartwell Law Offices*	118
43	Weber Gallagher Simpson Stapleton Fires & Newby	112
44	Rawle & Henderson	103
45	Kessler Topaz Meltzer and Check*	97
46	Klehr Harrison Harvey Branzburg*	93
47	Barley Snyder	90
48	Thomas Thomas & Hafer*	85
49	Mintzer Sarowitz Zeris Ledva & Meyers	82
50	Bennett, Bricklin & Saltzburg	78
51	Tucker Arensberg	77

Rank	Firm	Total Attorneys in All Offices
52	Marks O'Neill O'Brien Doherty Kelly*	75
53	Leech Tishman Fuscaldo & Lampl	72
54	Swartz Campbell*	68
55	Berger Montague	63
56	Dilworth Paxson	59
57	Zarwin Baum DeVito Kaplan Schaer Toddy	58
58	Cohen Seglias Pallas Greenhall & Furman	56
59	Littler Mendelson*	54
60 (tie)	Flaster Greenberg	52
60 (tie)	Meyer, Unkovic & Scott	52
62	The Webb Law Firm*	51
63	Elliott Greenleaf	49
64 (tie)	Pietragallo Gordon Alfano Bosick & Raspanti*	48
64 (tie)	Reger Rizzo & Darnall	48
66	Sherrard, German & Kelly*	46
67	Hangley Aronchick Segal Pudlin & Schiller	45
68	Volpe & Koenig*	44
69	Lavin, O'Neil, Cedrone & DiSipio	43
70	Metz Lewis Brodman Must O'Keefe*	42
71	Kline & Specter	41
72 (tie)	Lamb McErlane	38
72 (tie)	Wisler Pearlstine*	38
74 (tie)	Knox McLaughlin Gornall & Sennett	37
74 (tie)	MacDonald Illig Jones & Britton*	37
76	Houston Harbaugh	36
77 (tie)	Fitzpatrick Lentz & Bubba	35
77 (tie)	Gross McGinley	35
77 (tie)	Kaplin Stewart Meloff Reiter & Stein	35
77 (tie)	Willig, Williams & Davidson	35
81	Edgar Snyder & Associates*	34
82	Spector Gadon & Rosen*	33
83 (tie)	Conrad O'Brien	32
83 (tie)	Eastburn and Gray	32
85 (tie)	CGA Law Firm*	31
85 (tie)	Rosenn Jenkins & Greenwald*	31
87 (tie)	Goldberg Miller & Rubin	30
87 (tie)	Kane Pugh Knoell Troy & Kramer*	30
87 (tie)	Stock and Leader*	30
87 (tie)	Strassburger McKenna Gutnick & Gefsky*	30
91 (tie)	Hamburg Ruben Mullen Maxwell & Lupin*	29
91 (tie)	Kleinbard LLC	29
91 (tie)	McQuaide Blasko Law Firm	29
94 (tie)	Goehring Rutter & Boehm	28
94 (tie)	Rothman Gordon	28
94 (tie)	Wilson Elser Moskowitz Edelman & Dicker*	28
97 (tie)	MacElree Harvey	27
97 (tie)	Mette, Evans & Woodside*	27
97 (tie)	Robb Leonard Mulvihill	27
100 (tie)	Fineman Krekstein & Harris*	26
100 (tie)	Semanoff Ormsby Greenberg & Torchia*	26
100 (tie)	Zimmer Kunz*	26

LARGEST FIRMS BY CITIES

Harrisburg

Rank	Firm	Total No. of Attorneys
1	McNees Wallace & Nurick	97
2	Eckert Seamans Cherin & Mellott	38
3	Thomas Thomas & Hafer*	29
4	Mette, Evans & Woodside*	27
5	Marshall Dennehey Warner Coleman & Goggin	25
6	Stevens & Lee*	22
7	Buchanan Ingersoll & Rooney	21
8 (tie)	K&L Gates	20
8 (tie)	Post & Schell	20
10	Cipriani & Werner	18
11	Saul Ewing Arnstein & Lehr	17
12	Pepper Hamilton	13
13 (tie)	Barley Snyder	10
13 (tie)	Tucker Arensberg	10
15	Chartwell Law Offices*	7

Philadelphia

Rank	Firm	Total No. of Attorneys
1	Morgan, Lewis & Bockius	248
2	Cozen O'Connor	238
3	Pepper Hamilton	194
4	Blank Rome	186
5	Duane Morris	177
6	Dechert	160
7	Ballard Spahr	157
8	Drinker Biddle & Reath	147
9	White and Williams	135
10	Reed Smith	125
11	Marshall Dennehey Warner Coleman & Goggin	123
12	Stradley Ronon Stevens & Young	122
13	Margolis Edelman*	100
14	Fox Rothschild	97
15	Post & Schell	81
16	Obermayer Rebmann Maxwell & Hoppel	78
17	Dilworth Paxson	76
18	Klehr Harrison Harvey Branzburg*	75
19	Montgomery McCracken Walker & Rhoads	72
20	Saul Ewing Arnstein & Lehr	71
21	Eckert Seamans Cherin & Mellott	67
22 (tie)	Buchanan Ingersoll & Rooney	63
22 (tie)	Rawle & Henderson	63
24	Baker & Hostetler	62
25 (tie)	Berger Montague	59
25 (tie)	Schnader Harrison Segal & Lewis	59
27	DLA Piper	55
28	Zarwin Baum DeVito Kaplan Schaer Toddy	48
29	Weber Gallagher Simpson Stapleton Fires & Newby	46
30	Bennett, Bricklin & Saltzburg	44

Pittsburgh

Rank	Firm	Total No. of Attorneys
1	Reed Smith	209
2	K&L Gates	173
3	Buchanan Ingersoll & Rooney	133
4	Dickie, McCamey & Chilcote	126
5	Cohen & Grigsby	123
6	Eckert Seamans Cherin & Mellott	121
7	Babst Calland	106
8	Burns White	91
9	Jones Day*	70
10	Tucker Arensberg	67
11	McGuireWoods	61
12	Clark Hill	59
13	Leech Tishman Fuscaldo & Lampl	54
14	Gordon & Rees	53
15	Meyer, Unkovic & Scott	52
16	The Webb Law Firm*	51
17	Sherrard, German & Kelly*	46
18	Metz Lewis Brodman Must O'Keefe*	41
19	Pietragallo Gordon Alfano Bosick & Raspanti*	39
20	Marshall Dennehey Warner Coleman & Goggin	38
21	Houston Harbaugh	36
22	Edgar Snyder & Associates*	34
23	Morgan, Lewis & Bockius	31
24	Strassburger McKenna Gutnick & Gefsky*	30
25	Fox Rothschild	29
26	Rothman Gordon	28
27	Robb Leonard Mulvihill	27
28 (tie)	Cipriani & Werner	26
28 (tie)	Pepper Hamilton	26
28 (tie)	Zimmer Kunz*	26

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For Pennsylvania Firms, Growth Won't Be Found at Home

BY LIZZY MCLELLAN
Of the Legal Staff

Pennsylvania's largest law firms are still getting larger—at least some of them are—but very little of that growth is taking place in their hometowns.

Of the firms founded in Pennsylvania that saw revenue grow in 2017, growth outside the state has been a major contributor. Or, in the case of one firm, lateral hiring outside the Philadelphia headquarters across the state in Pittsburgh.

Three firms, meanwhile, took large bites out of the mid-market, acquiring midsize firms in markets off the East Coast.

But head count increases weren't in the cards for all Pennsylvania-born firms. Several saw their lawyer populations decline, as partners made moves to other firms, while others looked to grow revenue by other means.

MORGAN LEWIS & BOCKIUS

As it broke the \$2 billion revenue barrier in 2017, Morgan Lewis kept its eighth-place ranking in the Am Law 100.

The largest Pennsylvania-born firm saw gross revenue grow by 7.6 percent to \$2.001 billion and grew profits per equity partner by 10.6 percent, reaching \$1.368 million.

Revenue growth outpaced head count growth slightly, with revenue per lawyer increasing by 2.1 percent, to \$1.03 million, as head count reached 1,943.

Morgan Lewis' association with Luk & Partners in Hong Kong was approved in the late summer of 2017, allowing the firm to continue its expansion in Asia. The firm also added to its Shanghai employment practice.

And in U.S. lateral hiring, Morgan Lewis bolstered its international trade practice in Washington, D.C., and its products liability practice in Pittsburgh. The firm also added to its Latin America practice and health care group in Houston, and created

a sports industry group led by a lateral partner hire in California.

REED SMITH

Reed Smith experienced gains in revenue and partner profits in 2017, while head count remained nearly flat and the equity partner tier grew by just 1 percent.

But the increasingly international Pittsburgh-born firm saw greater growth in its largest office, London, where head count went from 190 to 198, and the partnership grew to 119 from 112.

Gross revenue was up 4.1 percent, at \$1.12 billion, and revenue per lawyer increased by 3.1 percent, to \$722,000.

Profits per equity partner grew 6 percent, to \$1.18 million, as net income increased by 7.1 percent, to \$350.6 million.

Global managing partner Alexander Thomas said Reed Smith was "hitting on all cylinders" in 2017, as it saw investments from the past four to five years begin to pay off. In particular, he said, the life sciences and health group performed well across litigation, regulatory work and disputes. Energy and natural resources performed well too, he said.

K&L GATES

Following a 2016 that was heavily bolstered by a one-time success fee, K&L Gates saw its revenue, profits and Am Law 100 ranking take a big dip in 2017.

Gross revenue, at \$989.9 million, decreased by 16.1 percent from 2016 to 2017 causing the Pittsburgh-born firm to drop 9 places in the Am Law 100, to 32. Revenue per lawyer was down 15.3 percent, at \$552,000, which is the fifth-lowest among Am Law 100 firms.

Profits per equity partner, at \$932,000, saw a smaller decline of 8.1 percent.

According to a spokesman for the firm, if not for the \$210 million success fee it won in 2016, K&L Gates actually would have seen a 2 percent increase in gross revenue and 3 percent increase in RPL. But that also means the firm would have seen massive

decreases in revenue and profit in 2016, if not for that success fee.

DECHERT

The most profitable Pennsylvania-based firm achieved record profits per equity partner in 2017, and surpassed \$1 million in revenue per lawyer.

Dechert saw gross revenue increase by 7.3 percent, to \$977.9 million, causing revenue per lawyer to grow by 5.8 percent, to \$1.053 million.

Profits per equity partner, grew by 5.2 percent to reach \$2.7 million.

According to firm chair Andrew Levander, the firm's international presence bolstered its results. He said the litigation practice in Europe, the Middle East and Africa was strong, and said the corporate practice was particularly active in Asia. International arbitration was active in Latin America and elsewhere, he noted.

Still, the firm coped with the effects of two major litigation matters winding down—matters it handled on behalf of airbag maker Takata, as well as its representation of Elliott Management in a long-fought dispute over Argentine bonds.

DUANE MORRIS

Philadelphia-based Duane Morris also hit new highs in 2017, through modest increases, with revenue up 2.6 percent and profits per equity partner up 2.7 percent.

The firm brought in \$466 million in gross revenue, and revenue per lawyer of \$706,000, an increase of 1.1 percent. Profitability grew at a similar pace, with profits per equity partner hitting \$964,000.

Lawyer head count growth was modest as well, increasing by 1.4 percent to 660. And the equity partner tier was unchanged at 122.

Chairman Matthew Taylor said his firm's 2017 revenue was not attributable to head count growth, and it came in a year when the firm "probably had one of our lowest amounts on contingency fee."

The first quarter of 2017 was “sluggish” across the firm, Taylor said, but activity picked up in the late second quarter through fourth quarter on both the transactional and litigation fronts. Intellectual property in particular was “incredibly busy,” he said.

DRINKER BIDDLE & REATH

Drinker Biddle enjoyed its third straight year of revenue growth over 6 percent in 2017, with gross revenue of \$461.8 million, up 6.3 percent. Revenue per lawyer increased by 5.4 percent, to \$822,000.

Profits saw healthy growth as well, with profits per equity partner increasing by 8.9 percent in 2017, to \$926,000, even as the equity partner tier grew by 4.3 percent to 195 partners. Net income was up 13.6 percent, to \$180.9 million.

While the firm saw its partnership grow, its overall headcount increased by less than 1 percent, as the firm added only five net lawyers.

Chairman Andrew Kassner pointed to the firm’s cumulative growth over three years. Gross revenue from 2015 through 2017 rose 21 percent, and profits per equity partner increased 28 percent.

Kassner said the corporate practice was “extremely busy” in 2017, especially in the fourth quarter, working on three deals at once that were valued in the billions.

FOX ROTHSCHILD

Fox Rothschild continued to experience revenue growth on head count, with gross revenue hitting \$450 million. While revenue was up 8.1 percent, revenue per lawyer increased by just 1.3 percent, to \$605,000.

Profits per equity partner, meanwhile, grew by 1.7 percent, reaching \$675,000, while net income increased by 3.8 percent.

But firmwide managing partner Mark Morris aid the firm measures its success more by the average compensation for all partners, which was \$569,000, an increase of 3.6 percent from fiscal 2016.

Fox Rothschild continued to see its lawyer ranks grow, with head count increasing by 6.7 percent, or 47 lawyers, to 744. Many of those additions were nonpartners, as the equity partner tier grew by just four, to 191, and the nonequity tier by five, to 110.

Those additions included the acquisition of Seattle-based Riddell Williams, a

“Head count increases weren’t in the cards for all Pennsylvania-born firms. Several saw their lawyer populations decline, as partners made moves to other firms, while others looked to grow revenue by other means.”

39-lawyer firm that marked Fox Rothschild’s expansion into the Pacific Northwest.

BLANK ROME

After a major boost in head count and revenue in 2016, Blank Rome saw its growth slow in 2017 as it focused on integrating newly acquired lawyers.

Gross revenue increased by 2.1 percent, to \$431.3 million, while revenue per lawyer was up 3.6 percent, to \$777,000.

Profits per equity partner were nearly flat, increasing by 0.5 percent from 2016 to 2017, to \$916,000. While PPP grew very slightly, chairman Alan Hoffman said he was pleased with the figure given a 4.4 percent increase in equity partners last year, to 145.

Hoffman, pointed to the firm’s longer-term growth trajectory, including a 25 percent increase in gross revenue since 2015.

He said the firm’s financial services, real estate, commercial litigation and maritime and international trade practices were strongest in 2017. Commercial litigation, he said, had “a real bounce back” following an industrywide lag.

COZEN O’CONNOR

Beating its own projections for 2017, Cozen O’Connor posted gross revenue of \$416 million, an increase of 10.7 percent from

the year before. Revenue per lawyer increased by 2.1 percent, to \$681,000.

Profits per equity partner reached \$807,000, rising 5.1 percent, with net income up 11.1 percent to \$143.9 million.

That came with head count growth of 8.4 percent, to 611 lawyers. That resulted in part from about 100 lateral hires throughout the year.

The 2017 hires included the addition of a practice group focused on institutional response to sexual misconduct. The firm also saw major growth in its labor and employment practice, including a large group from Buchanan, Ingersoll & Rooney. That group also allowed Philadelphia-based Cozen O’Connor to open an office in Pittsburgh, which quickly grew to more than 20 lawyers.

BALLARD SPAHR

In a year when it announced two significant mergers, Ballard Spahr posted increases in both revenue and profits per partner in 2017.

Revenue increased by 3.4 percent in 2017, to \$353.3 million, and revenue per lawyer rose 6 percent to \$685,000.

Profits per equity partner rose 5.6 percent, reaching \$638,000 in 2017. Net income was flat at \$139.6 million.

Chairman Mark Stewart said the year’s results were “better than we had expected,” particularly given the fact that the firm was involved in merger talks throughout the year. He said real estate practice was especially profitable, litigation was busy, and the public finance group had a “huge fourth quarter” thanks to major changes in tax law.

In the fall of 2017, Ballard Spahr announced that it was acquiring Minneapolis-based Lindquist & Vennum, which had over 100 lawyers, as well as media law boutique Levine Sullivan Koch & Schulz. The Lindquist & Vennum deal, however, did not take effect until the beginning of 2018.

PEPPER HAMILTON

While it fell off the Am Law 100 based on its 2017 numbers, Pepper Hamilton saw some recovery in its profits per equity partner last year following a challenging 2016.

The firm saw revenue decline by 1.7 percent to \$341.8 million in 2017, as total head count shrank. But profits per equity partner

Firm Financials continues on page 90

FIRM FINANCIALS 2017

Firm Financials

continued from 89

increased by 14.3 percent in 2017, reaching \$837,000 distributed among a smaller equity partnership.

Revenue per lawyer was \$760,000, up 6 percent from 2016. And net income, at \$101.3 million, was up 4.9 percent.

Pepper Hamilton saw quite a few partner departures at the beginning of the year, with a total of 23 partner defections throughout 2017. The firm's total head count decreased by 7.2 percent to 450 lawyers, and equity partner head count was down 8.3 percent, to 121.

But the firm also hired seven lateral partners throughout the year, and restructured its talent management function by hiring a chief talent officer and a chief lateral partner recruitment officer. And it made several key hires in its health sciences and its commercial and financial services departments.

BUCHANAN INGERSOLL & ROONEY

Though it saw a slight increase in profits, Buchanan Ingersoll experienced a drop in its Am Law 200 ranking after head count declined in 2017.

The firm saw gross revenue decrease by 5.4 percent, to \$287 million. But thanks to head count decreasing by 19 lawyers, revenue per lawyer dipped only slightly, declining by 1.2 percent to \$680,000.

Profits per equity partner increased by just under 1 percent, to \$700,000.

The firm experienced some significant lateral departures beginning in May, as several groups of lawyers, eventually a total of 30, decamped for Cozen O'Connor. That includes a labor and employment group that Buchanan replaced later in the summer.

"While we experienced some distractions early in 2017, we ended the year strong," Buchanan Ingersoll CEO Joseph Dougherty said in a statement.

SAUL EWING ARNSTEIN & LEHR

Making a huge leap in its Am Law 200 ranking, Saul Ewing saw revenue increase by more than \$66 million from 2016 to 2017, thanks to the largest merger in its history.

While gross revenue grew by 43.7 percent, to \$219.3 million, revenue per lawyer decreased by 3.5 percent to \$585,000 thanks to dramatic head count growth. Profits per equity partner also dropped, by 5.1 percent, to \$555,000.

Saul Ewing announced in September that it had merged with Arnstein & Lehr, a midsize firm based in Chicago that also had offices in Florida. The combined firm had 375 lawyers, including 117 equity partners and 90 nonequity partners, in 2017.

Managing partner Barry Levin noted the "dilutive effect" of the merger on per-lawyer and per-partner metrics. Still, he said, the firm beat its budget by 7 percent, based

on a combination of both firms' budgets pre-merger.

MARSHALL DENNEHEY WARNER COLEMAN & GOGGIN

Philadelphia-based insurance defense firm Marshall Dennehey experienced head count growth of more than 20 lawyers in 2017, as revenue hit \$210 million, landing at No. 141 on the Am Law 200.

With 506 lawyers, the firm had revenue per lawyer of \$415,000. Profits per equity partner were \$336,000, among 268 equity partners.

Marshall Dennehey was not listed in the Am Law 200 prior to 2018. It has experienced head count growth of nearly 100 lawyers over the past 10 years.

ECKERT SEAMANS CHERIN & MELLOTT

At No. 166 on the Am Law 100, Pittsburgh-based regional firm Eckert Seamans brought in \$147 million in 2017. With 328 lawyers, its revenue per lawyer was \$448,000.

The firm had 132 equity partners and 104 nonequity partners, and profits per equity partner of \$312,000.

Eckert Seamans was not listed in the Am Law 200 from 2000 to 2017. The firm's head count has grown by well over 100 lawyers since 2000, though it has declined since it reached a high of 373 in 2014.

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